

John Ackerman<br>Deputy Manager Commercial June 2013



## CONTRACT DESCRIPTION



- On-call Roustabout Services for the maintenance and operation of 76 oil and gas wells
- Necessary to provide continuous oil and gas production

- Maintains non-airline revenue stream to the airport
- ATP Oilfield Services, LLC and Hot Shots Hauling, LLC selected
- Both local companies with less than 10 employees


## SELECTION PROCESS

- Selected through a Request for Qualifications Process
- Two firms responded and both selected
- ATP Oilfield Services, LLC
- Hot Shots Hauling, LLC
- Panel members
- Petroleum Engineer, Petropro Engineering Services
- Environmental Scientist, Denver International Airport
- Former Land Administrator, Denver International Airport
- Selection Criteria
- Understanding of the Scope of Work
- Experience and Management Plan
- Understanding of the City's Policies and Environmental requirements


## CONTRACT TERMS AND AMOUNTH ${ }^{\text {ER }}$

- Both on-call contracts are for a three-year term
- The Maximum Liability Amount is \$600,000 each (\$1.2 million total)
- The previous Maximum Liability Amount was for \$495,000 annually.


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