



DENVER
ECONOMIC DEVELOPMENT
& OPPORTUNITY



DENVER ECONOMIC DEVELOPMENT & OPPORTUNITY
DENVER WORKFORCE DEVELOPMENT



DEDO Mission

Denver Economic Development & Opportunity
is creating an economy that works for everyone.



Our Work



Business Development & Global Engagement

Supports business recruitment, retention, and expansion. Builds Denver's capacity to engage with and secure investment from global markets. Leads innovation & entrepreneurship initiatives.

Division of Small Business Opportunity (DSBO)

Creates and expands contract opportunities for small, minority, and women-owned businesses.

Workforce Development

Connects employers to a skilled talent pipeline. Connects jobseekers to employment and training opportunities. Houses the Denver Construction Careers Program.

Neighborhood Equity & Stabilization (NEST)

Creates opportunities for residents and businesses in neighborhoods experiencing change.

Executive Office

Drives overall strategic planning, agency operations, communications, and personnel management.

Denver Workforce Development

- Workforce Services
- Workforce Partnerships
- Colorado Urban Workforce Alliance
- Technology Employment in Colorado Partnership (TEC-P)
- Denver Construction Careers Program (DCCCP)
- Workforce Development Board



Workforce Services

Workforce Center Services

- Virtual services
- Resource Center access
- Self-directed services

Career Coaching Services

- One-on-one assistance
- DEN Gateway Training Program

Priority Population Services

- Workforce 50+
- New Americans Integration Network
- WorkReady Denver

Youth Services

- Governor's Summer Job Hunt
- YouthWorks
- Certified Youth Employer Program

Employer Services

- Sector Partnerships
- Work-Based Learning
- Rapid Response



Workforce Partnerships

Workforce Innovation & Opportunity Act and Related Funding

- **Eckerd Connects**

Grants

- Volunteers of America, Bill Daniels Veterans Services Center
- CommunityWorks
- Technology Employment in Colorado Partnership - Adams, Boulder, Weld, Arapahoe/Douglas, Larimer, Jefferson, Eckerd Connects(Denver)

General Funds

- Denver Public Schools
- Urban Peak
- African American Trade Association
- Construction Education Foundation
- Collaborative Healing Initiatives Within Communities
- Mile High Youth Corps
- Second Chance Center
- Centro De Los Trabajadores

Community Development Block Grant – COVID Relief

- Work Options
- Jewish Family Services

American Rescue Plan Act

- Second Chance Center
- Prodigy Ventures
- Servicios de La Raza
- Mi Casa Resource Center
- Urban Peak
- Denver Housing Authority
- Center for Employment Opportunities
- Mile High Youth Corps
- Salvation Army
- Gang Reduction Initiative of Denver
- Activate Work
- Cross Purpose

