

BOARDS AND COMMISSIONS APPLICATION



Please complete the following information in full,
current resume or biography and return to the address below.

Type or print in blue or black ink.

Board or Commission you are applying for: Denver African American Commission

Last Name: Harvey First Name: Alicia

Occupation/Employer: Field Sales Engineer/Keysight Technologies

Work Address: 9780 S. Meridian Blvd. City: Englewood Zip: 80112

Work E-mail Address: adharvey71@hotmail.com

Work Phone: 303-662-2221 Work/Home Fax: 303-690-9141

Home Address: [REDACTED] City: [REDACTED] Zip: [REDACTED]

Home Phone: 303-690-9141 Cell Phone/ Pager: 303-522-4253

Home E-mail Address: adharvey71@hotmail.com

Are you a registered voter? Yes No If so, what county? Arapahoe County

Colorado ID or Driver's License Number: 94-271-1198

Denver City Council District No.: _____ Ethnicity Black

Highest Level of Education or Degree Earned: Master's Degree Year Completed: 1994

Memberships/ Organizations/ Volunteer Activities (include past or present):

Denver Chapter of the Links, Inc., Alpha Kappa Alpha Sorority, Inc., National Society of Women Engineers, National Society of Black Engineers and Scientists, National Association of Black MBAs, and DU, Daniels College of Business Executive Advisory Board.

References (List three persons, not related to you, whom you have known at least one year):

Name	Address	Phone Number
Wil & Roz Alston	2910 S. Clermont St., Denver 80207	303-399-3872
Dr. Barbara Wilcots	1302 Forest Trails Dr., Castle Rock 80104	303-814-0218
Ed Wingfield	103 S. Granby Court, Aurora 80012	720-297-1910

Special Information:

Is there anything that would adversely affect public confidence in your appointment or service? Yes No
If yes, please explain on a separate sheet of paper.

Alicia R. Harvey 1/15/16
Signature Date

Return Completed Form to:

Anthony R. Aragon, Director of Boards and Commissions
1437 Bannock Street, Room 350
Denver, CO 80202 Phone: (720) 865-9032 Fax: (720) 865-8787
anthony.aragon@denvergov.org

Alicia.D. Harvey
adharvey71@hotmail.com
303-690-9141 (h)
303-522-4253 (c)

TECHNICAL / FIELD SALES MANAGEMENT

Professional Summary

Successful inside sales field engineering professional with over 20 years experience exceeding sales targets, with excellent customer service, relationship management, and sales team leadership. Excellent communicator with a keen attention to detail, looking for an opportunity to excel in Sales Management, Inside Sales Operations and Client management.

Core Strengths/Applications

Highly proficient with Pivotal, Siebel, Microsoft Office (Word, Excel, PowerPoint) and Oracle. Sales training includes Five Step Sales Process, Lead Generation, TCC Policies & Procedures, Technical Support, Representative Technical Sales Training I-III, Call Center LEAD Program, Situational Sales Negotiation Techniques, Decker Presentation Skills, PAR (Probe, Align & Raise) Professional Selling and Target Account Selling as well as Business Creation and Executive Leadership training.

Education

University of Denver - Denver, Colorado
University of Denver - Denver, Colorado

M.A. Business Administration
B.S. Electrical Engineering

Work Experience

HP/Agilent/Keysight Technologies - Denver, CO.
Inside Field Engineer

1994 - Present

Key contributor to the success of the following groups: Electronic Measurements Group, Communications Solutions Group, as well as the Online Technical Support - CSG by consistently exceeding sales quota targets, by assisting customers in the selection of the right products in an effort to achieve competitive advantage. As Team Lead, responsibilities included the management of the California territory. Conducted weekly team meetings, reviewed sales funnels, developed forecast reports, wrote the team business plan and provided training and support for the district as the Pivotal Super User.

Mentored staff engineers new hires in all facets of the operation including monitoring customer presentation skill sets, effective strategic planning of sales goals, understanding growth initiatives and the achievement of high customer service ratings.

University of Denver - Denver, CO.
Teacher's Assistant

1992 - 1994

As an assistant to the Professor, was responsible for grading homework and computer exercises, advising students on their academic progress as well as mentoring students in the Electrical Engineering Program

University of Denver - Denver, CO.
Assistant Office Manager-Office of Minority Affairs

1990 - 1992

Responsible for all aspects of office operation and special projects. Collaborated with other departments to build effective diversity programs.

