



# ZERO WASTE VALET CONTRACT

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## Approval of contract with Scraps, Ltd. PLANE-202580503

- Amount: \$720,000
- Term: 1/1/2026-12/31/2026
- Purpose: Continuity of services for the Zero Waste Valet (Z WV) program that began in May 2024.
- Z WV has been grant-funded to date, allowing the concept to be tested. The program was highly successful in driving a significant increase in DEN's overall waste diversion rate and a decrease in contamination in the recycling and compost streams. DEN recommends continuation of this program through execution of this contract
- This short-term contract allows for continuation of the grant-funded pilot program while a long-term contract is competitively bid.

# CONTRACT OVERVIEW



- DEN's Waste Overview:
  - 60% of material in the landfill stream at DEN is recyclable or compostable
  - 30% of material in recycling is not actually recyclable
  - A significant portion of this waste comes from concession, who struggle to compost and recycle consistently and effectively.
- Zero Waste Valet services:
  - Transports concessions' compost and recyclables to the correct disposal area
  - Conducts training with staff and provides educational materials
  - Conducts periodic waste audits to identify contamination and/or additional diversion opportunities



- One of the strategic principles of Vision 100 is Sustainability and Resiliency. DEN strives to become the greenest airport in the world as we get closer to serving 100 million annual passengers. The Zero Waste Valet program supports this vision by reducing DEN's environmental footprint, supporting the circular economy through increased recycling and composting, and helping the airport grow responsibly, sustainably, and strategically.
- The Zero Waste Valet program also positions DEN as a leader in the aviation industry by demonstrating our commitment to sustainable aviation practices through an innovative program unique to the industry. This initiative will also create at least a dozen green jobs, which aligns with the goal of Empowering Our People and supports our local community.

- DEN recommends this contract based on the special circumstances that warrant award of this contract without a competitive bid process, consistent with the requirements of Denver's Charter and Code and the written instructions contained in Executive Order 8 Memorandum 8B.
- Denver International Airport recommends expansion of the Zero Waste Valet program to all three concourses starting in 2027 and has initiated a competitive procurement process for a contract to provide that level of services. Until that contract is in place, this contract will maintain continuity of services for wastes generated from the 30 concessions that have participated in the grant funded program for the past 15 months.
- DSBO has determined that goals will not be applied in this case, since the contract was not competitively bid for continuity of service.

# CONTRACTOR OVERVIEW



- Scraps Ltd. has been providing compost collection and zero waste services for residents, businesses, and events in the Denver region for nearly 10 years. They have over 3,500 customers and have diverted more than 5 million pounds of material since their founding.
- Scraps was subcontracted by DEN's waste hauler for the Zero Waste Valet pilot. They have met all project goals, are well regarded by concessions in the program, and have demonstrated their expertise in waste diversion.





- The Zero Waste Valet program has kept over 400 tons of material out of the landfill since its inception and is projected to divert another 550-600 tons in 2026, which is the equivalent of taking 131 cars off the road for one year.
- Participants divert an average of 75% of the waste they generate with the help of the Zero Waste Valet team, as compared to 15-25% for concessions that are not participating in the program.
- The Zero Waste Valet initiative increased DEN's overall waste diversion rate by 3% in 12 months, the largest increase the airport has ever seen in that timeframe. Continuation of the program in 2026 is projected to result in an additional 2% increase. This is seen as the biggest tool in helping DEN achieve its goal of 40% diversion by 2030.

- DEN recommends approval of this contract with Scraps Ltd. to continue offering the Zero Waste Valet program to DEN concessions on the B concourse in 2026, while a competitive procurement process is conducted for 2027 and beyond.
- This critical contract will prevent nearly 600 tons of recyclables and food waste from being sent to the landfill. It will continue to position DEN as an innovative leader in waste diversion, support the creation of green jobs, and promote a culture of sustainability at the airport.
- It also prevents a disruption in service for 30+ concessions participating in the program and signals that DEN is willing to invest in a more robust recycling and composting system.



# THANK YOU & QUESTIONS?

