

## DO NOT INVOICE THIS ADDRESS

City and County of Denver  
Purchasing Division  
201 W. Colfax Ave Dept. 304  
Denver, CO 80202  
United States of America  
Ph: 720-913-8100 Fax: 720-913-8101



Purchase Order Number	PO-00168195
Purchase Order Date	Jun 4, 2025
Contract ID	
Payment Terms	Net 30
Payment Type	ACH
Buyer	Leann Rush

Supplier
OPTIV SECURITY INC ATTN BRENT BECKMAN DIRECTOR TAX 1144 15TH ST STE 2900 DENVER, CO 80202 United States of America Ph: (303) 2980600

<b>Ship-To:</b> Please note: review the additional notes section below for some more specific agency contact information.  DIA Loading Dock 8500 Pena Blvd, Loading Dock Rm 4779 Denver, CO 80249 United States of America Michelle Hawley
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Bill To
Denver International Airport 8500 Pena Boulevard Room 8870 Denver, CO 80249-6340 United States of America Michelle Hawley

Currency	Total Lines Amount	Tax Exempt	Total PO Amount
USD	\$535,120.50	98-02890-0000	\$535,120.50
Shipping Terms	Shipping Method	Shipping Instructions	
FOB Destination	Common Carrier		

Service Lines					
Line Number	Item Name	Description	Start Date	End Date	Line Amount
1		CrowdStrike: Server Threat Graph Standard QTY 10 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$192.70
2		CrowdStrike: Falcon Cloud Security Reserved - Flex Tier 3 QTY 200 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$28,474.00
3		CrowdStrike: Server Threat Graph Standard QTY 200 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$3,854.00

Service Lines					
Line Number	Item Name	Description	Start Date	End Date	Line Amount
4		CrowdStrike: Falcon Cloud Security Complete Upgrade - Tier 2-12 Month QTY 200 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$31,092.00
5		CrowdStrike: Falcon Adversary OverWatch Cloud - Tier 3-12 Month QTY 200 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$6,688.00
6		CrowdStrike: Falcon Cloud Security with Containers Reserved - Flex - Tier 3 QTY 10 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$3,616.80
7		CrowdStrike: Falcon Cloud & Container Security Complete Upgrade - Tier 2-12 Month QTY 10 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$3,949.60
8		CrowdStrike: Falcon Adversary OverWatch Cloud Containers - Tier 3-12 Month QTY 10 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$771.40
9		CrowdStrike: Device Control Bundle Promo Tier 11 QTY 5300 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$21,730.00
10		CrowdStrike: CrowdStrike Falcon Intelligence Bundle Promo Tier 11-12 Month QTY 5300 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$42,082.00
11		CrowdStrike: Falcon Endpoint Protection Pro Flexible Bundle Tier 11 QTY 5300 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/25	\$29,150.00
12		CrowdStrike: Falcon Insight (EDR) Application - Tier 11 QTY 2700 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$22,950.00

Service Lines					
Line Number	Item Name	Description	Start Date	End Date	Line Amount
13		CrowdStrike: Falcon Overwatch Service - Tier 11 Promo QTY 2700 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$10,341.00
14		CrowdStrike: Threat Graph Standardo QTY 2700 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$17,577.00
15		CrowdStrike: Falcon Overwatch Service - Tier 11 QTY 2600 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$9,958.00
16		CrowdStrike: Falcon Insight (EDR) Application - Tier 11 QTY 2600 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$22,074.00
17		CrowdStrike: Threat Graph Standardd QTY 2600 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$16,588.00
18		CrowdStrike: Falcon Complete Upgrade - Tier 10 QTY 5300 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$174,635.00
19		CrowdStrike: Falcon Discover - (Discovery Solution) - Tier 11QTY 5300 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$26,447.00
20		CrowdStrike: Identity Threat Protection Complete Bundle - Tier 4 QTY 2500 TERM: 2025-06-01 to 2026-05-31 QUOTE: 4213319-5	6/1/25	12/31/26	\$62,950.00

Quote: 4213319-5- CROWDSTRIKE RENEWAL

3.26(e)-This Purchase Order is contingent on Council approval and is void without such action.