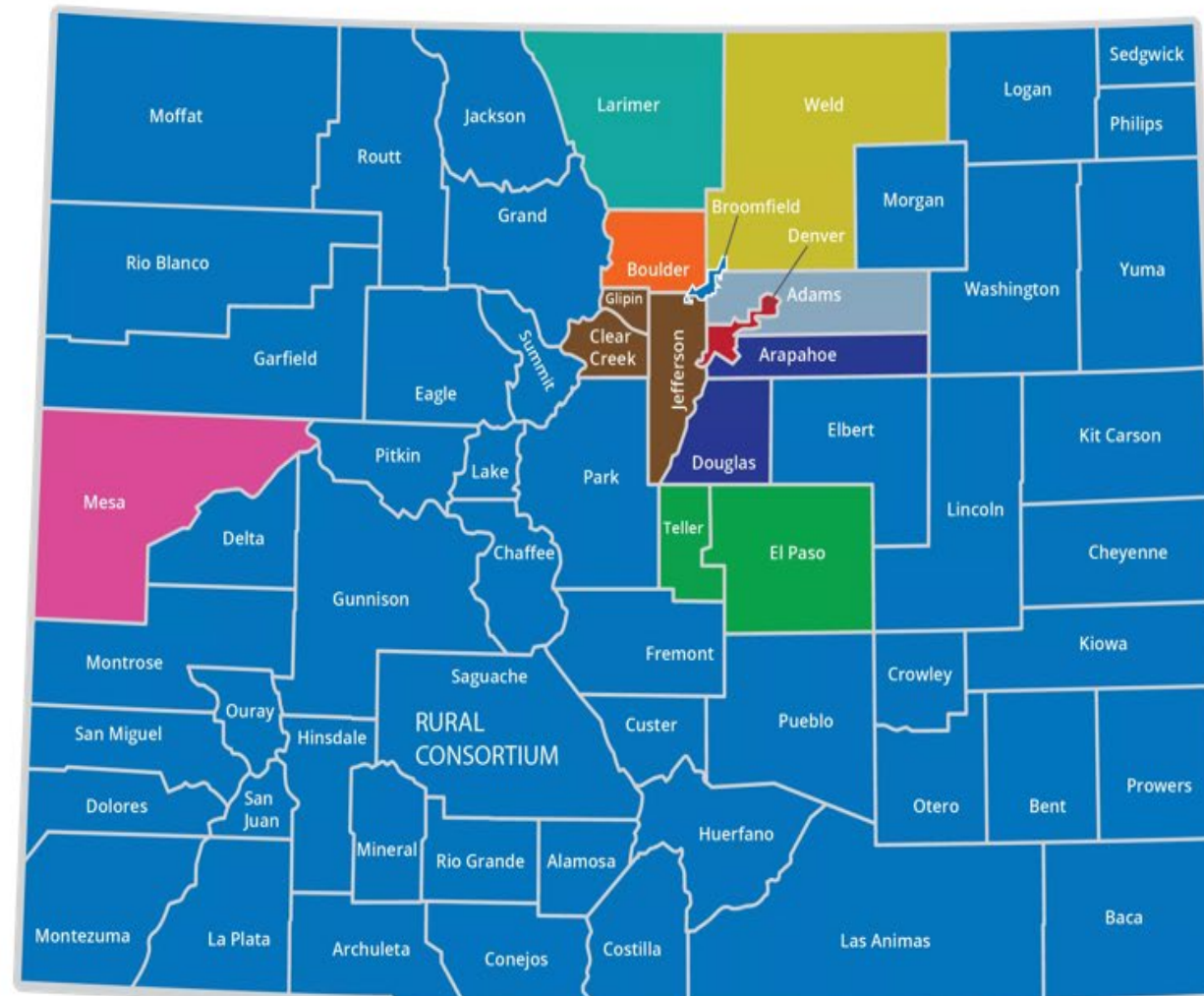
TOTAL: \$16,894,673

Colorado Urban Workforce Alliance (CUWA)



Colorado Urban Workforce Alliance

- Adams
- Arapahoe/Douglas
- Boulder
- Broomfield
- Denver
- Jefferson (Clear Creek/Gilpin)
- Larimer
- Mesa
- Pikes Peak (El Paso/Teller)
- Weld



-  LOCAL AREAS
-  Adams
-  Arapahoe Douglas
-  Boulder
-  Denver
-  Larimer
-  Mesa
-  Pikes Peak
-  Rural Consortium
-  Tri-County
-  Weld

Technology Employment in Colorado Partnership (TEC-P)

Overview

- USDOL Grant
- \$7.38m, 4-year period of performance (1/31/25)
- 750 participants served
- Building a talent pipeline for IT, Advanced Manufacturing and Transportation careers

To Date

- 876 participants served
- 91% receiving training
- 57% non-white, 34% female

Sustainability

Building Pathways to Infrastructure Grant – 5 years, \$5m

<https://www.dol.gov/newsroom/releases/eta/eta20240925>



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Denver Construction Careers Program

100% OF THE CONSTRUCTION HOURS

Target/local hire

Target Hire Year One: 15%

Target Hire Year Two: 17%

Target Hire Year Three: 20%



- Target (Neighborhoods)
- Veterans
- Graduates of DEDO approved pre-apprentice programs



Apprentice utilization

If Vertical

15% Apprentice Utilization

3.75% Apprentice hours 1st year apprentices

3.75% Apprentice hours Target Hire Populations

If Horizontal

Apprentice Utilization Year One: 3%

Apprentice Utilization Year Two: 4%

Apprentice Utilization Year Three: 5%

- Hours worked will count in all applicable categories
- Apprenticeship utilization and/or targeted hire goal(s) may be adjusted or eliminated where no apprenticeship or local performance is deemed possible.
- After Year 3, DCCP will report back to City Council to determine if goals need to be adjusted/revise