Honors/Leadership

- * Society of Women Engineers
- * National Black MBA Association
- * National Association of Female Executives
- * National Society of Black Engineers
- * Alpha Kappa Alpha Sorority, Inc.
- * The Links, Inc.
- * Black Chamber of Commerce Foundation - Chamber Connect Leadership Program
- * Keysight 2015 Giving Campaign - Englewood, CO Site Coordinator
- * Keysight 2015 CCC/TCC Leadership Program
- * University of Denver - Commencement Speaker
- * University of Denver - Daniels College of Business, Executive Advisory Board
- * Call Center MVP
- * Winner's Circle/Starquest (125% or higher quota) for 5 years
- * Who's who Among Colorado Outstanding Leaders
- * University of Denver Alumni Association
- * Who's who Among College and University Students
- * Recipient of the Outstanding Minority Undergraduate Award
- * Featured in the national publication of Graduating Engineers

References Available Upon Request

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BAC-0411

Board Name	Denver African American Commission	Status	Selected
Salutation		Type	Appointment
First Name	Nicole	Preferred Email	nicole.frazier@gardner.senate.gov
Last Name	Frazier	Other Email	
Contact Name	Nicole Frazier	Preferred Phone	616-260-6097
Middle Name		Other Phone	720-413-0486
MMAC Trans. Mode Group			

Work and Home Address

Work Address	999 18Th Street 1525	Home Address	[REDACTED]
Work City	Denver	Home City	[REDACTED]
Work State	CO	Home State	[REDACTED]
Work Zip	80202	Home Zip	[REDACTED]

Additional Information

Are you a registered voter?	Yes	Gender	Female
If so, what county?	Arapahoe	Other Gender	
Denver City Council District No	1	Race/Ethnicity	African American
Occupation/Employer	Regional Director / Us Senator Cory Gardner	Other Ethnicity	
		Objection to appointment?	
		Special Information	

Reference Details

Reference Name #1		Reference Email #1	
Reference Phone #1			
Reference Name #2		Reference Email #2	
Reference Phone #2			
Reference Name #3		Reference Email #3	
Reference Phone #3			

Owner	Palani Jayachandran	Created By	Palani Jayachandran, 1/9/2017 12:48 PM
		Last Modified By	Palani Jayachandran, 1/9/2017 1:57 PM

Board Members

Nicole Frazier

Nicole Frazier is the Regional Director for U.S. Senator Cory Gardner. In this capacity, she focuses on building and strengthening relationships within the community, state and local government. In addition, she also covers many legislative issues in-state. Nicole has nearly eight years of experience in community relations, program coordination, and strategic marketing. She has a comprehensive background in personnel management, developmental marketing and policy implementation.

Nicole serves as an appointed commissioner with the Mayor's Denver African American Commission. She is the former national public relation director for the Association of Gospel Rescue Missions, North America's oldest and largest network of faith-based crisis shelters and rehabilitation centers. Prior to joining Senator Gardner's staff, she served as the State Coalitions Director for the Colorado Republican Party.

Nicole completed her Bachelor of Arts degree in business and marketing from Michigan's Cornerstone University. She resides in Aurora, CO with her husband Tim.

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BAC-0403

Board Name	Denver African American Commission	Status	Selected
Salutation		Type	Appointment
First Name	Dwayne	Preferred Email	nmania1@gmail.com
Last Name	Pride	Other Email	
Contact Name	Dwayne Pride	Preferred Phone	303-539-7226
Middle Name		Other Phone	
MMAC Trans. Mode Group			

Work and Home Address

Work Address	1600 Downing Street	Home Address	[REDACTED]
Work City	Denver	Home City	[REDACTED]
Work State	CO	Home State	[REDACTED]
Work Zip	80218	Home Zip	[REDACTED]

Additional Information

Are you a registered voter?	Unknown	Gender	Male
If so, what county?		Other Gender	
Denver City Council District No	1	Race/Ethnicity	African American
Occupation/Employer	Writer / Denver Voice	Other Ethnicity	
		Objection to appointment?	
		Special Information	

Reference Details

Reference Name #1		Reference Email #1	
Reference Phone #1			
Reference Name #2		Reference Email #2	
Reference Phone #2			
Reference Name #3		Reference Email #3	
Reference Phone #3			

Owner	Palani Jayachandran	Created By	Palani Jayachandran, 1/9/2017 12:48 PM
		Last Modified By	Palani Jayachandran, 1/9/2017 1:57 PM

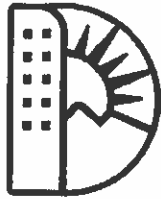
Board Members Dwayne Pride

Dwayne Pride

Dwayne began writing seven years ago when he became fed up with everyday working life. He met the editor the Denver Voice and had invited me to join the paper as a Vendor/ Writer in December 2008.

Dwayne enjoys various aspects of the industry successfully doing jobs that challenge his abilities

BOARDS AND COMMISSIONS APPLICATION



DENVER

THE MILE HIGH CITY

Please complete the following information in full and return with your current resume or biography to the address below.

