

## ORDINANCE/RESOLUTION REQUEST

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

Please mark one: ☐ Bill Request or ☒ Resolution Request

Date of Request: January 9, 2023

**1. Type of Request:**

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment  
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change  
☐ Other:

**2. Title:** Approves OTG DEN Venture, LLC contract execution. Contract no. 202161603.

**3. Requesting Agency:** Department of Aviation

**4. Contact Person:**

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Pamela Dechant	Name: Carolina Flores
Email: <a href="mailto:Pamela.Dechant@flydenver.com">Pamela.Dechant@flydenver.com</a>	Email: <a href="mailto:Carolina.Flores@flydenver.com">Carolina.Flores@flydenver.com</a>

**5. General description or background of proposed request. Attach executive summary if more space needed:**

Denver International Airport (DEN) conducted a competitive Request for Proposal (RFP) selection process for an operator to manage a food and beverage location east of Concourse B in the B East 3 Subcore featuring a multi-concept including at least coffee, casual dining with full-service bar and communal seating. After submittal and evaluation of responsive proposals, the Independent Evaluation panel recommended that OTG DEN Venture, LLC (Sunset Loop Bar & Grill and Starbucks) be selected for direct negotiations. The location will be 7,363.60 square feet.

**6. City Attorney assigned to this request (if applicable):** Brent Larson

**7. City Council District:** 11

**8. \*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

## Key Contract Terms

**Type of Contract:** Revenue

**Vendor/Contractor Name:** OTG DEN Venture, LLC

**Contract control number:** PLANE-202161603

**Location:** Denver International Airport

**Is this a new contract?** ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?**

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**

Date of Execution (DOE) – 6/01/2034 / 10 years

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
\$1,466,250.00 Minimal Annual Guarantee (MAG) or percentage fee of 15% up to \$12,500,000 then; 16% \$12,500,001 -\$15,000,00 and 17% above \$15,001,001.	N/A	\$1,466,250.00 Minimal Annual Guarantee (MAG) or percentage fee of 15% up to \$12,500,000 then; 16% \$12,500,001 -\$15,000,00 and 17% above \$15,001,001.
<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
Date of Execution (DOE) – 6/01/2034 / 10 years	N/A	Date of Execution (DOE) – 6/01/2034 / 10 years

**Scope of work:** Operation and management of a food and beverage concession on Concourse B.

**Was this contractor selected by competitive process?** Yes **If not, why not?**

**Has this contractor provided these services to the City before?** ☐ Yes ☒ No

**Source of funds:** Revenue

**Is this contract subject to:** ☒ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☒ ACDBE ☐ N/A

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):** 30.8% ACDBE / 25% M/WBE

**Who are the subcontractors to this contract?** ACDBE is Doc 1 Solutions, LLC 30.8% and M/WBE is Classique, LLC 25%.

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