Denver Workforce Development Board



Cecil Courtney



Cecil Velazquez



Chris Carman



Christine Dewhurst



Cindy Seffair



Dan Hendricks



Dan Weinstein



Daniel Grady



Demeke Ashebo



Fabiana Nardi



Jacob Vigil



Joseph Fiorini



Kelli Kelly



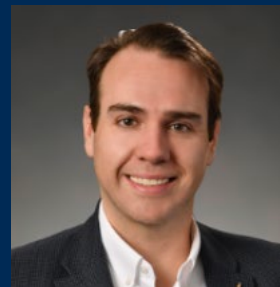
Lynda Campbell



Maggie Bolden



Robert Andrews



Scott Mangino



Stephanie Burke



Turid Nagel-Casebolt



Whitney Wise

Denver Workforce Development Board

Awarded High Performing Board Status

- Attend Board Meetings
- Attend Task Force Meetings
- Assist in the selection of RFPs
- Volunteer for events
- Review and provide input on plans
- Review and provide input on programs
- Help with career pathway development
- Provide program oversight
- Identify proven and promising practices
- Agree to MOUs
- Advocate for Workforce Services



Eckerd Connects | Services



Workforce Innovation and Opportunity Act (WIOA) & Related Programs Service Provider:

- WIOA Adult
- WIOA Dislocated Worker
- WIOA Out-of-School Youth
- Technology Employment in Colorado Partnership (TEC-P)
- Disability Program Navigator (DPN)
- Re-employment Services and Eligibility Assessments (RESEA)
- Innovation, Diversity, Equity in Apprenticeships (IDEA)
- Quality Jobs, Equity, Strategy & Training (QUEST)
- Trade Adjustment Act (TAA)
- City General Funds

One-Stop Operator:

- Convening mandated partners and stakeholders who represent the larger workforce system – Denver Workforce Integration Network (DWIN)

Eckerd Connects | Deliverables

Contract provision: 1,945 individuals served

- WIOA & related programs – 1,195
- RESEA - 750

Performance will be measured by the following indicators:

- Employment rate in the 2nd quarter after program exit
- Employment rate in the 4th quarter after program exit
- Median earnings
- Credential attainment rate
- Measurable skills gains



Eckerd Connects | Performance



PY23

WIOA Performance Indicators	Adult		Dislocated Worker		Youth		Wagner Peyser	
	Standard	Actual	Standard	Actual	Standard	Actual	d	Actual
Employment Rate (Q2)	72.00%	67.69%	74.00%	69.39%	68.20%	66.04%	53.50%	66.81%
Employment Rate (Q4)	70.00%	68.35%	74.00%	68.27%	67.00%	64.17%	53.00%	63.97%
Median Earnings (Q2)	\$7,273.00	\$10,430.00	\$10,500.00	\$12,740.00	\$3,750.00	\$3,518.00	\$6,200	\$11,880.00
Credential Attainment Rate	80.00%	74.51%	70.00%	70.18%	64.00%	63.51%		
Measurable Skill Gains Rate	64.00%	71.37%	65.00%	72.73%	58.00%	38.24%		

PY22

WIOA Performance Indicators	Adult		Dislocated Worker		Youth		Wagner Peyser	
	Standard	Actual	Standard	Actual	Standard	Actual	d	Actual
Employment Rate (Q2)	72.00%	75.00%	74.00%	73.95%	68.20%	61.79%	53.50%	59.42%
Employment Rate (Q4)	70.00%	72.36%	74.00%	71.63%	67.00%	69.72%	53.00%	54.68%
Median Earnings (Q2)	\$7,273.00	\$12,000.00	\$10,500.00	\$10,779.00	\$3,750.00	\$3,731.00	\$6,200	\$8,429.00
Credential Attainment Rate	80.00%	76.00%	70.00%	77.55%	64.00%	65.12%		
Measurable Skill Gains Rate	64.00%	59.49%	65.00%	67.90%	58.00%	74.19%		

Eckerd Connects | Procurement History

WIOA One-Stop Operator and Service Provider:

Winter 2020 – Eckerd Connects awarded

Service dates:

