2024 Budget Kick Off

Budget and Management Office May 2023



Agenda

- Economic overview
- General Fund performance
- 2024 operating budget
- 2024 capital budget
- Next steps and time for questions



Economic Overview

Department of Finance

Lisa Martinez-Templeton, Chief Economist and Data Scientist



Economic Recovery Underway, but Fragile

Optimistic Signals of Recovery

- Unemployment rate is remaining stable at city/regional, state, and national levels
- Drags from supply constraints will gradually lesson.
- Inflation will continue to slow.
- Jobs will remain plentiful.
- Fundamental supports to consumers remain in place, allowing trend growth to hold steady, if not accelerate modestly.

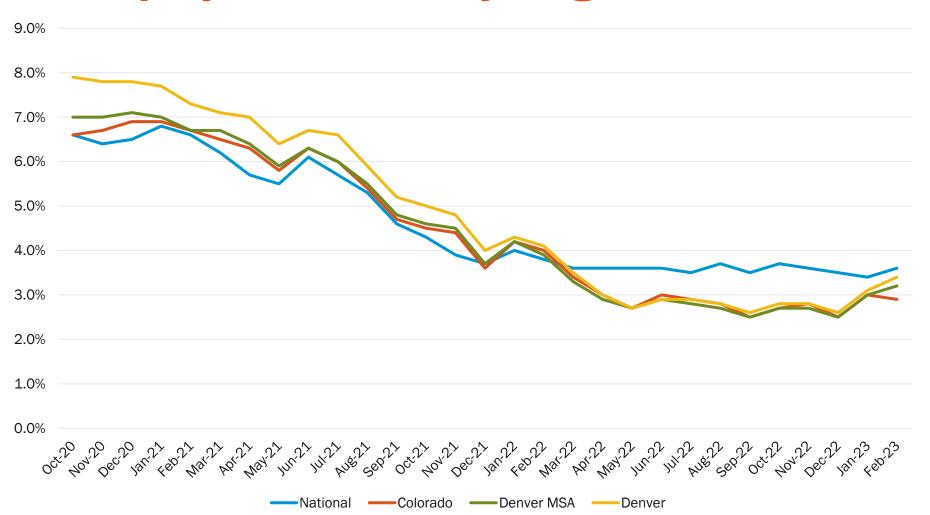
Concerns

- Wage gains are slowing.
- Affordable housing stock
- Excess savings drawdown will decline.
- Wealth is low.
- Higher interest rates showing signs of weighing on economy.
- Ending of pandemic-era food stamp program.
- Another jump in energy prices



Unemployment Rate by Region

(not seasonally adjusted)



Unemployment Rates

February 2023

National: 3.6%

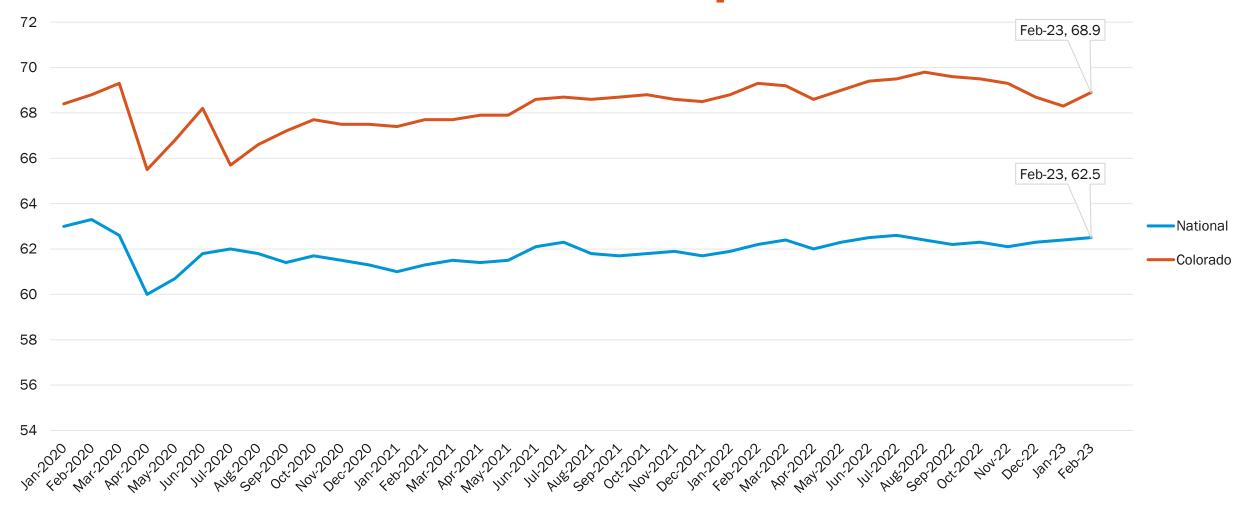
Colorado: 2.9% (P)

