

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at [MileHighOrdinance@DenverGov.org](mailto: MileHighOrdinance@DenverGov.org) by 9 a.m. Friday. Contact the Mayor's Legislative team with questions

Date of Request: 3.19.26

Please mark one: Bill Request or Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

Yes No

1. Type of Request:

Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment

Dedication/Vacation Appropriation/Supplemental DRMC Change

Other:

2. **Title:** (Start with *approves*, *amends*, *dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a concession license at Pahaska with Explor Pahaska LLC based on a percentage of gross revenues and for a term of ten years for indigenous-focused food and beverage, retail marketplace, and cultural programming concession services, Mountain Parks (PARKS-202683270).

3. **Requesting Agency:** Denver Parks & Recreation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Shannon Dennison	Name: Jesus Orrantia
Email: Shannon.Dennison@denvergov.org	Email: jesus.orrantia@denvergov.org

5. **General description or background of proposed request. Attach executive summary if more space needed:**
(who, what, why)

The historic Pahaska building is located in the Denver Mountain Parks next to the Buffalo Bill Museum and Grave. The building is currently vacant, which has allowed DPR to begin improvements, initial assessments, and planning. In 2025, DPR published an RFI and RFP on BidNet for Native American-focused food, retail, and programming services that will utilize a smaller footprint within the building. The purpose of soliciting these specific services is to increase Native American visibility at a site that interprets elements of western history; to provide food, retail, and learning opportunities that compliment the mission of the site; and to sustainably reinvest into the historic building.

Explor Pahaska LLC submitted a responsive and thorough proposal that includes a partnership with Denver-based *Tocabe, An American Indian Eatery*. This contract will allow concession operations for a period of 10 years. A longer term is recommended due to the initial investment needed to make the building welcoming and operational.

6. **City Attorney assigned to this request (if applicable):** Jason Moore

7. **City Council District:** N/A - Mountain Parks

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):
 Concession License

Vendor/Contractor Name (including any dba's): Explor Pahaska LLC
 [Note that the responsive RFP proposal was submitted by parent company Ortega National Parks LLC dba ExplorUS; the vendor established a Pahaska specific LLC for the concession license upon award.]

Contract control number (legacy and new): PARKS-202683270

Location: 987 Lookout Mountain Road, Golden, CO 80401

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):
 Contract Execution Date + 10 years

Contract Amount (indicate existing amount, amended amount and new contract total):

Revenue Contract Compensation:

- Guaranteed Annual Minimum Payment: 50% of the previous year's cumulative percentage payments total will be due each January beginning in 2027
- Percentage Payments: 9.5% of Gross Revenues to be paid monthly
- Use Fee: additional 5% of Gross Revenues from sale of items featuring the Denver Mountain Parks trademarked logo to be paid monthly
- Capital Improvements: 2% of Gross Revenues to be contributed towards Capital Improvement Projects annually

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$0	N/A	\$0

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
Contract Execution Date	N/A	+10 years

Scope of work:

- Food and Beverage Services: The Concessionaire will provide food services that showcase Native American cuisine and offer a culinary experience that connects visitors to indigenous culture. Food offerings should reflect traditional and/or contemporary Native American dishes, utilizing purposefully sourced ingredients whenever possible.
- Retail Marketplace: The Concessionaire will operate a retail marketplace that emphasizes indigenous-made products, locally sourced and/or crafted goods, and educational and park-related materials. The retail area will include merchandise such as:
 - Native American art, jewelry, and crafts
 - Books and publications related to Buffalo Bill's Wild West, indigenous history and culture, and Denver Mountain Parks
 - Apparel and accessories that reflect the themes of the park and indigenous culture
 - Outdoor gear and park-related souvenirs that enhance the visitor experience, such as reusable water bottles, bicycle repair kits, plush bison, etc.
 All retail products sold must align with Denver Mountain Parks' mission of connecting visitors to the natural and cultural heritage of the region and Buffalo Bill's Wild West. Merchandise should be visually appealing, mission-oriented, and tied to the themes of conservation, outdoor recreation, western history, and indigenous culture.
- Educational and Cultural Programming: The Concessionaire is encouraged to offer cultural programming that enhances visitor understanding of indigenous foodways and the history and culture of the American West, such as food demonstrations, storytelling, bead craft classes, or other proposed methods. Special events or programs that serve a public benefit may be scheduled outside of regular park hours with prior DPR approval.

Was this contractor selected by competitive process? Yes

If not, why not?

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Has this contractor provided these services to the City before? Yes No

Source of funds: N/A (revenue contract)

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract?

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