



Business, Arts, Workforce, & Aviation Services Committee March 6, 2024

Phil Washington, Chief Executive Officer Denver International Airport



## DEN By The Numbers





Roughly 1,200 companies working at DEN Approximately 40,000+ employees



\$36.4 billion annually

**3RD-BUSIEST** AIRPORT IN NORTH AMERICA 5TH-BUSIEST AIRPORT IN THE WORLD (ACI YTD OCT. 2023)

**PASSENGERS** 

69 million 2019

2020

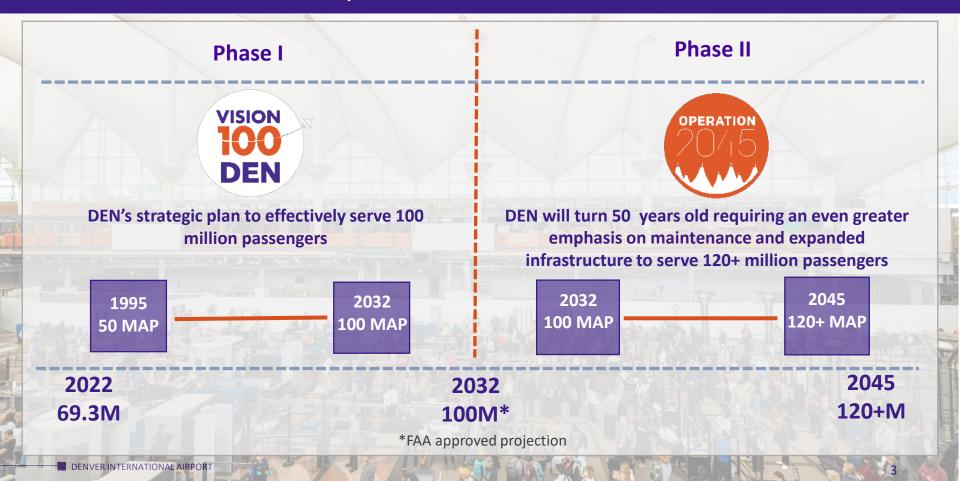
33.7 million | 58.8 million 2021

69.3 million 2022

77.8 million 2023

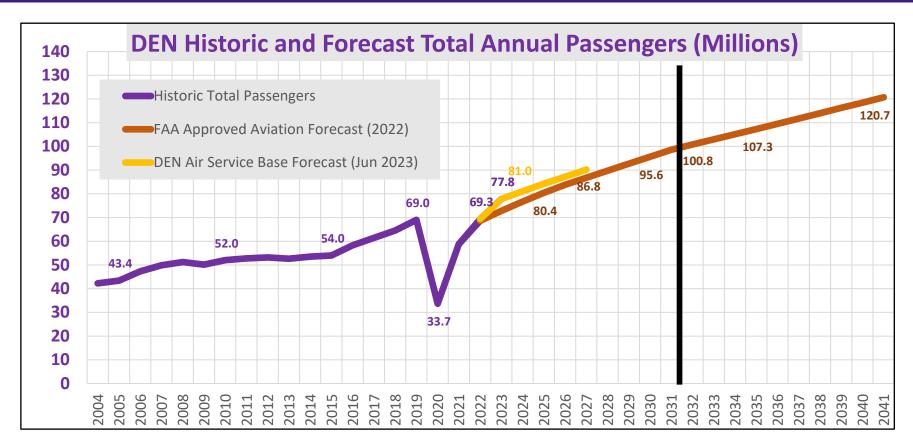
## Vision 100 and Operation 2045





# Record Passenger Traffic Growth





## Pressing Issues



### Security Wait Times

- Excessive wait time during certain periods
- Staffing needs impacting all checkpoints, including new checkpoints
- Growth in CLEAR and PreCheck services

### Automated Guideway Transit System (AGTS) capacity and reliability

- New cars (26) being delivered which replace and add to fleet allowing to run more 4-car trains
- Evaluate train platform extension to add 5<sup>th</sup> or 6<sup>th</sup> car to each train.
- Assessing power distribution system to support expansion
- Exploring redundancy options
- AGTS operating above at 99.5%

