

ORDINANCE/RESOLUTION REQUEST

All fields must be completed.
Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 10/13/2016

Please mark one: [] Bill Request or [X] Resolution Request

1. Has your agency submitted this request in the last 12 months?

[] Yes [X] No

If yes, please explain:

2. Title: Denver International Airport requests a First Amendment to concession agreement, HG Denver JV d/b/a Hudson News, Tattered Cover Book Store, 201204353-01.

3. Requesting Agency: Department of Aviation

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- Name: Aaron Barraza
Phone: (303) 342-2261
Email: Aaron.Barraza@flydenver.com

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- Name: Neil A. Maxfield
Phone: (303) 342-2574
Email: Neil.Maxfield@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable: This First Amendment to existing Concession Agreement with HG Denver JV d/b/a Hudson News, Tattered Cover Book Store, consents to a shorter term and a revised Required Minimum Investment obligation for solely the two Terminal locations. This Amendment will correct the Premium Value Concessions (PVC) Minor Category for the four concourse Hudson News locations from newsstand to convenience retail.

- a. Contract Control Number: 201204353 - 01
b. Duration: 5 years (2 Terminal locations); 12 years (other Concourse locations)
c. Location: DEN
d. Affected Council District: 11
e. Benefits: The Terminal locations' expiration date will align with the Terminal Redevelopment Project while conforming the investment obligation to the DEN-approved design and construction plans.
f. Costs:

Table with 3 columns: Current Contract Amount (A), Additional Funds (B), Total Contract Amount (A+B). Values: \$2,004,139/yr., \$0, \$2,004,139/yr.

Table with 3 columns: Current Contract Term, Added Time, New Ending Date. Values: 1/31/2024, -6 years for 2 Terminal locations, 12/31/2017 for 2 Terminal locations

- g. Date Goals Assigned: 9/18/2012
h. Goals: ACDBE Goal 20% M/WBE Goal 30%

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

Key Contract Terms

Type of Contract: Concession Agreement

Professional Services > \$500K Lease Design or Construction for airport improvements > \$5M

Grant IGA Sale of Real Property Sale of Personal Property

Vendor/Contractor Name: HG Denver JV d/b/a Hudson News/Tattered Cover Book Store

Contract control number: 201204353 - 01

City's contract manager: Linda Kay Nedved

Was this contractor selected by competitive process? Yes

Has this contractor provided these services to the City before? Yes No

Term/Duration of contract/project: 5 years (2 Terminal locations)

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? __1st

Renewal terms: N/A

Purpose: This First Amendment to existing Concession Agreement with HG Denver JV d/b/a Hudson News, Tattered Cover Book Store, consents to a shorter term and a revised Required Minimum Investment obligation for solely the two Terminal locations.

The amendment will also revise the Premium Value Concessions (PVC) minor category for the four Hudson News locations on the concourses from newsstand to convenience retail.

Cost/value: \$2,004,139 minimum annual guarantee

Source of funds: Revenue Agreement

Benefit: The Terminal locations' expiration date will align with the Terminal Redevelopment Project while conforming the investment obligation to the DEN-approved design and construction plans.

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): ACDBE Goal Established: 20% and M/WBE Goal Established 30%.

Who are the subcontractors to this contract? N/a

Location: DEN – subject Terminal (2) and Concourse (4) locations

Affected Council District: 11

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____