

# Haroun Cowans

*Haroun has extensive experience in community engagement, development, placemaking in urban environments and adaptive reuse. Haroun is a proven entrepreneur, founding, operating and divesting numerous times at a micro level. he has a combined 20+ years of experience in real estate investment and financing industry.*

**CEO, Goshen Development**

## Education

**Commercial Series 6 and 65 License**

2001-2018

**Insurance License**

2004-2016

**Denver Seminary coursework**

Master of Divinity

## Professional Skills

Executive Leadership

Real Estate Broker

Proven Team Leader

Business Development

Mutual Fund and Sock Management

Private Equity Capital Raiser

Organizational Planning

## Boards

Denver Department of Human Services

Denver Housing to Those

Experiencing Homelessness

Historic Denver

Denver Health Foundation

Denver Department of Human Services

Colorado Enterprise Fund

Denver African American Philanthropists

Impact Empowerment Group

Denver District Attorney Advisory Council

5280 High School

YouthBiz

## Awards

**Leadership and Legacy Award**

Urban Leadership Foundation, 2018

**Power 30 Award**

Denver Urban Spectrum, 2017

**Power 100 Award, Business Leaders**

Denver Urban Spectrum, 2012

**Business Community Award**

Denver Urban Spectrum, 2008

## Experience

**The Flyfisher Group** Denver, CO | 2018 - **Chief Real Estate Officer**

- Participate in strategic direction and leadership of The Flyfisher Group and its network of entities
- Oversee all purchased (\$200m+) and managed (\$500m+) real estate

**Managing Director, Five Points Development Corporation**

- Lead and oversee team driving community development and real estate projects in the Five Points Cultural Historic District of Denver
- Lead and oversee property management and brokerage of owned property along the Welton Corridor
- Oversee all development projects and status, including The Rossonian hotel and several other major development projects
- Guide entity strategy and progress

**NAI Shames Makovsky** Denver, CO | 2017 - 2019

**Commercial Real Estate Broker**

- Attracted institutional clients for purchase
- Represented Family Offices and accredited investors for brokerage service
- Assembled and aggregated properties for purchase

**Impact Empowerment Group** Denver, CO | 2013 - 2019  
**Executive Director**

- Oversee and manage the vision of seeing thousands of children growing up in safe, beautiful communities where they can become highly successful leaders of peace
- Manage all staff, events and operations for the organization

**US Bank** Denver, CO | 2005 - 2008

**Branch Manager**

- Managed branch with an average of \$40M in monthly deposits
- Received superior customer service satisfaction scores for 8 consecutive quarters
- Increased monthly staff retention rate by 80% after implementing new training programs
- Increased new bank relationships within the local community 220% by executing quarterly promotions
- Increased overall annual sales 35% by incorporating several quality process improvements within the branch