Purchase Order has been issued in accordance with DRMC 20-64.5 of the Revised Municipal Code: Cooperative Purchasing and is supported by NASPO AR2472 Carahsoft

The City and County of Denver Colorado's terms and conditions herein supersede and replace all terms and conditions of NASPO AR2472 Carahsoft

Delivery/ Service Agency Coordinator Contact Name, Phone, Email: Michelle.hawley@flydenver.com 303.342.2074

Additional Agency Contacts that should be cc'd when the Purchase Order is emailed to the supplier/vendor/contractor: chris.mitchell@flydenver.com, andrew.sim@flydenver.com

SUPPLIER: You must confirm this order with the primary agency contact listed above.

Purchase Order price listed herein includes all shipping and handling.

PACKING SLIPS AND PURCHASING INVOICE(S): All Packing Slips and Invoice(s) must match and reference the Purchase Order exactly, please include the PO Number and requestors name. Upon service completion and/or delivery of goods, please reference Purchase Order (PO) number. Please send/copy invoices to accounts.payable@flydenver.com.

All billing inquiries are to be directed to the billing agency contact listed above.

CHANGES TO THIS PURCHASE ARE NOT VALID WITHOUT PRIOR APPROVAL FROM PURCHASING.

Supplier Contact Name, Phone, Email: ali.emmons@optiv.com



Authorized By

By accepting this Purchase Order you agree to the Terms and Conditions of the General Services Purchasing Division.  
Follow the URL provided to the Purchase Order Terms and Conditions –  
[https://denvergov.org/files/assets/public/v/1/purchasing/documents/generalservicespurchasing\\_general\\_conditions\\_of\\_purchase\\_11242021.pdf](https://denvergov.org/files/assets/public/v/1/purchasing/documents/generalservicespurchasing_general_conditions_of_purchase_11242021.pdf)



**Date:** 6/4/2025  
**Expiration:** 6/30/2025

**To:**  
Denver International Airport  
Christopher Mitchell  
Manager  
13892 E. Smith Drive  
AURORA, CO 80011  
US  
3033506417  
chris.mitchell@flydenver.com

**Quote#:** 4213319-5  
**Payment Terms:** Net 30  
**Tax ID:** 43-1806449  
**Internal Reference#:** Q-2566969

**From:**  
Ali Emmons  
(720) 3151862  
ali.emmons@optiv.com

**Client Solutions Advisor**  
Stevan Barnes  
(720) 9480750  
stevan.barnes@optiv.com

**Client Operations Specialist:**  
Alex Schreiber  
(816) 8537730  
alex.schreiber@optiv.com

Renewal Group 1						
Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
1	CrowdStrike: Falcon Cloud Security Standalone 12 Month Term	2025-06-01 to 2026-05-31	1	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
2	CrowdStrike: Falcon Cloud Security Reserved - Flex - Tier 3 12 Month Term	2025-06-01 to 2026-05-31	200	USD 142.37	USD 28,474.00	NASPO - AR2472 - Carahsoft
3	CrowdStrike: Cloud Detection and Response 12 Month Term	2025-06-01 to 2026-05-31	200	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
4	CrowdStrike: Falcon Horizon 12 Month Term	2025-06-01 to 2026-05-31	200	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft

Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
5	CrowdStrike: Server Threat Graph Standard 12 Month Term	2025-06-01 to 2026-05-31	200	USD 19.27	USD 3,854.00	NASPO - AR2472 - Carahsoft
6	CrowdStrike: Falcon Cloud Security Complete Upgrade - Tier 2-12 Month 12 Month Term	2025-06-01 to 2026-05-31	200	USD 155.46	USD 31,092.00	NASPO - AR2472 - Carahsoft
7	CrowdStrike: Falcon Adversary OverWatch Cloud - Tier 3-12 Month 12 Month Term	2025-06-01 to 2026-05-31	200	USD 33.44	USD 6,688.00	NASPO - AR2472 - Carahsoft
8	CrowdStrike:Falcon Cloud Security with Containers Reserved - Flex - Tier 3 12 Month Term	2025-06-01 to 2026-05-31	10	USD 361.68	USD 3,616.80	NASPO - AR2472 - Carahsoft
9	CrowdStrike: Cloud Container Detection and Response 12 Month Term	2025-06-01 to 2026-05-31	10	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
10	CrowdStrike: Falcon Horizon 12 Month Term	2025-06-01 to 2026-05-31	10	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
11	CrowdStrike: Server Threat Graph Standard 12 Month Term	2025-06-01 to 2026-05-31	10	USD 19.27	USD 192.70	NASPO - AR2472 - Carahsoft
12	CrowdStrike: Falcon Cloud & Container Security Complete Upgrade - Tier 2-12 Month 12 Month Term	2025-06-01 to 2026-05-31	10	USD 394.96	USD 3,949.60	NASPO - AR2472 - Carahsoft
13	CrowdStrike: Falcon Adversary OverWatch Cloud Containers - Tier 3-12 Month 12 Month Term	2025-06-01 to 2026-05-31	10	USD 77.14	USD 771.40	NASPO - AR2472 - Carahsoft
<b>Renewal Group 1 TOTAL:</b>						<b>USD 78,638.50</b>

Renewal Group 2						
Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
14	CrowdStrike: Device Control Bundle Promo Tier 11 12 Month Term	2025-06-01 to 2026-05-31	5,300	USD 4.10	USD 21,730.00	NASPO - AR2472 - Carahsoft
15	CrowdStrike: University LMS Subscription Customer Access Pass - Training 12 Month Term	2025-06-01 to 2026-05-31	20	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft

Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
16	CrowdStrike: CrowdStrike Falcon Intelligence Bundle Promo Tier 11-12 Month 12 Month Term	2025-06-01 to 2026-05-31	5,300	USD 7.94	USD 42,082.00	NASPO - AR2472 - Carahsoft
17	CrowdStrike: Falcon Endpoint Protection Pro Flexible Bundle Tier 11 12 Month Term	2025-06-01 to 2026-05-31	5,300	USD 5.50	USD 29,150.00	NASPO - AR2472 - Carahsoft
18	CrowdStrike: Falcon Prevent (NGAV) Application - Tier 17 12 Month Term	2025-06-01 to 2026-05-31	5,300	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
19	CrowdStrike: Falcon Control and Respond Tier 17 12 Month Term	2025-06-01 to 2026-05-31	5,300	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
<b>Renewal Group 2 TOTAL:</b>						USD 92,962.00

Renewal Group 3						
Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
20	CrowdStrike: Falcon Insight (EDR) Application - Tier 11 12 Month Term	2025-06-01 to 2026-05-31	2,700	USD 8.50	USD 22,950.00	NASPO - AR2472 - Carahsoft
21	CrowdStrike: Falcon Overwatch Service - Tier 11 12 Month Term	2025-06-01 to 2026-05-31	2,700	USD 3.83	USD 10,341.00	NASPO - AR2472 - Carahsoft
22	CrowdStrike: Threat Graph Standard 12 Month Term	2025-06-01 to 2026-05-31	2,700	USD 6.51	USD 17,577.00	NASPO - AR2472 - Carahsoft
<b>Renewal Group 3 TOTAL:</b>						USD 50,868.00

Renewal Group 4						
Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
23	CrowdStrike: Falcon Overwatch Service - Tier 11 12 Month Term	2025-06-01 to 2026-05-31	2,600	USD 3.83	USD 9,958.00	NASPO - AR2472 - Carahsoft

Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
24	CrowdStrike: Falcon Insight (EDR) Application - Tier 11 12 Month Term	2025-06-01 to 2026-05-31	2,600	USD 8.49	USD 22,074.00	NASPO - AR2472 - Carahsoft
25	CrowdStrike: Threat Graph Standard 12 Month Term	2025-06-01 to 2026-05-31	2,600	USD 6.38	USD 16,588.00	NASPO - AR2472 - Carahsoft
<b>Renewal Group 4 TOTAL:</b>						USD 48,620.00

Renewal Group 5						
Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
26	CrowdStrike: Falcon Complete Upgrade - Tier 10 12 Month Term	2025-06-01 to 2026-05-31	5,300	USD 32.95	USD 174,635.00	NASPO - AR2472 - Carahsoft
27	CrowdStrike: Falcon Complete: Complimentary CID 12 Month Term	2025-06-01 to 2026-05-31	1	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
28	CrowdStrike: Falcon Discover - (Discovery Solution) - Tier 11 12 Month Term	2025-06-01 to 2026-05-31	5,300	USD 4.99	USD 26,447.00	NASPO - AR2472 - Carahsoft
<b>Renewal Group 5 TOTAL:</b>						USD 201,082.00

Renewal Group 6						
Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
29	CrowdStrike: Identity Threat Protection Complete Bundle - Tier 4 12 month term	2025-06-01 to 2026-05-31	2,500	USD 25.18	USD 62,950.00	NASPO - AR2472 - Carahsoft
30	CrowdStrike: Identity Threat Protection (Accounts) - Tier 11 12 month term	2025-06-01 to 2026-05-31	2,500	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft

Line #	Product Description	Term	QTY	Customer Price	Customer Extended Price	Contract Vehicle
31	CrowdStrike: Identity Threat Protection Complete Upgrade (Accounts) - Tier 11 Includes Fal.Con 2025 QTY 4 12 month term	2025-06-01 to 2026-05-31	2,500	USD 0.00	USD 0.00	NASPO - AR2472 - Carahsoft
<b>Renewal Group 6 TOTAL:</b>						USD 62,950.00

**Subtotal:** USD 535,120.50  
**Estimated Tax:** USD 0.00  
**Estimated Shipping:** USD 0.00  
**Grand Total:** **USD 535,120.50**

This Order is subject to and governed by the CrowdStrike Partner Program Terms (<https://www.crowdstrike.com/partners/program-terms/>) including the applicable Partner Program Guide unless CrowdStrike and the Bill To Account party above have otherwise executed an agreement, in which case, that agreement and the applicable Partner Program Guide govern this Order. If for any reason you are unable to view the terms at the website given above, please contact your CrowdStrike sales representative indicated above. The Order and the applicable terms and conditions are collectively referred to as the Agreement.

If products and/or product related services are purchased, the start date of the term (specified in the table above) shall be the latter of: (i) the Subscription Start Date identified above, or (ii) the Start Date identified on the Order Fulfillment Letter provided by CrowdStrike to the Customer/Ship To Account. If neither date is specified, the start date is the date the product and/or product related services are made available to Customer/ Ship To Account. Once executed by The Bill to Account, this Order is non-cancellable and amounts paid are non-refundable except as expressly provided for in the Agreement.

All products and services are subject to the end user terms and conditions located here ([https:// www.crowdstrike.com/terms-conditions/](https://www.crowdstrike.com/terms-conditions/)) unless: (i) CrowdStrike and the end user have otherwise executed a different agreement, or (ii) a CrowdStrike Powered Service Provider partner (also known as a packaged MSP) has executed an approved end user agreement with the end user.

#### Sales Quote Terms and Conditions

This Sales Quote and the Client's purchase of the Products listed in this Sales Quote are subject to and shall be governed by (i) the Sales Quote Terms and Conditions and (ii) the Data Processing Terms and Conditions, both available at <http://www.optiv.com/agreements>

Optiv Security Inc., 1144 15th Street, Suite 2900, Denver, CO 80202 United States