### Capital Improvement Plan (CIP) execution

- The need to increase airport capacity, modernize infrastructure and maintain what we have is necessitated by our strong passenger growth and aging facilities
- DEN continues executing the current CIP, which includes addressing these pressing issues, completing the Great Hall buildout and Baggage Handling System Modernization, and other priority areas

## Environment, Social and Governance Report



### In 2023, DEN issued its first Environmental, Social, and Governance (ESG) Report.

### **Environmental:**

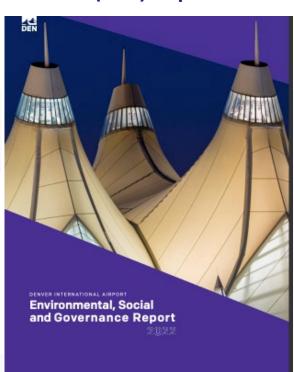
- Commitment to LEED certifications
- PFAS Voluntary Clean-up Program
- Glycol Recycling Plant
- Energy Performance Contract

### Social:

- Equity in Infrastructure Project
- Center of Equity and Excellence in Aviation
  - Business Development, Research and Innovation Lab, Career Pathways

#### Governance

- Financial Performance
- Growth & Expansion (Real Estate and CIP)
- Risk Management & Emergency Preparedness
- Cybersecurity & Privacy
- Continuous Improvement (customer service, procurement, etc.)



https://www.flydenver.com/about-den/governance/environmental-social-and-governance-report/

## **DEN Financial Strength**





841 DAYS LIQUIDITY

(DAYS CASH ON HAND)



199%
DEBT SERVICE
COVERAGE





\$10.65
AIRLINE COST
PER ENPLANED
PASSENGER

Capital Improvement Plan (CIP) Planning Process











**Total Next CIP** 

# 2023-2027 CIP Funding Sources

Jeppesen Terminal	Concourse A, B, C			
Early Phases	Early Phases			
Baggage modernization	Concourse renewal including restrooms			
Technology infrastructure	Automated Guideway Transit System (AGTS)			
Late Phases	cars replacement (train cars 17- 31)			
<ul> <li>\$1.1 billion Completion Phase of Great Hall</li> </ul>	Technology infrastructure improvements			
	Passenger conveyance modernization			
Airside	Landside			
Early Phases	Early Phases			
<ul> <li>Runway rehabilitation</li> </ul>	Pena Boulevard expansion and rehabilitation			
<ul> <li>7th Runway planning studies and design</li> </ul>	(Phase 2-4 studies)			
De-icing capacity program	DEN Real Estate development areas			
Gate Apron rehabilitation	Remote parking areas			
Late Phases	Late Phases			
Taxiway Delta Sierra East expansion	Annual landside pavement rehabilitation			
Sources of Funds <sup>1</sup>	(In millions)			
Airport Cash	\$280			
Federal Grants-In-Aid	\$520			
Series 2022C-D Bonds	\$700			
Future Planned Bonds	<u>\$1,443</u>			

### \$2.9B Airport Capital Program



\$2.943





## Expanded CIP | 2023-2035



To actualize Vision 100 and Operation 2045, DEN is **expanding** and **extending** the existing CIP to be approximately \$12.8B through 2035<sup>(1)</sup>. Incorporating capacity and operational needs while addressing existing asset needs, while staying true to our Vision 100 guiding principles and pillars.

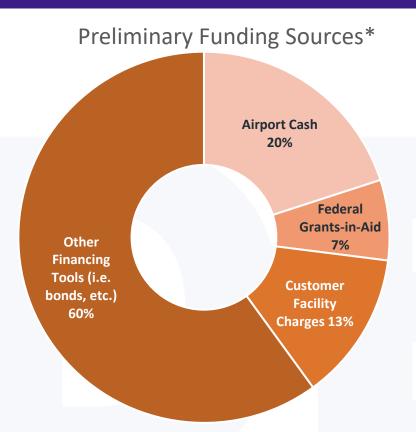
SELECT LISTING OF CIP PROJECTS	FACILITY LOCATION	MAINTAINING WHAT WE HAVE	MODERNIZATION	GROWING OUR INFRASTRUCTURE
Concourse C West Expansion (11 New Gates)	Concourse	X	X	X
Concourse Renewal (Including Restroom Refresh)	Concourse	X	X	
New Passenger Processing Capabilities at the Terminal	Terminal			X
Baggage Modernization	Terminal & Concourse	X	X	
Baggage Spine System	Terminal & Concourse			X
Conveyance Modernization	All	X	X	
Consolidated Rental Car Facilities and Automated People Mover	Landside		X	X
Great Hall Completion	Terminal		x	X
Automated Guideway Transit System (AGTS) Expansion	All	X	X	X
Continuous Asset Management Funding	All	X		
Terminal Tent Replacement	Terminal	X		
Annual Runway Complex Pavement	Airside	X	i e de d	

