

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by 9 a.m. Friday. Contact the Mayor's Legislative team with questions

Date of Request: June 12, 2025

Please mark one: ☐ Bill Request or ☒ Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

☐ Yes ☒ No

1. Type of Request:

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
☐ Other:

2. **Title:** Approves a contract with the Zayo Group LLC for \$5,907,231.55 and for three years with one two-year option to extend for a Managed Unified Communication (UC) Platform at Denver International Airport, in Council District 11 (PLANE-202578791).

3. **Requesting Agency:** Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Juan Lucero, SVP Business Technologies	Name: Kevin Forgett, State and Local Legislative Advisor
Email: Juan.Lucero@flydenver.com	Email: Kevin.Forgett@flydenver.com

5. **General description or background of proposed request. Attach executive summary if more space needed:**
(who, what, why)

This request is for a contract between Zayo Group, LLC (Zayo) and Denver International Airport (DEN). This new contract would enable Zayo to continue providing the Managed Voice Services at DEN. This service consists of 24/7/365 remote proactive monitoring and notification on availability, health, and performance data between DEN premises and datacenter-located UC network components, including voice gateways, application servers, and IP phone sets, on an end-to-end, call-by-call basis. Managed UC includes framework-based Incident Management, Change Management, and Performance Management processes. 24x7x365 support is provided to remediate mission-critical incidents. This contract supports the Growing Our Infrastructure and Maintaining What We Have pillars of DEN's Vision 100. We leverage these contract services on an as-needed basis to provide technical and certified engineering expertise to augment DEN staff in disciplines, where maintaining in-house (FTE) staff is cost/salary prohibitive.

6. **City Attorney assigned to this request (if applicable):** Kevin Cain

7. **City Council District:** District 11

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property): Professional Services> \$500K

Vendor/Contractor Name (including any dba's): Zayo Group, LLC

Contract control number (legacy and new): PLANE-202578791

Location: Denver International Airport

Is this a new contract? ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?** __

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Date of Execution (DOE) 3 years plus (1) 2-year option to extend

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$5,907,231.55	N/A	\$5,907,231.55

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
DOE 3 Years Plus (1) 2-year option to extend	N/A	DOE 3 Years Plus (1) 2-year option to extend

Scope of work:

This new contract would enable Zayo to continue providing Managed Voice Services at DEN. This service consists of 24/7/365 remote proactive monitoring and notification on availability, health, and performance data between DEN premises and datacenter-located UC network components, including voice gateways, application servers, and IP phone sets, on an end-to-end, call-by-call basis. Managed UC includes framework-based Incident Management, Change Management, and Performance Management processes. 24x7x365 support is provided to remediate mission-critical incidents.

Was this contractor selected by competitive process? No **If not, why not?** Zayo currently provides DEN's Managed and Hosted Voice services solution via their Portland and Salt Lake City data centers. The previous contract was awarded via a competitive bid process. DEN is presently developing a new Voice strategic vision that will determine the future requirements of DEN's voice services. Once complete, DEN will follow competitive bid processes for the new service requirements.

Has this contractor provided these services to the City before? ☒ Yes ☐ No

Source of funds: Operations and Maintenance (O&M)

Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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