

**ORDINANCE/RESOLUTION REQUEST**

*\*All fields must be completed.\*  
Incomplete request forms will be returned to sender which may cause a delay in processing.*

**Date of Request: 3/7/2018**

Please mark one:       **Bill Request**                      or                       **Resolution Request**

**1. Has your agency submitted this request in the last 12 months?**

**Yes**                       **No**

**If yes, please explain:**

**2. Title:** PVC GREAT DIVIDE BREWERY HOST INTERNATIONAL C CONCOURSE (Contract No. 201737125)

**3. Requesting Agency:** Department of Aviation

**4. Contact Person:**

- **Name:** Rachel Marion
- **Phone:** (303) 342-2772
- **Email:** [Rachel.Marion@flydenver.com](mailto:Rachel.Marion@flydenver.com)

**5. Contact Person:**

- **Name:** Pamela Dechant
- **Phone:** (303) 342-2557
- **Email:** [Pamela.Dechant@flydenver.com](mailto:Pamela.Dechant@flydenver.com)

**6. General description of proposed ordinance including contract scope of work if applicable:**

Host International, LLC d/b/a Rock Bottom Restaurant and Brewery earned the Premium Value Concessions Program Benefit. The Concessionaire will renovate the premises to like new condition and will re-concept to the Great Divide Brewery. The new agreement will be for a period of (10) ten years and will be \$1,006,868 Minimum Annual Privilege Fee (MAPF) or Percentage Compensation of 15.79% less than \$7,250,000 and 18.5% greater than \$7,250,001.

- a. **Contract Control Number:** 201737125
- b. **Duration:** 10 years
- c. **Location:** DEN
- d. **Affected Council District:** 11
- e. **Benefits:** The benefits of the Concession program are to provide a continuous innovative, first class retail and dining services at a fair price to all passengers and airport users that meet the needs of the customer and complement the design of the terminal, provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and optimize Airport revenues and concession sales.
- f. **Costs:** \$1,006,868.00 minimum annual percentage fee in estimated annual revenue to DEN

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$1,006,868.00	\$0	\$1,006,868.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
10 years	N/A	10 years

g. **Date Goals Assigned:** May 17, 2017

h. **Goals:** ACDBE 30%; MWBE 25%

**7. Is there any controversy surrounding this ordinance?**

*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

Key Contract Terms

Type of Contract:

- Professional Services > \$500K     Lease     Design or Construction for airport improvements > \$5M
- Grant     IGA     Sale of Real Property     Sale of Personal Property     Revenue

Vendor/Contractor Name: HOST TGI DEN GD FB, LLC

Contract control number: 201737125

City's contract manager: Rick Neel

Was this contractor selected by competitive process? No.

Has this contractor provided these services to the City before?  Yes     No

Term/Duration of contract/project: 10 years

Is this a new contract?  Yes     No    Is this an Amendment?  Yes     No    If yes, how many? \_\_\_\_

Renewal terms: N/A

Purpose: Denver International Airport (DEN) collaborated with its concessionaire partners to develop and implement the Premium Value Concessions program (PVC). The program established an internal competition to recognize the top performing concessions. These top performers are awarded the program benefit which is the opportunity to bypass the competitive request for proposal (RFP) process and begin a new lease negotiation with the airport. For those concessions not earning the Program Benefit, DEN will issue a RFP and competitively bid out those concession locations.

Source of funds: Revenue/Concession Agreement

Benefit: The benefits of the Concession are to provide continuous innovative, first class dining and retail services at a fair price to all passengers and airport users that meet the needs of the customer and complement the design of the terminal, provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and optimize Airport revenues and concession sales.

Is this contract subject to:  W/MBE     DBE     SBE     XO101     ACDBE     N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): This contract requires construction to be performed on City Property. The DEN Tenant Project Manager will present the construction contract to DSBO Goals Committee when the scope of work for the build-out/remodel of the space has been established.

Division of Small Business Opportunity established an ACDBE goal of 30% and a 25% MWBE goal on May 17, 2017. HOST TGI DEN GD FB, LLC is a joint venture between Host International Inc. (70%) and Cicerone LLC (30%).

*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

The DEN Tenant Project Manager will work with DSBO to ensure that any construction performed meets with DSBO commitments. Who are the subcontractors to this contract? Currently unknown but HOST TGI DEN GD FB, LLC will ensure that they meet the 25% ACDBE goal.

Location: DEN

Affected Council District: 11

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SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_