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(1) Preliminary funding sources are estimated to be \$850 million in Federal grants and the remaining amounts from airport funds and financing considerations. These estimates are subject to change.

## Estimated Funding Sources And Financial Feasibility





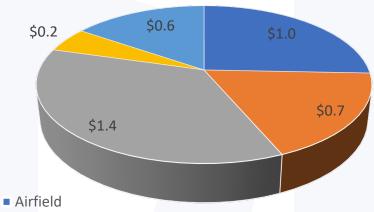
- DEN will continue to leverage a combination of funding sources to afford the expanded CIP, while remaining completely self-sufficient
- Due to our strong passenger growth and generation of both airline and non-airline revenues, our financial strength will continue to remain industry-leading, with over 500 days cash on hand, strong debt service coverage, and moderate Cost Per Enplaned passenger.

## CIP 2023 - 2035 | Asset Management



# DEN is committed to monitoring and replacing existing assets.

Maintaining What We Have (in billions)\*



- Baggage System and AGTS
- Terminal Complex (i.e. conveyances, restroom remodel, etc.)
- Roadways and Parking
- Other (including Annual Asset Mgmt)

### **ASSET MANAGEMENT**

The systematic and coordinated activities and practices of an organization to optimally and sustainably deliver on its objectives through the cost-effective lifecycle management of assets

### Strategic Asset Management Plan

- 1 Enhance Existing Processes
  - 2 Shift to Risk Based Asset Mgmt.
- 3 Advance to Predictability

## AIRLINE ENGAGEMENT



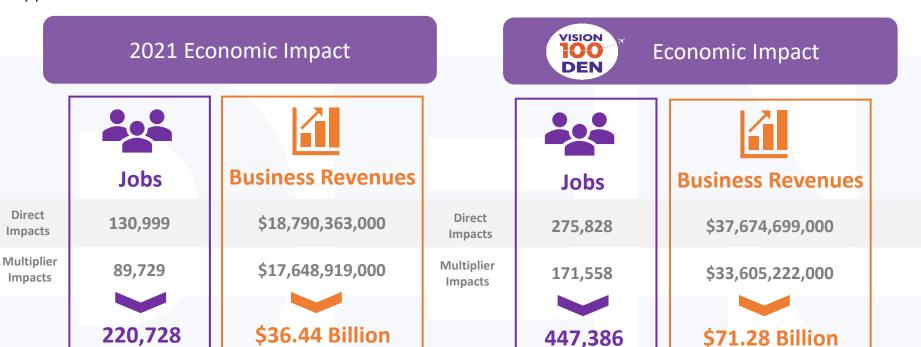
### DEN continues to maintain a strong relationship with our airline partners

- Airlines have made a long-term commitment to the City and DEN
  - United, Southwest, and Delta have airline agreements through February 2035 and Frontier has an airline agreement 10 years from the Date of Beneficial Occupancy (DBO) of the new ground load facility.
- Ongoing communication of projects within the expanded CIP, which contains projects that facilitate airline growth at DEN.

## Economic Impact



DEN is a major economic engine and central transportation hub for the City as well as the Rocky Mountain Region. Undergoing this CIP to achieve DEN's vision of 100 million passengers provide for business revenues and job opportunities.



PRELIMINARY DRAFT AND SUBJECT TO CHANGE CONFIDENTIAL

## Commitment to Providing Updates



- DEN is committed to providing annual updates to Biz Committee on the status of the CIP.
- Continue to work with the City's Department of Finance to identify the most efficient and economical financing opportunities.
- DEN will seek approval from City Council for contracts associated with CIP projects.



