

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team at MileHighOrdinance@DenverGov.org by 3:00pm on **Monday**.

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 3/14/2013

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. Title: *LS and Partners @ DEN, LLC dba Steve's Snappin' Dogs (201309942-00) – New Concession Agreement*

3. Requesting Agency: Department of Aviation

4. Contact Person: *(With actual knowledge of proposed ordinance/resolution.)*

- Name: Amy Raaz
- Phone: (303) 342-2201
- Email: Amy.Raaz@flydenver.com

5. Contact Person: *(With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)*

- Name: John Ackerman
- Phone: (303) 342-2568
- Email: John.Ackerman@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:** This Concession Agreement comes within the special circumstances described in Executive Order 8B. LS and Partners @ DEN, LLC dba Steve's Snappin' Dogs will provide this food & beverage concept to the traveling public and employees at DIA on Concourse B (1,393.4 SF.) This agreement will require a \$929,397.00 capital investment and a mid-term refurbishment of \$185,879.00. The term for this opportunity is seven (7) years in order for the concessionaire to amortize the investment. The annual MAG will be \$321,242.20 or a percentage of compensation, whichever is greater. LS and Partners @ DEN, LLC is a joint venture partnership between Eastern Airport News, Inc. and Doc 1 Solutions, LLC. Doc 1 Solutions, LLC is the ACDBE partner and has a 40% interest in the joint venture.

****Please complete the following fields:** *(Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)*

- a. Contract Control Number: 201309942-00
- b. Duration: 7 Years
- c. Location: DIA
- d. Affected Council District: 11
- e. Benefits: A new concept to the DIA Concessions Program.
- f. Costs:

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$321,242.20 Annual MAG		\$321,242.20 Annual MAG

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7 Years		7 Years

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

- g. **Date Goals Assigned:** 3/21/2012
- h. **Goals:** 40% ACDBE / 40% Participation

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.**

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

Key Contract Terms

Vendor/Contractor Name: LS and Partners @ DEN, LLC dba Steve's Snappin' Dogs

Contract control number: 201309942-00

City's contract manager: John Ackerman

Was this contractor selected by competitive process? Was it the low bid? Yes / No

Term/Duration of contract/project: 7 Year Concession Agreement

Renewal terms: No

Purpose: This is a Concession Agreements which grants the concessionaire the right to use the facilities at DIA to provide the traveling public and employees of the airport with food, retail, or services. This is a revenue contract.

Scope of services to be provided with performance bench marks: None

Cost/value: \$321,242.20 Annual MAG

Source of funds: Revenue Agreement

Benefit: Provides concession services to the traveling public and employees at DIA.

Termination provision for City and for contractor: No

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 40% ACDBE

Who are the subcontractors to this contract? DOC 1 Solutions, LLC has a 40% ownership interest in the joint venture

Location: DIA

Affected Council District: District 11

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

ORDINANCE/RESOLUTION REQUEST

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**All fields must be completed.*
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Date of Request: 3/14/2013

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. Title: *CI/EL-ROI, JV dba Wetzel's Pretzels (201309945-00) – New Concession Agreement*

3. Requesting Agency: Department of Aviation

4. Contact Person: *(With actual knowledge of proposed ordinance/resolution.)*

- Name: Amy Raaz
- Phone: (303) 342-2201
- Email: Amy.Raaz@flydenver.com

5. Contact Person: *(With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)*

- Name: John Ackerman
- Phone: (303) 342-2568
- Email: John.Ackerman@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:** This Concession Agreement comes within the special circumstances described in Executive Order 8B. CI/EL-ROI, JV dba Wetzel's Pretzels will provide this food & beverage concept to the traveling public and employees at DIA on Concourse B (623.3 SF.) This Agreement will require a \$317,234.00 capital investment and a mid-term refurbishment of \$63,446.00. The term for this opportunity is seven (7) years in order for the concessionaire to amortize the investment. The annual MAG will be \$79,007.50 or a percentage of compensation, whichever is greater. CI/EL-ROI, JV is a joint venture partnership between Concessions Denver, LLC and Muluye Hailemariam. Muluye Hailemariam is the ACDBE partner and has a 40% interest in the joint venture.

****Please complete the following fields:** *(Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)*

- a. Contract Control Number: 201309945-00
- b. Duration: 7 Years
- c. Location: DIA
- d. Affected Council District: 11
- e. Benefits: A new concept to the DIA Concessions Program.
- f. Costs:

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$79,007.50 Annual MAG		\$79,007.50 Annual MAG

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7 Years		7 Years

g. Date Goals Assigned: 3/21/2012

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

h. Goals: 40% ACDBE / 40% Participation

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

Key Contract Terms

Vendor/Contractor Name: CI/EL-ROI, JV dba Wetzels Pretzels

Contract control number: 201309945-00

City's contract manager: John Ackerman

Was this contractor selected by competitive process? Was it the low bid? Yes / No

Term/Duration of contract/project: 7 Year Concession Agreement

Renewal terms: No

Purpose: This is a Concession Agreements which grants the concessionaire the right to use the facilities at DIA to provide the traveling public and employees of the airport with food, retail, or services. This is a revenue contract.