Type or print in blue or black ink.

Board or Commission you are applying for: Mayor's African American Commission
 Last Name: Jimmerson First Name: Colin "Benzel"
 Occupation/Employer: CSU Extension - Denver & Diversity Dynamics Consulting
 Work Address: 888 E. Illiip Ave City: Denver Zip: 80210
 Work E-mail Address: benzel.jimmerson@denvergov.org
 Work Phone: 720-913-5271 Work/Home Fax:

currently, asking for Denver Housing

Home Address: [REDACTED] City: [REDACTED] Zip: [REDACTED]
 Home Phone: 720-277-4168 Cell Phone/ Pager:
 Home E-mail Address: diversitydynamicsdenver@gmail.com *preferred email*
 Are you a registered voter? Yes No If so, what county? Arapahoe (currently)
 Colorado ID or Driver's License Number: 98-021-1188

Denver City Council District No.: 8 (work program) Ethnicity Black/AA
 Highest Level of Education or Degree Earned: B.A. Year Completed: 2014

Memberships/ Organizations/ Volunteer Activities (include past or present):
AmeriCorps, Denver Leadership Caucus (AA), D.A.A.P - Denver
African American Philanthropist, Colorado Fatherhood Council, Denver Foundation
Neighborhood Leadership Development Program, Family Leadership Training Institute
My children's schools & activities I also volunteered with, among many others community wide.

References (List three persons, not related to you, whom you have known at least one year):

Name	Address	Phone Number
<u>Ken Grimes</u>	<u>888 E. Illiip Ave</u>	<u>303-946-4817</u>
<u>Councilman Albus Brooks</u>	<u>Tremont</u>	<u>720-337-8888</u>
<u>Curt Garrett</u>	<u>Emerson</u>	<u>303-839-4804</u>
<u>Jason Vitello -</u>	<u>St. Paul</u>	<u>706-627-8598</u>

Is there anything that would adversely affect public confidence in your appointment or service? Yes No
 If yes, please explain on a separate sheet of paper.

[Signature] 5/22/2014
 Signature Date

Return Completed Form to:
 Anthony R. Aragon, Director of Boards and Commissions
 1437 Bannock Street, Room 350
 Denver, CO 80202 Phone: (720) 865-9032 Fax: (720) 865-8787
anthony.aragon@denvergov.org

Colin "Benzel" J. Jimmerson

diversitydynamicsdenver@gmail.com 303-731-6853

Objective – To highlight my skills and experience to obtain new appointments, clients, and partnerships.

Highlights of Qualification – Fatherhood, Leadership, Organizational, Community, and Systems Development Specialist – Certified Trainer & Facilitator – Program Coordination – Curriculum Development – and Sports Official.

- In the 7 years I worked as case manager my combined caseloads equaled 3000+ youth.
- Facilitated 100s of small groups, and led many larger group discussions and classes in business & leadership.
- In the capacity of a certified facilitator I have had 600+ families and/or organizational teams in my sessions.
- As a Consultant I work from a **principal centered, civic engagement, collective voice, and strengths based** paradigms to build: Programs, marketing, organizational capacity, systems, fathers & families.
- In 5 years as a sports official I've facilitated 100s of games; and the rules and conflicts that arise from them.

Education –

- Metropolitan State University of Denver B.A. – I.D.P. Major: Human, Organizational, & Community Interdependence - Minor: Entrepreneurship. Certificate: High Risk Youth – Graduated 2014
- Albuquerque T.V.I. – Graduated with Carpentry Certificate – 1999
- Parks College – Graduated with Business Skills 2010 Degree – 1998

Certifications, Memberships, and Facilitatorships

- DAAP Denver African American Philanthropists, 20011-Present – Member and Denver Foundation Liaison
- Denver (AA) Leadership Caucus, 2014 Invited – Member with Intergenerational/Fatherhood Focus
- Family Leadership Training Institute, 2009-Present – Certified Facilitator, Currently on State team to develop Master Trainers in Colorado effectively giving Colorado the opportunity to expand the institute exponentially.
- Franklin Covey, 2008-Present – 7 Habits of Highly Effective People, Certified Facilitator
- Strengthening Families, 2008-2009 – Certified Facilitator, **I was able to retain 100% of participants when I worked with the Parent Group, which in facilitation of this program was unheard of.
- IABBO/CHSSA, 2010-Present – Registered Colorado Official Basketball, Football, Soccer
- Institute for Strategic Funding Development, 2010 – Certified Grant Writer, 20 CEC Hours & Certification.

