



PROJECT MANAGEMENT & SUPPORT SERVICES  
PARSONS BRINCKERHOFF, INC.  
CONTRACT AMENDMENT 201208263-01

MARK ADAMS, ACTING SENIOR DIRECTOR OF AIM DEVELOPMENT  
DENVER INTERNATIONAL AIRPORT  
AUGUST 2016

# CONTRACT DESCRIPTION

- Contract Description:
  - Current Contract: Parsons Brinckerhoff, 5 years, \$20 Million
  - Contract Amendment: Request for an additional \$5 Million
  - Scope: Provide professional, technical and support staff to perform or assist with project management services
- What is the benefit to DEN
  - Continued staffing and professional services for this contract will provide continuity in project delivery until the contract is complete.
  - A short duration contract would make it difficult for the consultant to secure and retain the highly qualified personnel required
- Selected Firm: Parsons Brinckerhoff Inc

# SELECTION PROCESS

- Describe the selection process
  - An RFP selection process was used for the original contract
  - The selection panel consisted of representatives from Airport Infrastructure Management, Public Works, the airlines, and the M/WBE community
- Previous Incumbent: AECOM Technical Services, Inc.
- Selection Criteria: This was a qualifications based selection
- Local company: Yes. This is an international company with a local office base
- How many employees does this company employ: 34,000

# GOALS

- Goals: 30% M/WBE
- Committed: 40% M/WBE
- Proposed Sub Firms
  - Iron Horse Architects, Inc.: 2%
  - Kho Consulting LLC – 0.5%
  - LFL International, Inc.: 5%
  - LS Gallegos & Associates, Inc. 12.5%
  - Metrix Advisors: 0.5%
  - San Engineering: 5%
  - Shrewsberry & Associates: 2%
  - Sunland Group: 12.5%
- How many local employees does this contract support: 37

# CONTRACT TERMS AND AMOUNT

- Contract Term: Five (5) Years
- Contract Amount:
  - Current: \$20 Million
  - Amendment: \$5 Million
- Justification for additional budget:
  - The additional budget requested will carry this contract until the contract is complete
  - The support services provided by this contract are critical to the operation of DEN and the completion of CUP and O&M projects in a timely manner
  - A short duration contract would make it difficult for the consultant to secure and retain the highly qualified personnel required

# BUSINESS CASE SUMMARY

- The current WSP Parsons Brinckerhoff contract provides personnel to deliver CIP and O&M contracts
- Typically these personnel are brought in for multiple projects and have remained at DEN for multiple years
- Substantial time, investment, effort and risk are involved in the training and orientation of new personnel
- A short duration contract would make it difficult for the consultant to secure and retain the highly qualified personnel required
- A turnover of personnel for a short contract will likely require paying premium labor rates and could result in inefficiencies and a higher potential of mistakes that could impact operations, safety, and/or quality of work



DENVER INTERNATIONAL AIRPORT

**DEN**