



PROVENZANO RESOURCES, LLC EXTENSION NO. AR18002 | AMENDMENT #2

PATRICK HECK, EXECUTIVE VICE PRESIDENT - CHIEF COMMERCIAL OFFICER
DENVER INTERNATIONAL AIRPORT
AUGUST 2018

CURRENT STATUS

- Provenzano Resources, LLC will continue to manage the day-to-day operations for:
 - 42 Retail Merchandising Units (RMUs) and retail kiosks
 - 1-2 temporary, in-line retail locations
- This amendment extends contract term seven months to allow for continuity in service and activation, during competitive selection process
- RFQ# 201842226 for the Asset Manager of DEN Retail Merchandising Unit and Retail Kiosk Program is currently underway
 - Includes temporary food and beverage concepts in common areas of the Terminal as it undergoes redevelopment

ABOUT PROVENZANO RESOURCES, LLC



- Experience
 - Current Asset Manager of DEN Retail Merchandising Unit (RMU) and Retail Kiosk Program
 - Currently manages the day-to-day operations of RMUs and Retail Kiosks, and a temporary, in-line retail location
 - Sub-license agreements no longer than 12 months
 - Second highest retail sales generator
 - Awarded through competitive Request for Proposal (RFP) process in December 2010
- ACDBE program (25% goal)
 - Achieved a 43% participation, ending Sept. 30, 2017
 - 13 ACDBE firms operated 31 units over the last 12 months

RMU AND KIOSK PROGRAM





AMENDMENT

- Extension Term – 7 months (through April 30, 2019)
- Minimum capital investment
 - N/A
- Amendment amount
 - Minimum annual percentage fee (MAPF) - \$614,813.00
 - Percentage fee – 40%



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