7/1/2020 - 6/30/2021

7/1/2021 - 6/30/2022

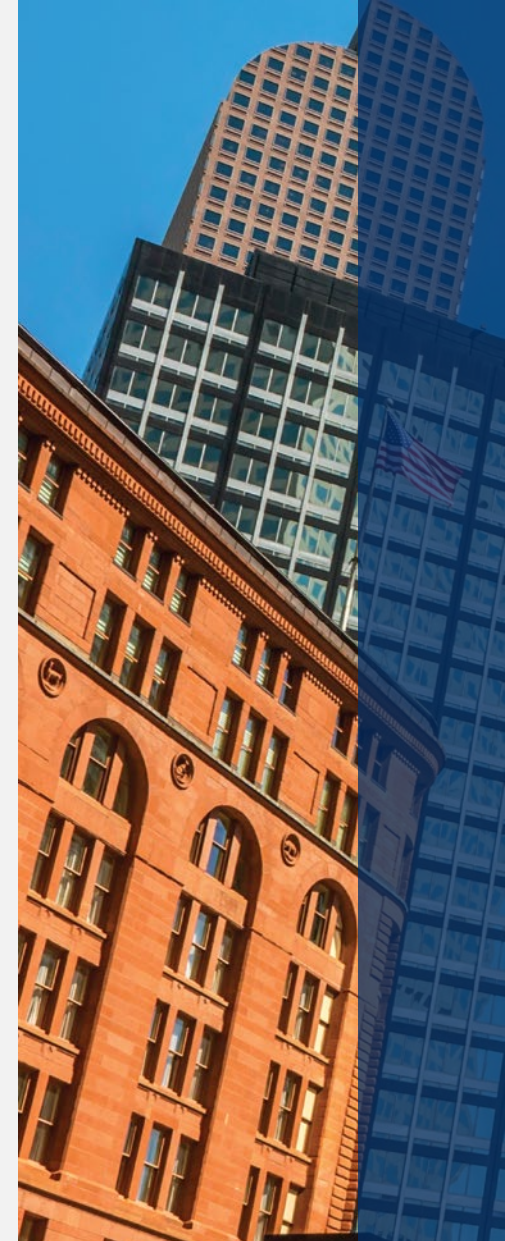
7/1/2022 - 6/30/2023

Winter 2023 – Eckerd Connects awarded

Service dates:

7/1/2023-6/30/2024

7/1/2024-6/30/2025 – Current request





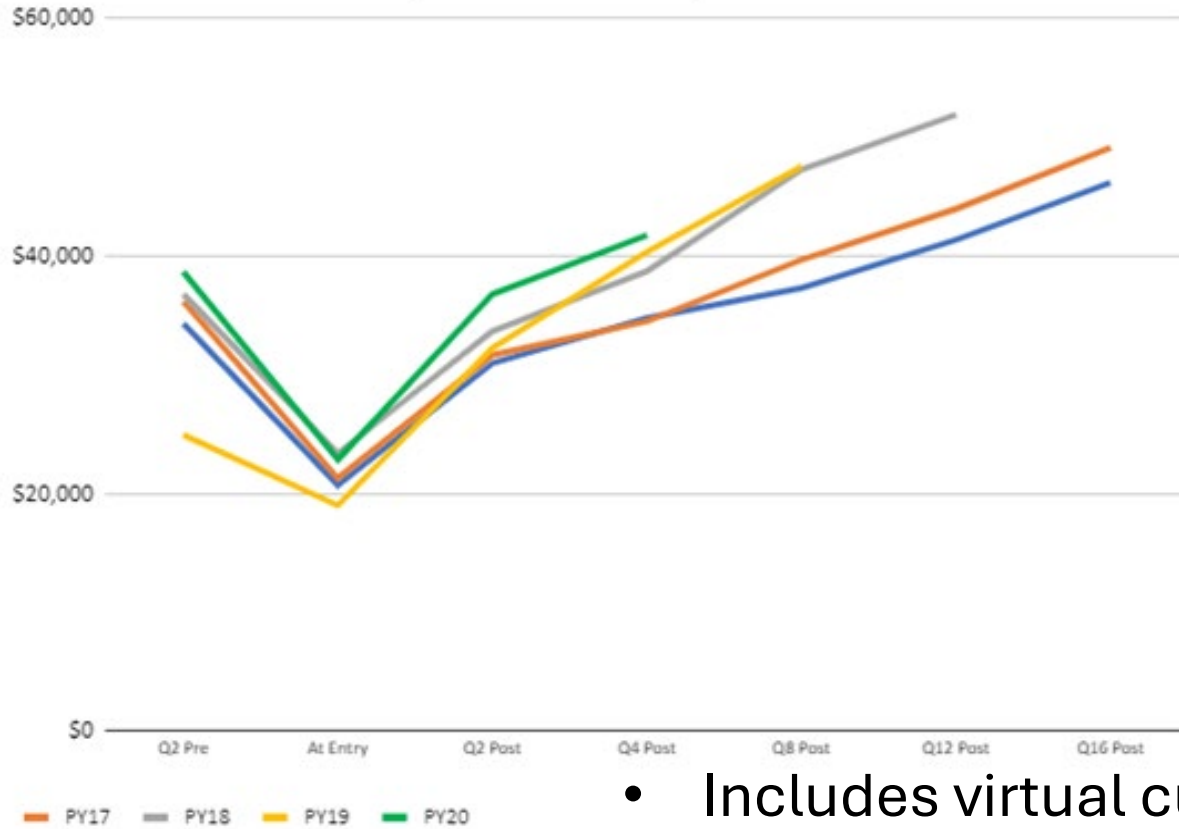
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APPENDIX