Denver MSA: 3.2%

Denver: 3.4%

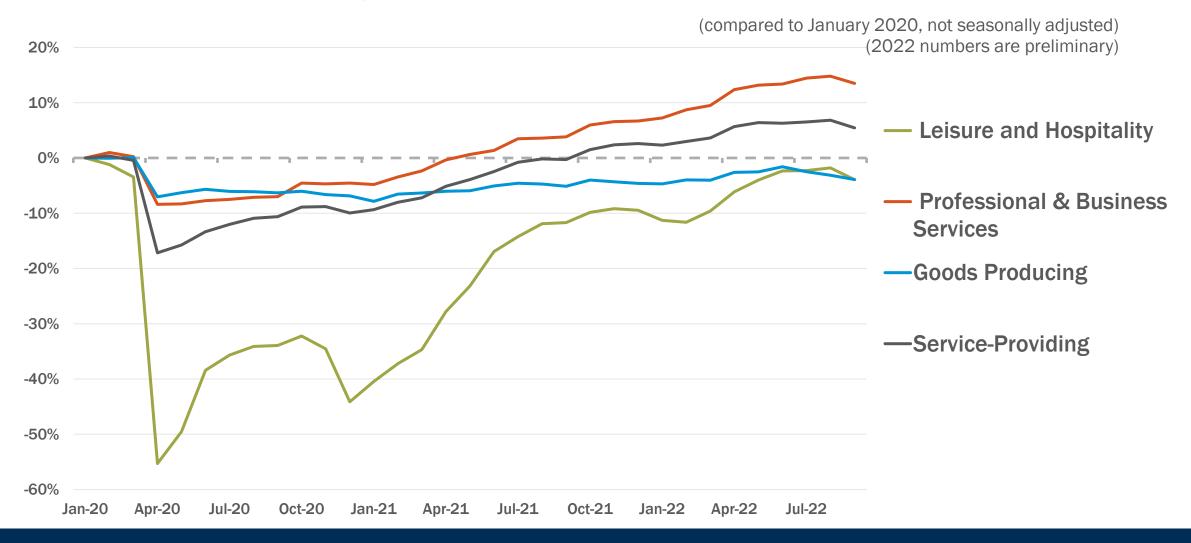


Labor Force Participation Rate





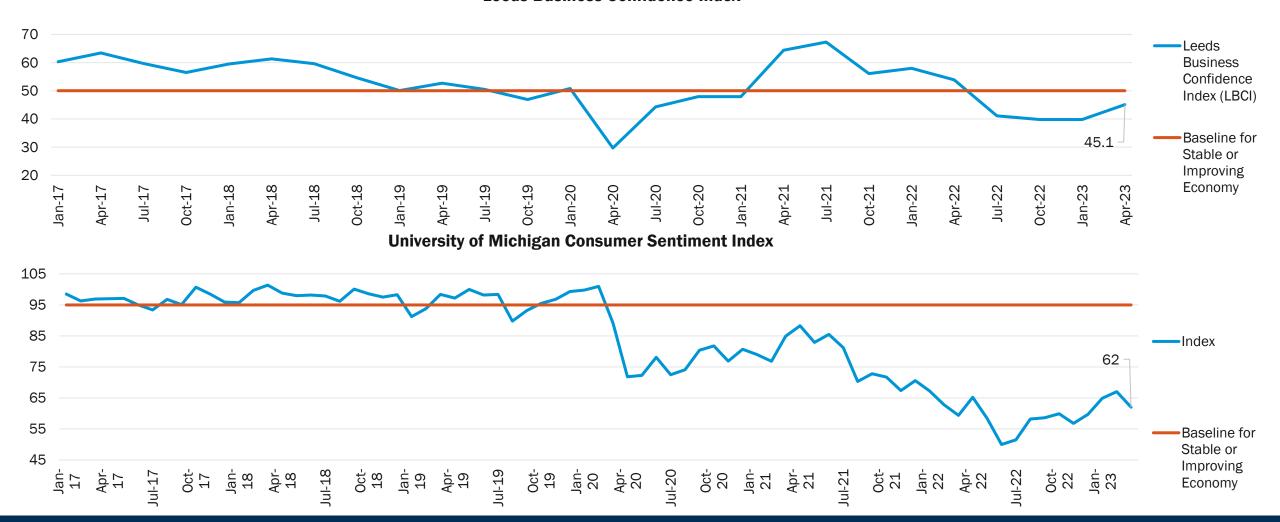
Percent Change in Employment by Industry





