

January 28, 2022

Denver International Airport
ATTN: Steve Ricci
8500 Pena BLVD
Denver, CO 80249

Dear Mr. Ricci,

M-B Companies, Inc. is pleased to quote to the Denver International Airport two MB5E Multi-Tasking Snow Removal units with liquid deicer and boomless spray bar. Units will be purchased and built-in accordance the options you selected utilizing the M-B Companies Minnesota State Contract #193051 and relevant MB5 pricing sheet (see attached). Pricing revised to add air conditioning option.

MB5E Multi-Tasking Snow Removal unit with liquid material spreader.

Net Price each: \$ 907,944.38

Each Additional Unit: \$ 907,944.38

Terms and Conditions

- Shipping: F.O.B. Denver, CO. 80249
- Payment: Pricing listed includes volume discount.
- Term: Net 30
- Pricing does not include any applicable taxes.
- Estimated delivery: Unit to be delivered to airport by December 1, 2022, upon receipt of Purchase Order by February 15, 2022.
- Warranty: chassis 1-year, engines 2-years, and transmission 3-years.
- Onsite training included (operators and mechanics), not to exceed 3 days in order to accommodate multiple shifts.
- Factory training or pre-shipment inspection at Chilton, WI location available upon request.

Thank you for this opportunity, if you have any questions please contact myself at 920-242-4134 or email at jessie.carr@aebi-schmidt.com

Respectfully,

Jessie Carr

Jessie Carr
Regional Sales Manager
M-B Companies, Inc.