

# ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team  
at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by 9 **a.m. Friday**. Contact the Mayor's Legislative team with questions

Date of Request: August 29, 2024

Please mark one:  Bill Request or  Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

Yes  No

## 1. Type of Request:

Contract/Grant Agreement  Intergovernmental Agreement (IGA)  Rezoning/Text Amendment

Dedication/Vacation  Appropriation/Supplemental  DRMC Change

Other:

2. **Title:** Approves a contract for an Operational and Marketing Incentive with Turk Hava Yollari Anonim Ortakligi Inc. d/b/a Turkish Airlines for \$4,000,000 and for two years for new nonstop international service to Istanbul Airport (IST) Airport, Istanbul, Turkey at Denver International Airport (PLANE-202473650).

3. **Requesting Agency:** Department of Aviation

## 4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: George Karayiannakis, SVP-Airline/Comm Affairs	Name: Kevin Forgett, Manager of Legislative Affairs
Email: <a href="mailto:George.Karayiannakis@flydenver.com">George.Karayiannakis@flydenver.com</a>	Email: <a href="mailto:Kevin.Forgett@flydenver.com">Kevin.Forgett@flydenver.com</a>

## 5. General description or background of proposed request. Attach executive summary if more space needed:

This contract is for an Operational and Marketing Incentive with Turkish Airlines for new nonstop international service to Istanbul Airport (IST), Istanbul, Turkey. Turkish Airlines is a new entrant carrier providing service to a new nonstop international destination with 4x/weekly year-round service, which qualifies for an airline incentive not to exceed \$4,000,000.00. The Air Carrier Incentive Program is offered to all air carriers providing qualifying scheduled passenger service. Turkish Airlines qualifies for this incentive because they are a new carrier offering new nonstop scheduled international service at Denver International Airport (DEN).

6. **City Attorney assigned to this request (if applicable):** Ema Medic

7. **City Council District:** District 11

8. **\*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

## Key Contract Terms

**Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):**  
Air Carrier Incentive

**Vendor/Contractor Name (including any dba's):** Turk Hava Yollari Anonim Ortakligi Inc. d/b/a Turkish Airlines

**Contract control number (legacy and new):** PLANE-202473650

**Location:** Denver International Airport

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?** \_\_\_\_\_

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):** 2 years

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$4,000,000.00	N/A	\$4,000,000.00

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2 years	N/A	2 years; 6/10/2026

### Scope of work:

This contract is for an Operational and Marketing Incentive with Turkish Airlines for new nonstop international service to Istanbul Airport (IST), Istanbul, Turkey. Turkish Airlines is a new entrant carrier providing service to a new nonstop international destination with 4x/weekly year-round service, which qualifies for an airline incentive not to exceed \$4,000,000.00. The Air Carrier Incentive Program is offered to all air carriers providing qualifying scheduled passenger service. Turkish Airlines qualifies for this incentive because they are a new carrier offering new nonstop scheduled international service at Denver International Airport (DEN).

**Was this contractor selected by competitive process?** No

**If not, why not?**

Sole Source: This procurement qualifies for the Sole Source exception under Memorandum No. 8B and will not be competitively procured. A competitive selection process is not used for the Air Carrier Incentive Program. The program is offered to all airlines providing new nonstop scheduled passenger service at DEN. Turkish Airlines qualifies for this incentive.

**Has this contractor provided these services to the City before?**  Yes  No

**Source of funds:** Capital Improvement Plan (CIP)

**Is this contract subject to:**  W/MBE  DBE  SBE  XO101  ACDBE  N/A

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):** N/A

**Who are the subcontractors to this contract?** N/A

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