Business and Consumer Sentiment

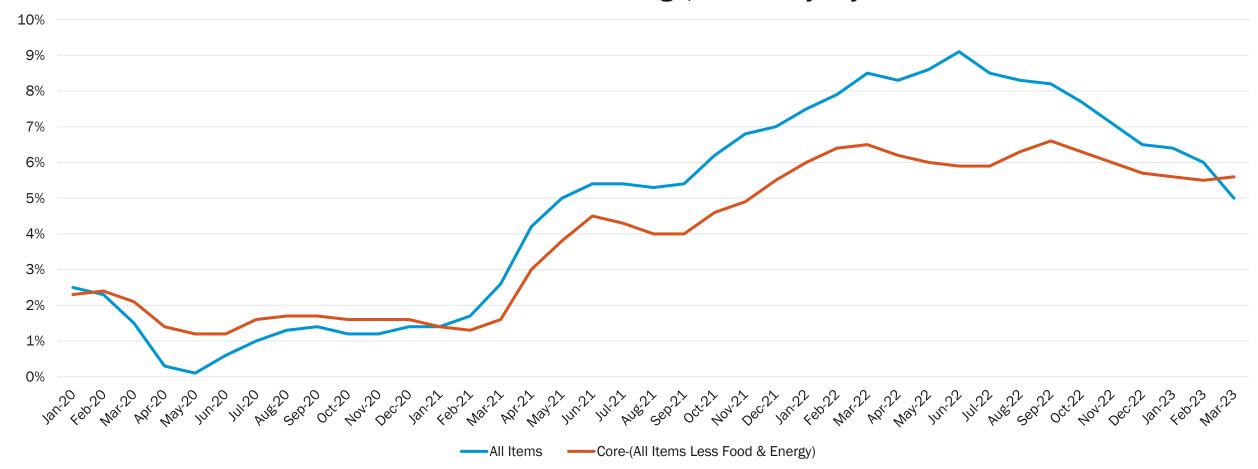
Leeds Business Confidence Index





Inflation - all U.S. cities

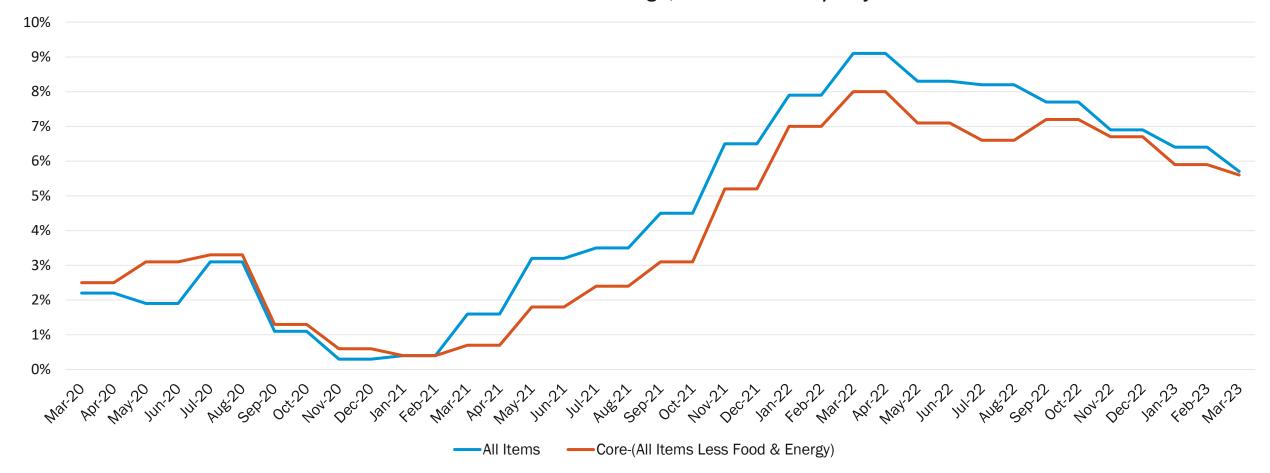
CPI-U Year Over Year % Change, Seasonally Adjusted





