

DEDO ORDINANCE/RESOLUTION REQUEST

Date of Request: 2/22/21

Please mark one: Bill Request or Resolution Request

1. Type of Request:

Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment

Dedication/Vacation Appropriation/Supplemental DRMC Change

Other:

Approves and provides for the execution of a proposed four-year Grant Agreement between the City and County of Denver and the U.S. Department of Labor Employment and Training Administration for the amount of \$7,383,999 to continue to deliver and expand the regional H1-B Technology in Colorado Partnership (TEC-P) Program that provides job/career counseling and training for people in industries such as information technology and advanced manufacturing.

Requesting Agency: Denver Department of Finance (DOF) on behalf of Denver Economic Development & Opportunity (DEDO)

4. Contact Person:

<i>Contact person with knowledge of proposed ordinance/resolution</i>	<i>Contact person to present item at Mayor-Council and Council</i>
Name: Tony Anderson 303-517-8556 (m)	Name: Susan Liehe 720-480-3481 (m)
Email: tony.anderson@denvergov.org	Email: susan.liehe@denvergov.org

5. General a text description or background of the proposed request, if not included as an executive summary.

The proposed four-year Grant Agreement, between the City and County of Denver and the U.S. Department of Labor Employment and Training Administration (DOL/ETA), shall provide for the continuation and expansion of the H1-B Technology in Colorado Partnership (TEC-P) Program that provides job/career counseling and training to people in industries such as information technology and advanced manufacturing. The payment made by the DOL/ETA to the City pursuant to and under the Grant Agreement shall be deposited into the Treasury of the City and credited to Special Fund No. 17100, which is set forth and described in Section 20-18 of the Revised Municipal Code of the City and County of Denver.

6. City Attorney assigned to this request (if applicable): Brad Neiman

7. City Council District: Citywide

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$600K; IGA/Grant Agreement, Sale or Lease of Real Property): Grant acceptance

Contract control number: OEDEV-202157826-00

Fund: 17100 Cost Center 0117100

Location:

U.S. Department of Labor
Employment and Training Administration
200 Constitution Avenue NW
Room N-4716
Washington, D.C. 20210

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
\$7,383,999		
<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2/1/2021 thru 1/31/2025		

Was this contractor selected by competitive process? If not, why not? N/A

Has this contractor provided these services to the City before? N/A

Source of funds: U.S. Department of Labor Employment and Training Administration (DOL/ETA)

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, DEN concession contracts): N/A

Who are the subcontractors to this contract? N/A

EXECUTIVE SUMMARY

Denver Economic Development & Opportunity (DEDO) announced on February 8 that Denver Workforce Services had been awarded \$7.38 million from the U.S. Department of Labor that it will invest in its [Technology Employment in Colorado Partnership](#) (TEC-P) program, which focuses on training and upskilling the local workforce in key industries such as cybersecurity, advanced manufacturing, and software development. The grant was awarded by the U.S. Department of Labor’s H-1B One Workforce Grant Program, which in 2021 is providing \$145 million to 19 institutions nationwide in higher education, workforce development, and economic development.

Denver's TEC-P program is a strong collaboration among area workforce partners to train and educate jobseekers and connect them with employers. The program's first phase ran from 2015-2019 and served more than 600 individuals, with 29 percent being veterans, 24 percent women, 33 percent minority, and 30 percent over the age of 55. This new grant from the Department of Labor will allow TEC-P to function through 2025, with DEDO providing grant oversight and engaging contractors for direct services.

An economic recovery for all means providing opportunities that are a direct and immediate contributor to that recovery for Denver's jobseekers, including those who are underemployed and seeking better opportunities. This grant provides an excellent opportunity for Denver to connect more of our residents with higher-wage careers.

The award will serve 750 jobseekers from February 1, 2021 to January 31, 2025. Denver Workforce Services will partner locally with its current adult service provider Eckerd Connects to serve 132 of those individuals in the City and County of Denver over that four-year period. The additional 618 jobseekers will be enrolled and served by local area workforce partners including Adams, Arapahoe/Douglas, Boulder, Larimer, Tri-County (Jefferson, Gilpin, Clear Creek) and Weld.

Advanced manufacturing, technology and innovation, and agriculture/technology ("agtech") are among Denver's strong industry clusters that aid in attracting domestic and global companies. This puts Denver at a competitive advantage by utilizing the federal grant through the development of the workforce pipeline needed for these sectors.

This funding comes at a paramount time where it is more important than ever that Denverites have an opportunity to diversify their skillset in areas that will take them to the next level of their careers and provide higher earning power for them to support their families. Denver Workforce Services' excellent stewardship of this funding during the last three years was a factor in the USDOL decision to extend this program into 2025.

DEDO and TEC-P will look at innovative education and training strategies and opportunities such as public-private partnerships to leverage at least 25 percent of the funds awarded, as mandated by federal grant guidelines. Local employers will be able to recommend their existing employees for TEC-P trainings, but jobseekers can also register individually and improve their skills.

At the arrival of COVID-19, [DEDO Workforce Services](#) quickly pivoted all its programs to virtual platforms and continued providing training and education and connecting jobseekers and employers. Among its many programs, Workforce Services provides weekly virtual hiring sessions, job fairs, webinars, and general and industry-specific information sessions. The team recently launched the [Denver Technology Loaner Program](#) in partnership with the Denver Public Library, allowing jobseekers with little or no access to a computer or internet to access such tools at no cost with a library card.