Awards and Honors

- Denver Foundation: Strengthening Neighborhoods, 2008-2009 – Leadership Award for completion of Neighborhood Leadership Development Program
- Clayton Foundation and Early Head Start, 2004 – Certificate of Appreciation for founding, writing, implementing, and facilitating Dads Making a Difference. Today, even without me, they use the program.
- Metro State Admissions, 2002 & 2003 – Certificate of Accomplishment for recruiting over 50 Students per year to Metro State and shining leadership amongst peers. Was featured in Metro State's orientation video.
- Interreligious and International Federation for World Peace, 2001 – Ambassador of Peace Honorarium for the work I do in the community.
- United States Navy, 1998 – Excellence in Academics for scoring a 92 on ASVAB

Experience and Work History

I. Business/Organizational Development – I have also worked in other areas of trade and restaurant: Not reflected

- 2014 – Present – Colorado State University Denver Extension, CYFAR Program Coordinator – Build the community and relationships, hire staff, recruit board, acquire space & funding, develop youth curriculum, and coordinate the day-to-day of the program in session and out. Part of National and State Initiatives.
- 2007-Present, Diversity Dynamics Consulting LLC, President and Founder – Our mission is to connect, engage and develop fathers, organizations, and communities to raise one healthy generation of children. *We are developing a new concept and marketing strategy that will change the face of information and collaboration interaction within our Metro Area. *Core Principles: Trust, Voice, Vision. *Focus: Fatherhood & Leadership.
- 2007-Present, Organizational Consultant – for 50+ Organizations developing services, revenue, & leaders
- 2011 – 2014 – Executive Directors of Color Institute - Faculty Facilitator - We are funded by and a project of The Denver Foundation to increase the capacity, skills, and community among Denver EDs of color.
- 2010-2012, Aurora Sports Officials, Organizational Consultant – Developed mission & vision. Now work to build/expand capacity of the brand to offer a community service of expert information in athletics.
- 2010 – Austin Goodwill, Trainer/Facilitator - *Developed a Time Management Training for employees.
- 2009-2010, Dynamic Fathers Painting, Owner – Painted to restore the beauty, and seal homes, while creating training and jobs for fathers. *Founded company. *Gained 6 major & 10 small projects in first 2 quarters of business. *Employed 9 Fathers. *Put company on hold until we have the proper resources.
- 2004-2005, Dynamic Marketing Solutions, Partner – Founded Company. *Recruited, trained, and managed a “Street Team” of 27 women and 6 men. *Gathered demographic info of 20,000 people at events we planned and designed. *Gained contracts assisting the movement of the company from start-up to \$150K p/y.

II. Youth, Education, and Family Facilitation/Development

- 2007-Present, Multiple Assignors, Registered Sports Official – *Requested for assignments. *Recognized as a premier official. *Do Football, Basketball, and Soccer. *Call rules and violations and manage game process.
- 2009-2011, Denver Parks & Recreation, Recreation Instructor – *Instructed athletics, games, & academics in youth K-5. *Developed character programs. *Connected city to new and valuable partnerships.
- 2008-2009, Metro Denver Gang Coalition, Outreach Worker – *Conducted full assessments on 2 Denver H.S. and their community *Facilitated groups of gang members. *Designed and coordinated 2 mural projects.
- 2007-2008, AmeriCorps, Volunteer – *Mentored 15 youth... intake to exit. *Volunteered 40 Hours p/w for 1 year. *Connected and developed multiple partnerships between community orgs. *Demonstrated leadership
- 2004-2007, The Spot/Urban Peak, Case Manager – *was a W.I.A. - C.M. *Developed & facilitated...A Men’s Circle, Sports Excursions, A Youth Advisory Board. *Wore 5 Hats at all times. *Impacted the lives of youth.
- 2000-2003, Metro State Office of Admissions, Student Ambassador – *Helped HS students navigate the full college admissions process. *Managed 350 student case load p/y. *Recruited 50+ students to Metro p/y.
- 2000-2002, Brother Jeff’s Cultural Center & Café, Volunteer – *Coordinated and assisted college events, AIDS Conference, and Community Outreach. *Experienced a mentorship from a community leader.

III. Sales, Marketing,

- 2012 – Simple Credit Online, Sales Manager – Responsible for building “Account Executives” to drive sales
- 2012 – ViSalus Sciences, Director, - Health and Nutrition Company I get customers and build leaders in Co.
- 2007-2008, 24 Hour Fitness, Sales Assoc. – *Climbed to 14th in district sales in 3 months. *Produced gross receipts of \$140K in one month. *Established 50+ sales box locations. *Trained extensively. *Closed 50%
- 2003-2004, Tivoli Student Union, Event Coordinator – *Closed 90% of Outside Sales. *Became a “go-to”.
- 2000-2002, Colorado Athletic Club, Front Desk Assoc., – Responsible for helping members be comfortable.