Inflation – Denver MSA

CPI-U Year Over Year % Change, Not Seasonally Adjusted





Housing Prices

Assessor's Office Valuation Statistics

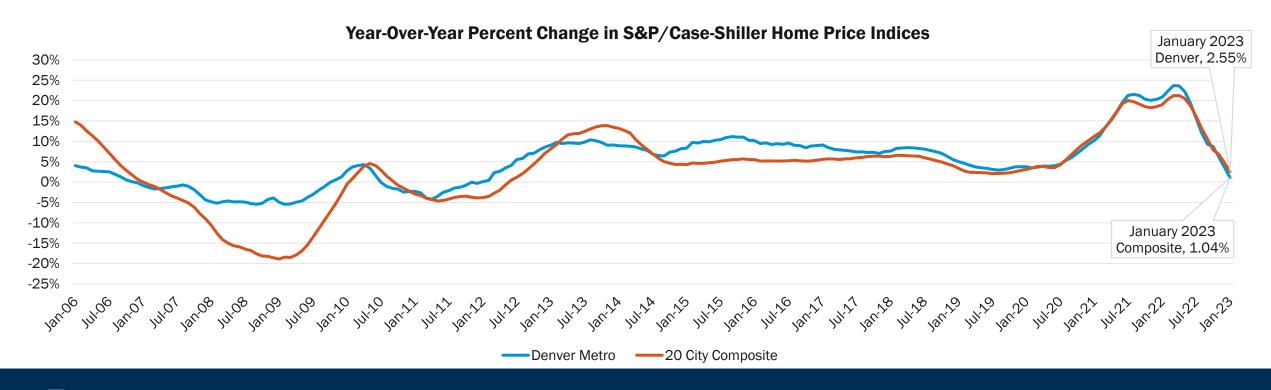
August 2022

Single Family Average: \$574,056

Single Family Median: \$471,200

Multi-Family Average: \$381,580

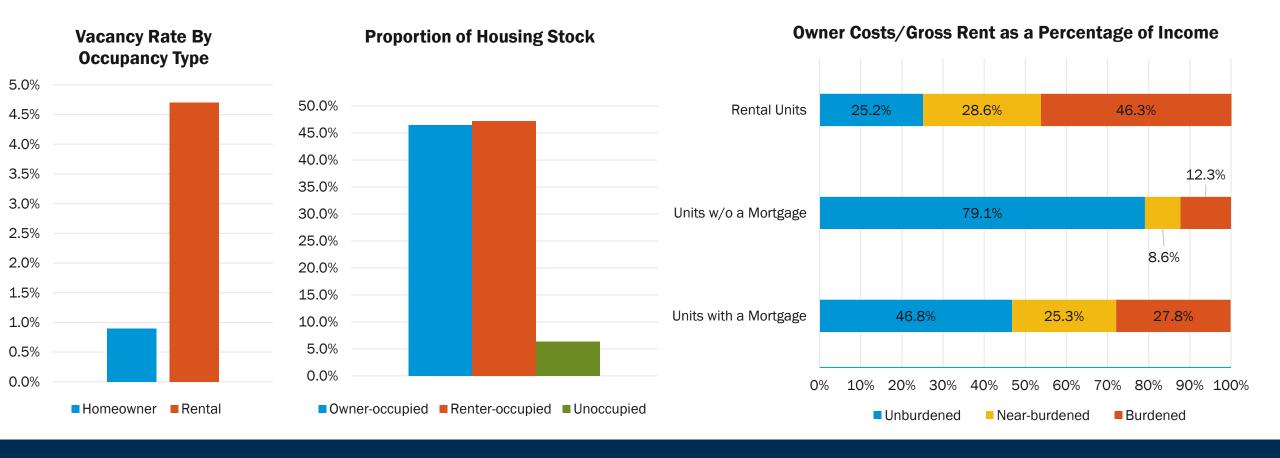
Multi-Family Median: \$292,500





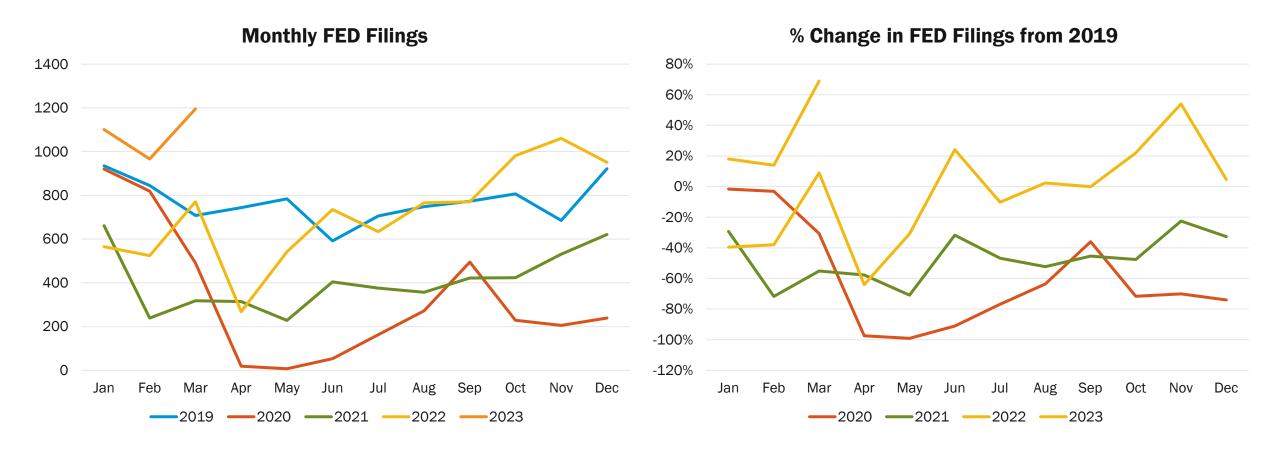
Housing By Unit Type

Census: American Community Survey (ACS) 2021 5-yr estimates, **Denver County**



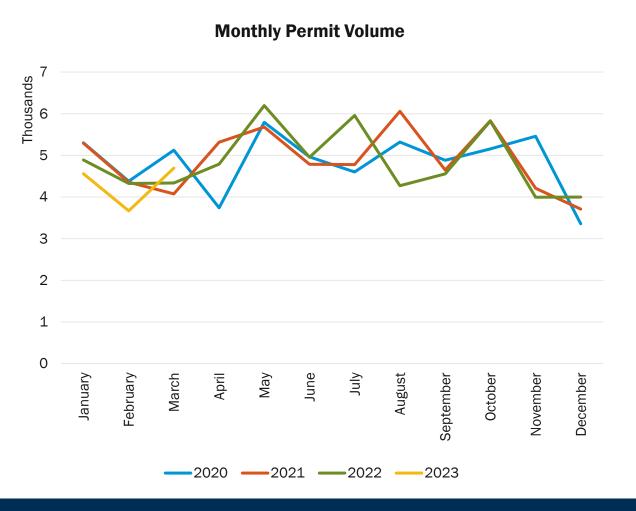


Foreclosures

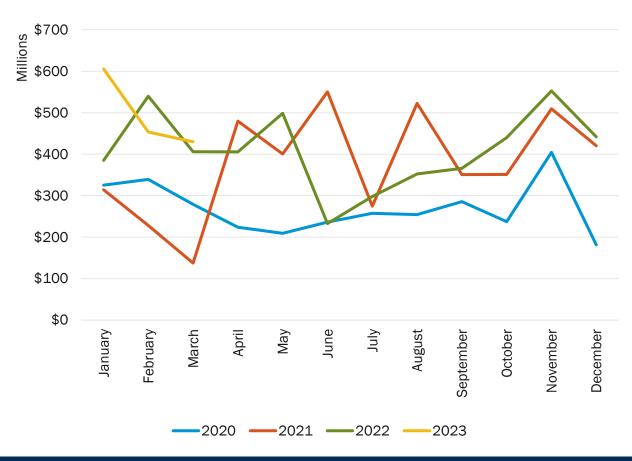




Construction Permits, Denver County

