

EXECUTIVE SUMMARY

ROTH PROPERTY MAINTENANCE, LLC 201419545-05

Roth Property Maintenance, L.L.C. is under contract to provide janitorial services at various city-owned facilities, excluding Denver International Airport (DIA). Roth Property Maintenance, L.L.C. is a certified M/WBE business in the City and County of Denver. The current contract is set to expire on December 31, 2020. The General Services Contracts Office is requesting a formal amendment to extend the current term so that it expires on February 28, 2021. The amendment also adds specific Coronavirus Aid, Relief and Economic Security (CARES) Act of 2020 Funds language which was not available when the agreement was previously amended to add FEMA funding language. Some services under this contract have already been paid for through the initial CARES grant funding the city received; services are paid through a 75% FEMA/25% CARES split.

Due to the COVID-19 pandemic, the new janitorial solicitation was delayed in posting due to the on-going development of regulations surrounding social-distancing and group gathering requirements of no more than 10 people. The uncertainty of this pandemic caused delays in determining when and how site visits of facilities could occur. Originally the procurement intended to visit nine different sites. As the Safer at Home phase was implemented, working in conjunction with Purchasing Division, it was determined that filming virtual site visits of the largest facilities would be the safest way to provide information to potential contractors. The GS Contracts staff conducted in person filming of four of the larger facilities that were included on the initial site visit list and DPR recreation staff filmed three different types of recreation centers. These video recordings were then used for the virtual pre-bid that occurred on July 15, 2020. Additionally, because of the uniqueness and size of the Wellington Webb Building, City & County Building and Lindsey-Flanigan Courthouse, six city personnel conducted site tours of these facilities consisting of only ten contractors per group which occurred on July 23, 2020. Thirteen bids were received on August 18, 2020 and are now with the Division of Small Business Opportunity (DSBO) for review.

Due to the change in the DSBO Ordinance (Chapter 8, Article V of the Denver Revised Municipal Code), the time DSBO needs to review the proposals and deem the submission as a successful proposal is a process that is stated to take two weeks. Due to the complexity of this solicitation it has already taken longer than the two-week time period. The evaluation committee cannot begin their review of these proposals until DSBO has performed their review. The additional two-month request allows for the additional time that is needed by DSBO to review and approve the proposals, allow the evaluation committee time to review and possibly interview the potential contractors and draft, negotiate and receive City Council approval of all 7 contracts. The current contract consists of 88 facilities and was awarded to only one contractor. The intent of the new solicitation is to award multiple contracts to multiple vendors. This new approach aligns with General Services' Small Business Utilization Plan, and will create opportunities for businesses of all sizes to bid on a portion of the contracted work with the intent of a certified firm becoming a prime on one of the portfolios.

CLEAR SELECTIONS GROUP, INC. DBA LIBERTY WASTE MANAGEMENT 202053133-02

Clear Selections Group, Inc. dba Liberty Waste Management is under contract to provide portable toilet and hand wash station rental services throughout the City and County of Denver, including DIA. Portable toilets and hand washing stations have been deployed throughout the City in response to public health recommendations related to COVID-19. The amendment will add required CARES Act of 2020 Funds language which was not available when the agreement was previously amended to add FEMA funding language. Some services under this contract have already been paid for through the initial CARES grant funding the city received; services are paid through a 75% FEMA/25% CARES split. All other terms and conditions will remain the same.

SECURITAS SECURITY SERVICES USA, INC. 202054849-01

Securitas Security Services USA, Inc. (Securitas) is under contract to provide security services at congregate and non-congregate sheltering locations. These shelters were put in place to help prevent the spread of COVID-19 amongst those experiencing homelessness. Securitas was delayed in their ability to staff locations and therefore initial assignment was at the Volunteers of America Motel and La Quinta Inn, which are no longer being serviced by the city, and the Western Motor Inn. As Securitas was able to bring more employees on, the city has increased its initial assignment to include security services at the Quality Inn, Hampton Inn, Rodeway Inn, and the Ramada Hotel. For Securitas to continue these critical services, the amendment updates the term of the agreement through January 31, 2021 and adds \$1,150,000 for a new total of \$1,500,000. The amendment will also add required CARES Act of 2020 Funds language which was not available when the agreement was originally executed to add FEMA funding language. Services under this contract have already been paid for through the initial CARES grant funding the city has received; services are paid through a 75% FEMA/25% CARES split. All other terms and conditions will remain the same.

NORTHERN COLORADO PEST AND WILDLIFE CONTROL CORP., 201739057-02

Northern Colorado Pest and Wildlife Control Corp., (NoCo Pest) is under contract to provide pest control services through the City and County of Denver and is set to expire on March 31, 2021. Services include monthly pest control across various city facilities including buildings within General Services, Parks & Recreation, County Jail, Electronic Engineering Bureau, Arts and Venues, Library, and Denver Fire portfolios. One-time services can also be requested by the city. The amendment adds one additional year of service for a new expiration of March 31, 2022 and adds \$60,000 for a new total of \$550,000. At the time this contract was executed in 2017 it was General Services' intent to go back out to bid after the initial three-year term of the agreement. Due to the budget reduction requests Citywide, the GS Contracts Staff is recommending that the contract be extended rather than going back out to bid and to continue service to city agencies under the current contract pricing. Current solicitations that have been advertised in 2020 have returned with considerable price increases. The amendment will also add required CARES Act of 2020 Funds language which was not available when the agreement was previously amended to add FEMA funding language. Some services under this contract have already been paid for through the initial CARES grant funding the city received; services are paid through a 75% FEMA/25% CARES split. All other terms and conditions will remain the same.