

ORDINANCE/RESOLUTION REQUEST

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: January 9, 2023

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
- Dedication/Vacation Appropriation/Supplemental DRMC Change
- Other:

2. Title: Approves OTG DEN Venture, LLC contract execution. Contract no. 202161603.

3. Requesting Agency: Department of Aviation

4. Contact Person:

| | |
|---|---|
| Contact person with knowledge of proposed ordinance/resolution | Contact person to present item at Mayor-Council and Council |
| Name: Pamela Dechant | Name: Carolina Flores |
| Email: Pamela.Dechant@flydenver.com | Email: Carolina.Flores@flydenver.com |

5. General description or background of proposed request. Attach executive summary if more space needed:

Denver International Airport (DEN) conducted a competitive Request for Proposal (RFP) selection process for an operator to manage a food and beverage location east of Concourse B in the B East 3 Subcore featuring a multi-concept including at least coffee, casual dining with full-service bar and communal seating. After submittal and evaluation of responsive proposals, the Independent Evaluation panel recommended that OTG DEN Venture, LLC (Sunset Loop Bar & Grill and Starbucks) be selected for direct negotiations. The location will be 7,363.60 square feet.

6. City Attorney assigned to this request (if applicable): Brent Larson

7. City Council District: 11

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: Revenue

Vendor/Contractor Name: OTG DEN Venture, LLC

Contract control number: PLANE-202161603

Location: Denver International Airport

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Date of Execution (DOE) – 6/01/2034 / 10 years

Contract Amount (indicate existing amount, amended amount and new contract total):

| <i>Current Contract Amount</i> (A) | <i>Additional Funds</i> (B) | <i>Total Contract Amount</i> (A+B) |
|---|--------------------------------|---|
| \$1,466,250.00 Minimal Annual Guarantee (MAG) or percentage fee of 15% up to \$12,500,000 then; 16% \$12,500,001 -\$15,000,00 and 17% above \$15,001,001. | N/A | \$1,466,250.00 Minimal Annual Guarantee (MAG) or percentage fee of 15% up to \$12,500,000 then; 16% \$12,500,001 -\$15,000,00 and 17% above \$15,001,001. |

| <i>Current Contract Term</i> | <i>Added Time</i> | <i>New Ending Date</i> |
|--|-------------------|--|
| Date of Execution (DOE) – 6/01/2034 / 10 years | N/A | Date of Execution (DOE) – 6/01/2034 / 10 years |

Scope of work: Operation and management of a food and beverage concession on Concourse B.

Was this contractor selected by competitive process? Yes **If not, why not?**

Has this contractor provided these services to the City before? Yes No

Source of funds: Revenue

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 30.8% ACDBE / 25% M/WBE

Who are the subcontractors to this contract? ACDBE is Doc 1 Solutions, LLC 30.8% and M/WBE is Classique, LLC 25%.

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Date Entered: _____