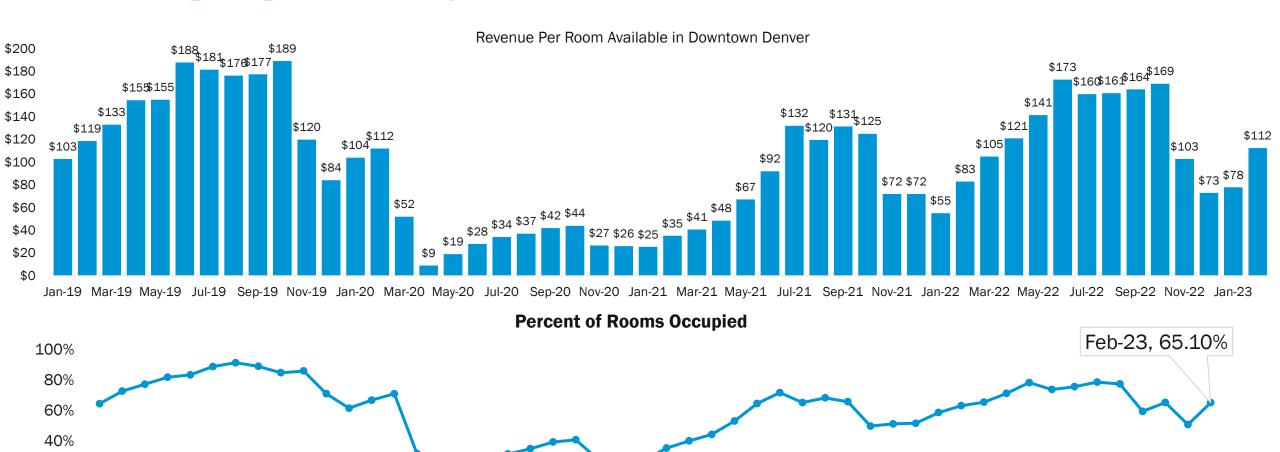


Monthly Permit Valuation





Lodging Activity

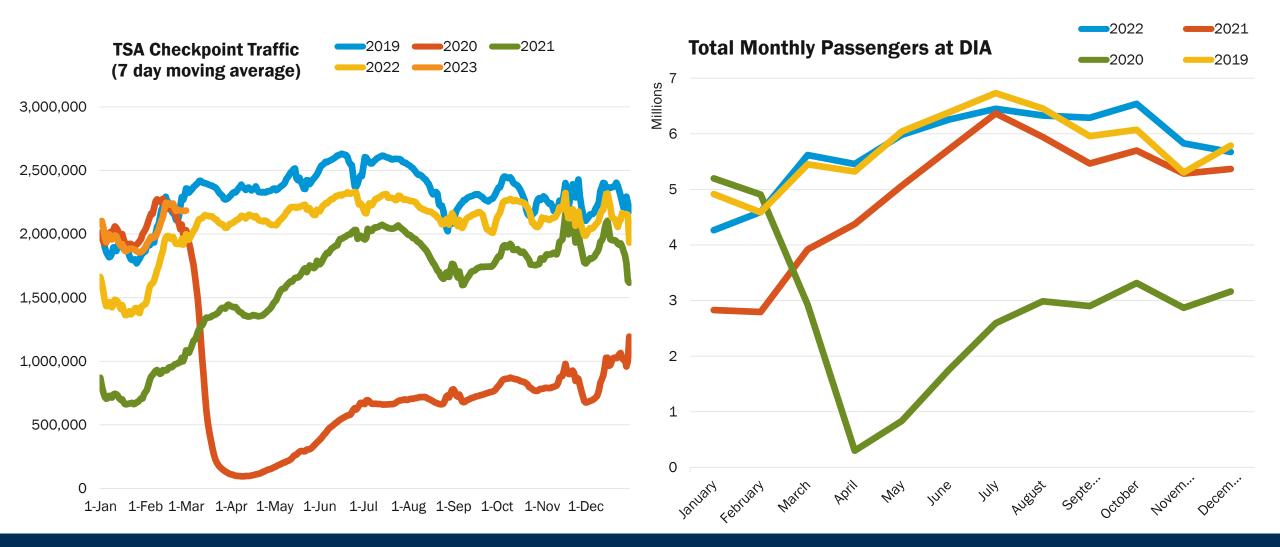






20%

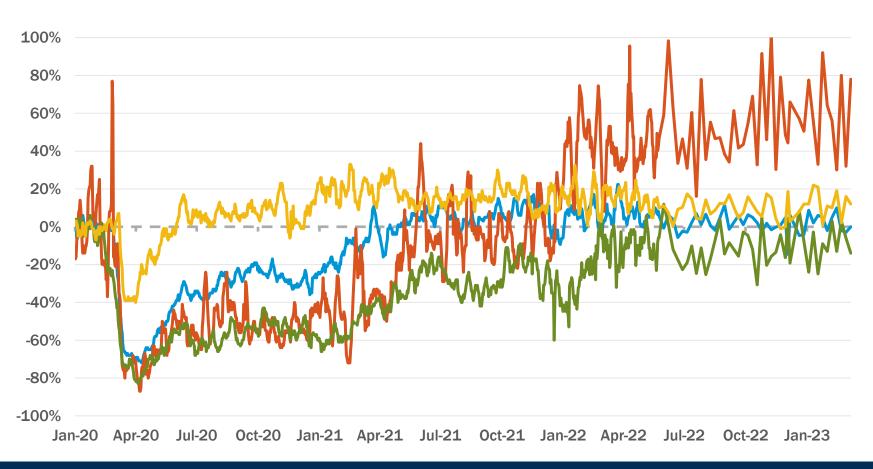
Air Travel





Bankcard Spending

Percent Change in Consumer Spending for Denver (compared to January 2020 and seasonally adjusted)



- -Restaurants & Hotels
- —Entertainment & Rec.
- —Transportation
- —Retail

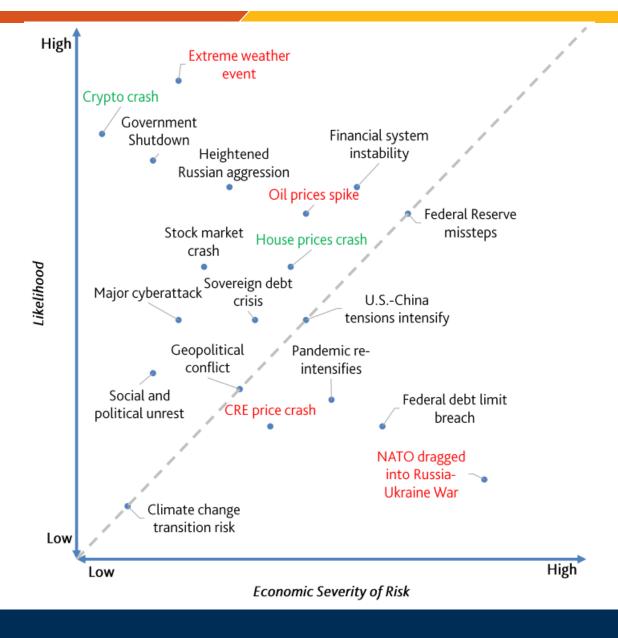


Looking Ahead in 2023 (Risk Matrix)

Note:

Changes in RED are either an increase in the odds of the event occurring or a new downside risk.

Changes in GREEN reflect a decline in the probability of the event occurring.



