

ORDINANCE/RESOLUTION REQUEST

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: January 9, 2023

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
 Dedication/Vacation Appropriation/Supplemental DRMC Change
 Other:

2. Title: Approves OTG DEN Venture, LLC contract execution. Contract no. 202161603.

3. Requesting Agency: Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Pamela Dechant	Name: Carolina Flores
Email: Pamela.Dechant@flydenver.com	Email: Carolina.Flores@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:

Denver International Airport (DEN) conducted a competitive Request for Proposal (RFP) selection process for an operator to manage a food and beverage location east of Concourse B in the B East 3 Subcore featuring a multi-concept including at least coffee, casual dining with full-service bar and communal seating. After submittal and evaluation of responsive proposals, the Independent Evaluation panel recommended that OTG DEN Venture, LLC (Sunset Loop Bar & Grill and Starbucks) be selected for direct negotiations. The location will be 7,363.60 square feet.

6. City Attorney assigned to this request (if applicable): Brent Larson

7. City Council District: 11

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: Revenue

Vendor/Contractor Name: OTG DEN Venture, LLC

Contract control number: PLANE-202161603

Location: Denver International Airport

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Date of Execution (DOE) – 6/01/2034 / 10 years

Contract Amount (indicate existing amount, amended amount and new contract total):

Current Contract Amount (A)	Additional Funds (B)	Total Contract Amount (A+B)
\$1,466,250.00 Minimal Annual Guarantee (MAG) or percentage fee of 15% up to \$12,500,000 then; 16% \$12,500,001 -\$15,000,00 and 17% above \$15,001,001.	N/A	\$1,466,250.00 Minimal Annual Guarantee (MAG) or percentage fee of 15% up to \$12,500,000 then; 16% \$12,500,001 -\$15,000,00 and 17% above \$15,001,001.

Current Contract Term	Added Time	New Ending Date
Date of Execution (DOE) – 6/01/2034 / 10 years	N/A	Date of Execution (DOE) – 6/01/2034 / 10 years

Scope of work: Operation and management of a food and beverage concession on Concourse B.

Was this contractor selected by competitive process? Yes

If not, why not?

Has this contractor provided these services to the City before? Yes No

Source of funds: Revenue

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 30.8% ACDBE / 25% M/WBE

Who are the subcontractors to this contract? ACDBE is Doc 1 Solutions, LLC 30.8% and M/WBE is Classique, LLC 25%.

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____