

A blue-tinted map of North America with a grid overlay. A black dot marks the location of Denver, Colorado, with the word "DENVER" written in black capital letters to its right.

● DENVER

TRASH/RECYCLING/COMPOST HAULING AND MANAGEMENT

Ken Greene
Executive Vice President – Chief Operating Officer
Date of Business Development Committee



DENVER INTERNATIONAL AIRPORT
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Contract Description

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- This contract is for the collection and transport of trash and recyclable and compostable materials from DIA
- Services provided include the provision, maintenance, repair, and replacement of all front-end loaders, roll-offs, totes and compactor units



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Benefits to DIA

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- Airfield cleanliness improves aircraft safety and overall environmental performance
- Waste programs support DIA's business partners and improve customer service
- Selected vendor will be a proactive partner in helping achieve DIA's Strategic Plan sustainability goals and has evaluated collection logistics to improve efficiency



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Selection Process

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- Selected firm – Alpine Waste and Recycling
- Colorado-based firm and registered Small Business Enterprise with the US Small Business Administration, 224 employees
- Competitive RFP issued with two responses
- Selection based on technical merit, pricing, demonstrated experience, and ability to integrate operations with DIA's logistical requirements



Goals

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- OED's Division of Small Business Opportunity assigned an aspirational goal of 5% for this contract
- Selected vendor has agreed to solicit bids from M/WBE/DBE firms for the two subcontracts included in contract (compactor maintenance and compactor room cleaning)

Contract Terms and Amount

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- Contract term is for five years, commencing on Sept. 1, 2015 and terminating on Aug. 31, 2020
- Maximum contract liability is \$7 million, to be billed monthly based on the number of service locations and the frequency of hauling

Business Case Summary

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- Five-year term to allow recovery of capital equipment expenses
- Contract supports achievement of DIA's Strategic Plan and Denver's 2020 sustainability goals
- Maintains DIA's current high level of service for waste collection while considering innovative new methods to improve waste diversion rates



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