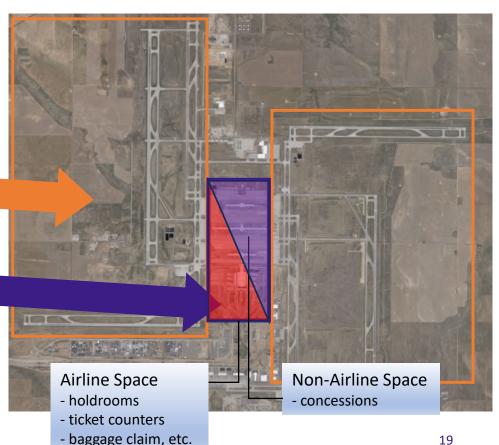
# Thank You! Questions?



## Appendix: DEN Airline Rates & Charges



- DEN's Airline fees (i.e., "Rates & Charges") are governed by Use and Lease Agreements between the Airlines and DFN
- DEN uses a "hybrid compensatory" methodology to assess fees
- Airfield Rates are set to fully recover costs
  - Rate per 1000 lb per landed weight
- Terminal and Concourse areas are split into two main categories
  - Airline space Annual Rate per sq. ft.
  - Non-Airline space (i.e., concessions)
- DEN follows the FAA Rates & Charges guidance



## Appendix: DEN Revenue Use is Restricted by the Federal Aviation Administration (FAA)



- The various acts governing revenue diversion and the use of airport funds detail what airport revenues can be used for as well as sanctions if revenues are not used properly.
- Airport will get audited from time to time to ensure compliance

## What can Airport revenues be used for?

- Airport revenues must be used for capital and operating costs of:
  - The airport
  - The local airport system
  - Other facilities owned and operated by the sponsor that are directly related to the air transportation of passengers or property
  - Any use of Airport Revenues outside of these categories would be considered Revenue Diversion by the FAA

## What can Airport revenues NOT be used for?

- Pay municipal projects or salaries unrelated to the airport that should be funded from the General Fund
- Overpaying for services or facilities of the Airport utilities or undercharging for use of its property and/or services.
- Charity and community purposes that are not directly and substantially related to the operation of the Airport
- Use Airport property for community purposes without charges fair market value, unless approved on a case-by-case basis by the FAA.

Note: The FAA Authorization Act of 1994 is the long-standing federal prohibition against revenue diversion. The Act specifically prohibits airport payments for city services unrelated to the operation of the airport, imposed new reporting requirements on airports, and authorizes civil penalties of up to \$50,000.

## Appendix: Airport Payments for City Services



### Airport pays the City for services provided to the Airport (~\$79 million in 2023 budget)

- Police
- Fire
- City Attorney's Office
- Auditor's Office
- Office of Human Resources
- Division of Small Business Opportunity
- Division of Workforce Development
- General Services Purchasing
- Indirect Cost Allocation Costs shared/split amongst City agencies
  - Uniform Services
  - Finance & Risk Management
  - Technology Services
  - General Services
  - Mayor's Office & City Council

## Appendix: CIP Project Criteria and Scoring





- Regulatory compliance
- Safety, Security and Health
- Financial Impacts
- Airport Operational Impacts
- Expected Project Duration
- Guest, Customer and
   Stakeholder Experiences
- Risk Abatement
- Sustainability

- Equity, Diversity, Inclusion, and Accessibility
- Current Asset Condition
- Guiding Principle and Priority Alignment
- Residual Economic Impact
- Project Interfaces,
   Dependencies and
   Deliverability



- Stakeholder Impact
- Project Leadership
- Vision 100 Alignment
- Current Status
- · Financing and Funding
- Interfaces
- Economic Impact
- Cost
- Compliance

- Key Topics Addressed
- Execution Duration
- Financial Risk
- Dependencies
- **Externality Risk**

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## Appendix: Economic Impact Study Region



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 26 Counties that reflect DEN's catchment area was developed in concert with DEN staff and considered where employees live and where most passengers travel to and from to use DEN as an arrival and departure airport (as opposed to connecting passengers).

