

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**.

All fields must be completed.
Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 10/04/2017

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. Title: Ordinance request approving a concession agreement Aramark Sports and Entertainment Services, LLC., (Food, Beverage and Retail services for Red Rocks and Denver Coliseum) THTRS-201737254

3. Requesting Agency: Denver Arts & Venues

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- **Name:** Tad Bowman
- **Phone:** 720-865-2488
- **Email:** tad.bowman@denvergov.org,

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor-Council and who will be available for first and second reading, if necessary.)

- **Name:** Tad Bowman
- **Phone:** 720-865-2488
- **Email:** tad.bowman@denvergov.org,

6. General description of proposed ordinance including contract scope of work if applicable:

Aramark Sports and Entertainment Services, LLC shall provide food, alcoholic and non-alcoholic beverages, and retail services, including concession, banquet and catering services, and consignment services for Denver Arts & Venues at the Denver Coliseum and Red Rocks Amphitheatre.

****Please complete the following fields:** (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)

a. Contract Control Number: THTRS-201737254

b. Duration: November 1, 2017 to October 31, 2020 with (2) one-year extensions by amendment

c. Location: Denver Arts & Venues facilities at the Denver Coliseum and Red Rocks Amphitheatre

d. Affected Council District: n/a

e. Benefits: Aramark Sports and Entertainment Services, LLC shall provide food, alcoholic and non-alcoholic beverages, and retail services, including concession, banquet and cater services, and consignment services for Denver Arts & Venues at the Denver Coliseum and Red Rocks Amphitheatre. This is a hybrid revenue/expenditure concession agreement over a three (3) year period with the option of two one-year term extensions via an amendment. This contract will generate revenue for Arts & Venues and provide hospitality services to patrons of Red Rocks and the Coliseum.

\$60,000,000 estimated revenue

\$29,162,453 estimated costs

\$30,837,547 net revenue

f. Costs: see above

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date Entered: _____

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.** None that is known.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date Entered: _____

EXECUTIVE SUMMARY

Aramark Sports and Entertainment Services, THTRS-201737254

Aramark Sports and Entertainment Services, LLC shall provide food, alcoholic and non-alcoholic beverages, and retail services, including concession, banquet and cater services, and consignment services for Denver Arts & Venues at the Denver Coliseum and Red Rocks Amphitheatre. This is a hybrid revenue/expenditure concession agreement over a three (3) year period with the option of two one-year term extensions via an amendment. This contract will generate revenue for Arts & Venues and provide hospitality services to patrons of Red Rocks and the Coliseum.

\$60,000,000 estimated revenue

\$29,162,453 estimated costs

\$30,837,547 net revenue

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date Entered: _____