Scope of services to be provided with performance bench marks: None

Cost/value: \$79,007.50 Annual MAG

Source of funds: Revenue Agreement

Benefit: Provides concession services to the traveling public and employees at DIA.

Termination provision for City and for contractor: No

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 40% ACDBE
Who are the subcontractors to this contract? Muluye Hailemariam has a 40% ownership interest in the joint venture

Location: DIA

Affected Council District: District 11

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____



DENVER INTERNATIONAL AIRPORT

CONTRACT EXECUTIVE SUMMARY

(limit the first page to one page)

Date: February 19, 2013 Project Manager: Leah Older Division Section: Commercial

CONTRACT DETAILS:

Project Number: 201309947-00
(Contract Control # / Alfresco #)

Project Name: Snacks (Concourse A)

Contractor: Denver Concessions Group, LLC dba Dunkin' Donuts

Is contract pay-out lump sum, time and materials, or other: Revenue

Is City Council Approval Required: Yes No

TERM DETAILS:

Amendment NO. (if applicable): N/A

Additional time provided by this amendment (if applicable):

Original Contract Term from: DOE to: DOE + 7 Years & 9 Months

TOTAL CONTRACT TERM (including this amendment if applicable) from: (Same as Original) DOE to: DOE + 7 Years & 9 Months

Total Term (including all amendments) is over three years? Yes No

If yes, attach Justification Memo.

FUNDING DETAILS:

Amount of original contract (if applicable): \$95,202 Annual MAG

Amount of all amendments not including this one (if applicable): \$

Amount of this amendment (if applicable): \$

TOTAL CONTRACT AMOUNT (including ALL amendments, if applicable): \$95,202 Annual MAG

GOALS DETAILS:

Established Goal: MBE/WBE % DBE % ACDBE % 40 SBE %

Proposed Goal: MBE/WBE % DBE % ACDBE % SBE %

(Note: If required and/or proposed goal is 0%, explanation why goal is 0% is required in project description below)

Goal achieved to date (if amendment): MBE/WBE % DBE % ACDBE % 40 SBE %

(Note: if achieved goal is less than established/proposed goal, explain how goal will be achieved:

Goal not applicable to the Ordinance check here: (if the goal is n/a, then no other information should be entered in the Goals Details area. 0% and n/a are not the same)

CONTRACT JUSTIFICATION:

Project description/purpose of contract: This Concession Agreement comes within the special circumstances described in Executive Order 8B. Denver Concession Group, LLC dba Dunkin' Donuts will provide this food & beverage concept to the traveling public and employees at DIA on Concourse A (316.0 SF.) This Agreement will require a \$224,360.00 capital investment and a mid-term refurbishment of \$44,872.00. The term for this opportunity is seven (7) years in order for the concessionaire to amortize the investment. The annual MAG will be \$95,201.70 or a percentage of compensation, whichever is greater. Denver Concession Group, LLC is a joint venture partnership between DSM Holdings, Inc. and Airport Hospitality Services, LLC. Airport Hospitality Services, LLC is the ACDBE partner and has a 40% interest in the joint venture.

Selection Process Used:

A) Competitive Process: Bid RFQ/RFP OR B) Non-Competitive Process: Sole Source Amendment Other

If item B above, attach Justification Memo.

Lean Or 2/22/13
Project Manager Date
Phone Number: (303) 342-2534

[Signature] 2/22/13
Deputy Manager Date

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- Name: John Ackerman
- Phone: (303) 342-2568
- Email: John.Ackerman@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:** This Concession Agreement comes within the special circumstances described in Executive Order 8B. Denver Concession Group, LLC dba Dunkin' Donuts will provide this food & beverage concept to the traveling public and employees at DIA on Concourse A (316.0 SF.) This Agreement will require a \$224,360.00 capital investment and a mid-term refurbishment of \$44,872.00. The term for this opportunity is seven (7) years in order for the concessionaire to amortize the investment. The annual MAG will be \$95,201.70 or a percentage of compensation, whichever is greater. Denver Concession Group, LLC is a joint venture partnership between DSM Holdings, Inc. and Airport Hospitality Services, LLC. Airport Hospitality Services, LLC is the ACDBE partner and has a 40% interest in the joint venture.

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- c. Location: DIA
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- f. Costs:

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\$95,201.70 Annual MAG		\$95,201.70 Annual MAG

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
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7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

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Key Contract Terms

Vendor/Contractor Name: Denver Concession Group, LLC dba Dunkin' Donuts

Contract control number: 201309947-00

City's contract manager: John Ackerman

Was this contractor selected by competitive process? Was it the low bid? Yes / No

Term/Duration of contract/project: 7 Year Concession Agreement

Renewal terms: No

Purpose: This is a Concession Agreement which grants the concessionaire the right to use the facilities at DIA to provide the traveling public and employees of the airport with food, retail, or services. This is a revenue contract.

Scope of services to be provided with performance bench marks: None

Cost/value: \$95,201.70 Annual MAG

Source of funds: Revenue Agreement

Benefit: Provides concession services to the traveling public and employees at DIA.

Termination provision for City and for contractor: No

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 40% ACDBE Goal
Who are the subcontractors to this contract? Airport Hospitality Services, LLC has a 40% ownership interest in the joint venture

Location: DIA

Affected Council District: District 11

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____