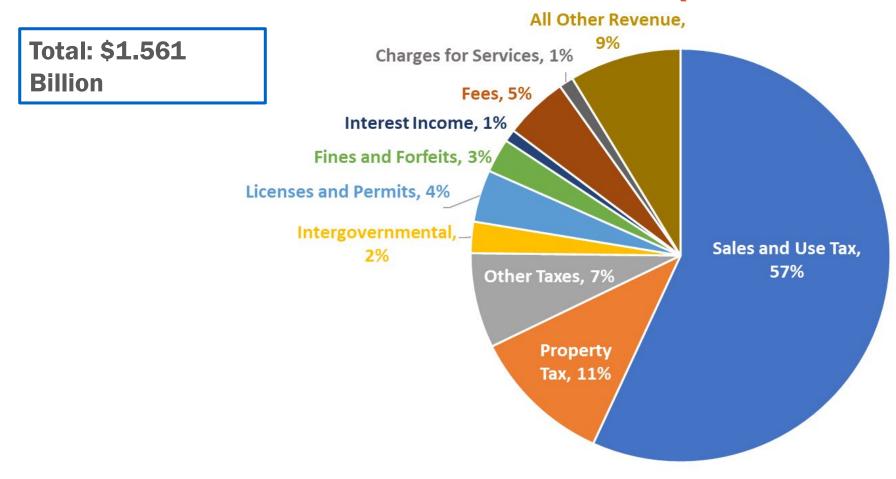


General Fund Performance

Stephanie Karayannis Adams Budget and Management Director



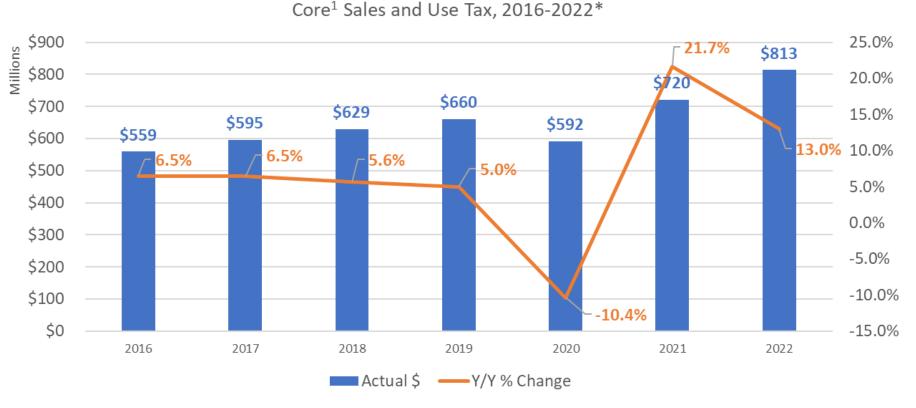
2022 General Fund Revenue (Unaudited)





Sales and Use Tax Revenue

- Sales and Use Tax represents just over half (57%) of General Fund revenues.
- 2022 Core Sales and Use Tax collections reflect y/y growth of 13.0%.



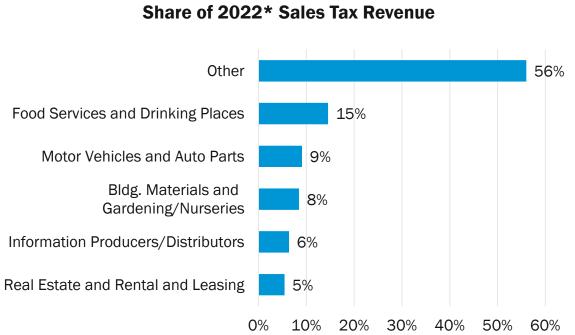
¹ Core sales and use tax excludes audits.

^{* 2022} reflects preliminary core sales and use tax results only.



2022* Core Sales Tax Performance

The largest five industry sectors contribute nearly 44% of Denver's sales tax revenue to the General Fund. In 2022*, sales tax revenue from these categories increased by a combined 16%.

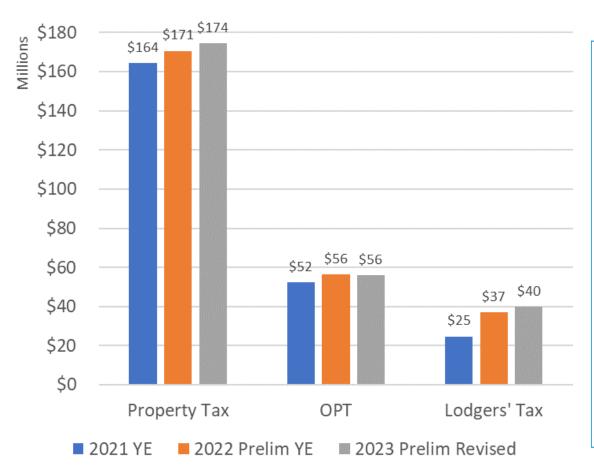


^{* 2022} figures are preliminary, unaudited

Sales Tax Industry Sector	2022* Y/Y% Change
Other	12.7%
Food Services and Drinking Places	25.0%
Motor Vehicles & Auto Parts	10.6%
Bldg. Materials/Improvement/Nurseries	13.9%
Information Producers/Distributors	11.2%
Real Estate and Rental and Leasing	13.1%



Other Tax Revenue (unaudited)



- In 2022, Property Tax made up 11% of our total General Fund revenue.
- OPT and Lodgers' Tax are 6% of total General Fund revenue.
- All these revenue streams are above prepandemic levels for 2022.

