

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor’s Legislative Team

at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**. Contact the Mayor’s Legislative team with questions

Date of Request: 2/7/2023

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
- Dedication/Vacation Appropriation/Supplemental DRMC Change
- Other:

2. Title: (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a contract with Insight Public Sector, Inc. for \$20,000,000 and for three years for various Microsoft software licensing Citywide

3. Requesting Agency: Technology Services

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Jennifer Randolph	Name: Joe Saporito
Email: jennifer.randolph@denvergov.org	Email: joseph.saporito@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

This contract will allow the City to purchase software services through Insight Public Sector, Inc., a Microsoft Value Add Reseller (VAR), while leveraging the State of Colorado's NASPO cooperative agreement. The City will purchase subscription services and licensing for various Microsoft products. Subscription and licensing services include the use, support and maintenance of the software products. VAR is necessary to get a contract with the vendor accepting the city’s terms and conditions (e.g., Microsoft doesn’t enter into a direct agreement with the city because of terms and conditions).

Microsoft products are critical to all City Agencies. Through this contract, Technology Services will purchase various Microsoft products to include, but not limited to: Office 365, Power BI, Microsoft Teams, Telephony in Teams, Azure (cloud solutions), Visio and Windows. The table below lists some of the different types of licensing used by City Agencies. Technology Services is also including capacity within this contract to assist with the purchase of Microsoft products for the District Attorney and County Courts as well as for future projects such as moving from traditional desk phones to Microsoft telephony in Teams, migrating from on-premise servers to the cloud, increases in projected growth in City staff and increases in the use of certain Microsoft products like Power BI.

Part Number	Item Name	Quantity	Unit Price	Extended Price
312-02257	Exchange Server Standard ALng SA	2	\$ 127.84	\$ 255.68
6VC-01254	Win Remote Desktop Services CAL ALng SA UCAL	702	\$ 23.79	\$ 16,700.58
Server and Cloud Products				
9GS-00135	CIS Suite Datacenter Core ALng SA 2L	452	\$ 158.57	\$ 71,673.64
9GA-00313	CIS Suite Standard Core ALng SA 2L	818	\$ 34.03	\$ 27,836.54

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9GS-00735	CIS Suite Datacenter Core ALng LSA 2L w/o WinSvr	24	\$ 201.35	\$ 4,832.40
7JQ-00343	SQL Server Enterprise Core ALng SA 2L	72	\$ 2,358.36	\$ 169,801.92
7NQ-00292	SQL Server Standard Core ALng SA 2L	27	\$ 615.35	\$ 16,614.45
MX3-00117	Visual Studio Ent MSDN ALng SA	25	\$ 1,022.44	\$ 25,561.00
77D-00111	Visual Studio Pro MSDN ALng SA	40	\$ 308.24	\$ 12,329.60
6QK-00001	Azure prepayment	10	\$ 1,219.80	\$ 12,198.00
7NQ-00476	SQL Server Standard Core ALng Sub 2L	2	\$ 919.49	\$ 1,838.98
Enterprise Products				
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	10586	\$ 377.77	\$ 3,999,073.22
AAA-11894	O365 G3 GCC Sub Per User	25	\$ 236.15	\$ 5,903.75
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	1	\$ 377.77	\$ 377.77
AAD-63092	M365 F3 Unified GCC Sub Per User	2358	\$ 83.31	\$ 196,444.98
J8S-00003	Power Apps Per App GCC Sub 1 App or Portal	2	\$ 53.67	\$ 107.34
HKL-00002	Power BI Premium P1 GCC Sub	2	\$ 45,574.90	\$ 91,149.80
DDJ-00001	Power BI Pro GCC Sub Per User	250	\$ 91.12	\$ 22,780.00
7MS-00001	Project P3 GCC Sub Per User	90	\$ 273.72	\$ 24,634.80
LM9-00028	Teams Domestic Calling Plan GCC Sub 120 Min Per User Promo	3700	\$ 21.47	\$ 79,439.00
LK9-00003	Teams Phone Standard GCC Sub Per User	3700	\$ 72.94	\$ 269,878.00
VA1-00001	Teams Rooms Pro GCC Sub Per Device	402	\$ 429.37	\$ 172,606.74
KXJ-00001	Teams Shared Devices GCC Sub Per Device	10	\$ 72.94	\$ 729.40
P3U-00001	Visio P2 GCC Sub Per User	200	\$ 136.86	\$ 27,372.00
DDJ-00001	Power BI Pro GCC Sub Per User	3	\$ 91.12	\$ 273.36
			12 Month Estimated Total:	\$ 5,250,412.95

*3-year term. Remainder of contract dollars are to assist with the purchase of Microsoft products for the District Attorney and County Courts as well as for future projects such as moving from traditional desk phones to Microsoft telephony in Teams, migrating from on-premise servers to the cloud, increases in projected growth in City staff and increases in the use of certain Microsoft products like Power BI.

6. **City Attorney assigned to this request (if applicable):** Andrew Riester
7. **City Council District:** N/A - Citywide
8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Standard Expenditure contract exceeding \$500,000

Vendor/Contractor Name: Insight Public Sector, Inc.

Contract control number: TECHS-202366393-00

Location: Citywide

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Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many?

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

2/1/2023 - 2/28/2026 Duration: 3 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$20,000,000		

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2/1/2023 - 2/28/2026		

Scope of work:

Insight Public Sector, Inc. will be the VAR providing the licensing and/or subscription services for the necessary Microsoft products.

Was this contractor selected by competitive process? Yes If not, why not?

Has this contractor provided these services to the City before? Yes No

Source of funds: Technology Services Operational Funds

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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