

BILL/ RESOLUTION REQUEST

1. Title: Approves a Concessions Agreement and Terminal Building Premises Lease with FOX Rent A Car, Inc. (AR04007) to engage in the principal business of renting motor vehicles to the general public at Denver International Airport.

2. Requesting Agency: DIA

3. Contact Person *with actual knowledge of proposed ordinance*

Name:Francisco Alonzo

Phone:303-342-2508

Email:francisco.alonzo@flydenver.com

4. Contact Person *with actual knowledge of proposed ordinance who will present the item at Mayor Council and who will be available for first and second reading, if necessary*

Name:Brian Elms

Phone:303-342-2278

Email:brian.elms@flydenver.com

5. Describe the proposed ordinance, including what the proposed ordinance is intended to accomplish, who's involved

a. Scope of Work

FOX Rent A Car (FOXRAC) wishes to engage in the principal business of renting motor vehicles to the general public at DIA. FOXRAC will pay a Minimum Annual Guaranteed of \$256,519 (\$21,376.58 monthly) or 10% of gross sales, which ever is greater. In addition, FOXRAC will pay \$60.00 per sq. ft. of counter space in the Landside Terminal (85.8 sq. ft. * \$60.00 = \$5,148 annually). The contract term will commence on November 1, 2010 or the date of execution and will terminate on January 01, 2014.

b. Duration

38 Months (11/01/2010 – 01/01/2014)

c. Location

DIA

d. Affected Council District

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e. Benefits

More than \$250,000 additional revenue.

f. Costs

Revenue Development

6. Is there any controversy surrounding this ordinance, groups or individuals who may have concerns about it? Please explain.

No.

Bill Request Number: BR10-0775

Date: 8/30/2010