2022 Other Significant Revenue

- Parking Revenue (Fines/Meters/Lots): \$10M
 - Significant challenges with collection of meter revenue and remote work patterns
- Motor Vehicle Ownership Tax: \$3.3M
 - Interest rates, supply chain disruptions, uptick in delinquent registrations
- Billings for Services: \$1.7M
 - Reassess 2023/2024 estimates to better align with actual performance
- Recorder Fees: \$1.3M
 - Increasing interest rates slow refinancing activity



2022 Expenditure Actuals (Unaudited)

Appropriation was underspent = 2.7%

- Vacancies/turnover
- Supplies and Services associated with the vacancies
- Supply chain delays



General Fund Reserves and Contingency

The City has multiple reserves in the GF to address unforeseen revenue shortfalls or unanticipated expenditures:

Contingency Reserve

- Required by Charter
- No less than 2% of estimated GF expenditures

Undesignated fund balance/Rainy Day Fund

- Targeted at 15% of annual GF expenditures
- Minimum of 10% of annual GF expenditures

Tabor Reserve

- 3% of fiscal year spending (state mandated, maintained in separate special revenue fund)
- Can only be used in the event of a natural disaster and must be replenished within a year
- Is primarily met through real estate values



2023 Approved Budget

Expenditures: Budgeted expenditures are projected to grow approximately 11% over 2022 revised, driven by:

- Positions funded through ARPA in 2022 moving to the General Fund
- Merit increases
- Collective bargaining increases
- City contribution increase to Denver Employee Retirement Plan
- Unbudgeted Expenditures: Migrant Services

Revenue: Projected increase of 3.3%

- Sales and Use Tax projected to increase 4.6%
- Offset by some decreases in non sales tax revenue streams
- No official revisions until fall



2024 Operating Budget



2024 Initial General Fund Forecast

2024 original revenue budget is preliminarily projected to grow by 3.8% over 2023 revised budget. This growth is driven by:

- Core sales and use tax growth of 4.4%
- Property tax growth due to 2023 reassessment
- Lodgers' tax growth in conformance with Visit Denver's expectations
- Investment income yields positively impacted by the Fed's rate increases

2024 expenditures are expected to increase to accommodate:

- Final restoration expenditures in ARPA
- Full year of partial year increases, especially uniform classes
- Inflationary increases



Budget Priorities & Strategy

- Establish the cost of continuing services
 - Agencies that report to the Mayor should only submit budget requests to address continuing services – no expansions
 - Agencies will continue to identify equity impacts of budget (OSEI will provide guidance)
- The new Administration will share budget priorities over the summer, and we will adjust accordingly.
- Independent and elected officials budget priorities are not impacted by the transition.
- City Council Priorities to be established in May.



American Rescue Plan Act in Denver

\$308 million: Total State and Local Fiscal Relief Funds allocated to Denver

- Included two disbursements of \$154 million (July 2021 and July 2022)
- There are no additional ARPA disbursements coming to Denver
- The \$308M must be spent by December 31, 2026 (encumbered by 2024)
- Recovery investments have been allocated in 2021 (\$73M) and 2022 (\$143M), a process that involved community input, the Stimulus Investment Action Committee (SIAC), and City Council
- In June this year, DOF will work with agencies to understand progress against program timelines to ensure agencies have plans to spend their ARPA Recovery allocations by the 2026 deadline



OSEI and **BMO** Budget Equity Framework

In partnership with the Budget and Management Office, the Mayor's Office of Social Equity and Innovation (OSEI) is offering guidance and perspectives on how to better center equity in all city budgets.

Equity Defined

• Denver defines equity as when race and other social identities can no longer be used to predict life outcomes or the quality and depth of services received in the city.

When equity is the primary focus, with diversity and inclusion as supportive facets, all segments of communities are improved.



Budget Timeline – Agency Deadlines

Grants, SRFs, Base Budget, & Safety Net Proposed 2024 Revenue DOF iFund New Projects Agency Capital Investments **Budget Due** Projections (CY **Presentations** & Expenditure & Narratives & Project (CIP) Due Sept. 15 & FY), & iFund July Revenue Change Performance Requests Due June 16 Continuation of Requests Due Metrics Due June 9 Projects Due Mayor May 19 June 2 May 12 **Presentations** August



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2024 Capital Budget



2020-2025 CIP Six-Year Plan Need

Three Year Plan

Six Year Plan

Twelve Year Plan

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2020-2025 SIX-YEAR CAPITAL IMPROVEMENT PLAN	Puk
DENVER THE SILE HOST CITY Capital Planning and Programming Division	Tot
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Portfolio	3YR PLAN
Buildings	\$62,708,500
Parks and Rec	\$99,500,000
Transportation	\$167,700,000
Waterways	\$35,000,000
Sustainability/Env	\$6,100,000
Public Art	
Total	\$371,008,500
Amount Funded	\$204,376,800

Portfolio	6YR PLAN
Buildings	\$452,498,800
Parks and Rec	\$279,500,000
Transportation	\$495,000,000
Waterways	\$210,500,000
Sustainability/Env	\$19,000,000
Public Art	\$800,000
-Total	\$1,457,298,800
Amount Funded	\$105,343,000

INCIVO ICAI I IAII		
Portfolio	12YR PLAN	
Buildings	\$431,803,325	
Parks and Rec	\$378,000,000	
Transportation	\$938,700,000	
Waterways	\$333,500,000	
Sustainability/Env	\$62,000,000	
Public Art		
Total	\$2,143,003,325	
Amount Funded	\$35,300,000	

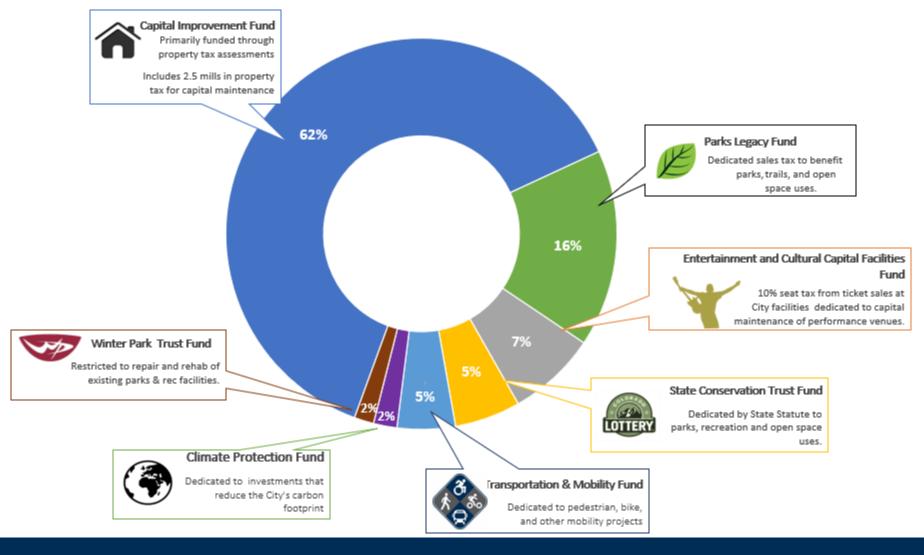
\$3.97 Billion



35



Annual CIP Revenues





Annual Capital Improvement Program Revenue

\$250,000,000 \$200,000,000 \$150,000,000 \$100,000,000 \$50,000,000 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024

■ Trans & Mobility SRF

CASR SRF

■ Seat Tax ■ Parks Legacy Fund



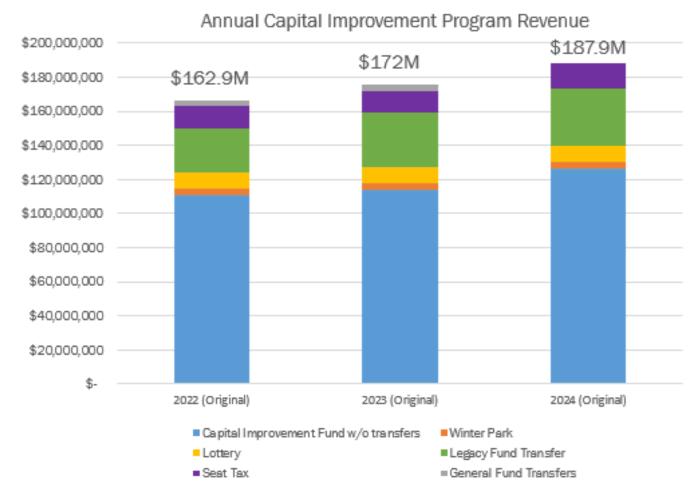
Winter Park

Lottery

■ General Fund Transfers

2024 CIP Preliminary Revenue Forecast

- 2024 CIP projected to be \$187.9M
 - 9.2% increase over 2023 original forecast for base revenues.
 - Increases in Property Tax and Capital Maintenance Mills
 - Continued growth in Seat Tax and Winter Park
 - Steady growth overall, as funding sources continue to be stable
- Will continued to be refined over the 2024 budget season



*Includes Legacy fund, Does not include fund balance, technology transfer, Subject to change,



2024 Total Capital Revenue \$165.9M

- Includes all sources, except Legacy & CASR Funds
- Does not include fund balance

Contingency \$6.2M

• ~4% of projected capital revenues

Financial Obligations \$50M Debt payments, mandated funding commitments, existing multi-year commitments awarded grant local match, ongoing partnerships

Annual Maintenance \$84.5M

• 5.6% greater than original 2023 allocation

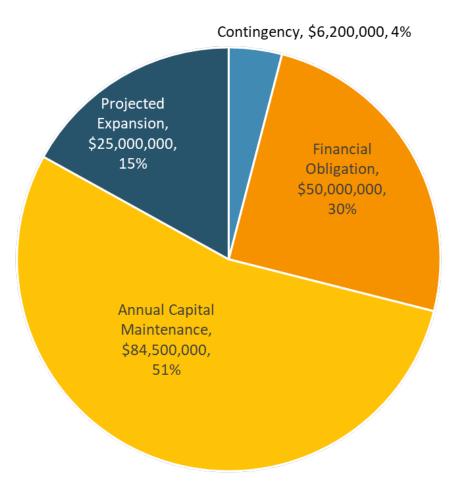
Projected Expansion \$25M

• Focused on existing project commitments to mitigate impacts of inflationary pressures.

*Subject to change, as revenue projections are refined



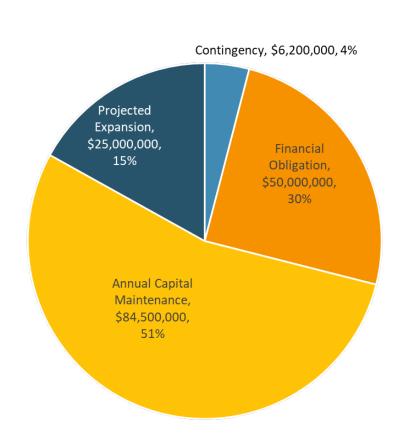
2024 Annual Capital Maintenance

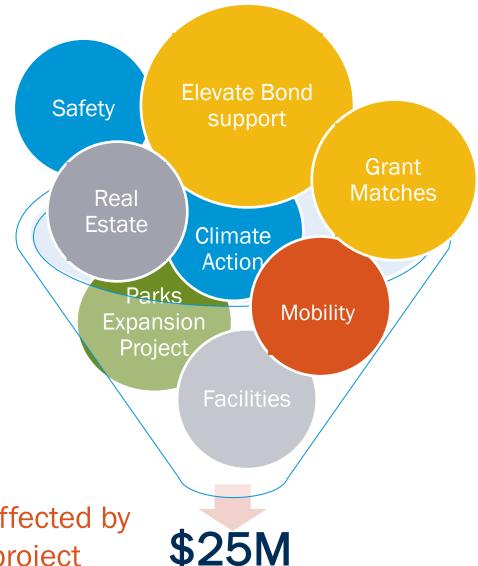


 Total annual capital maintenance budget target is 5.6% more than original 2023 Target.



2024 Projected Expansion





Will be focused on supporting existing projects affected by inflation/escalation and outstanding multi-year project commitments, which exceed projected available revenues.

Thank you!