Workforce: Employment Support – All Customers

Median Wages of all Workforce Program Exiters



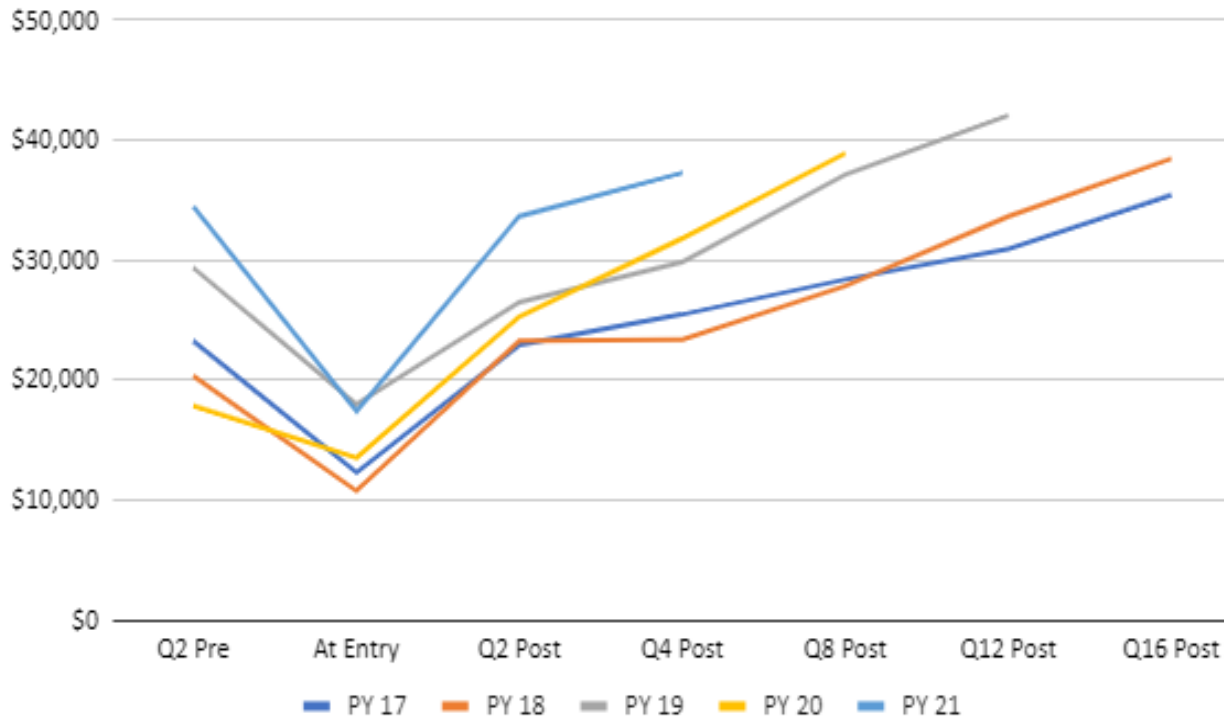
Median Wages of all Exiters PY 17-21



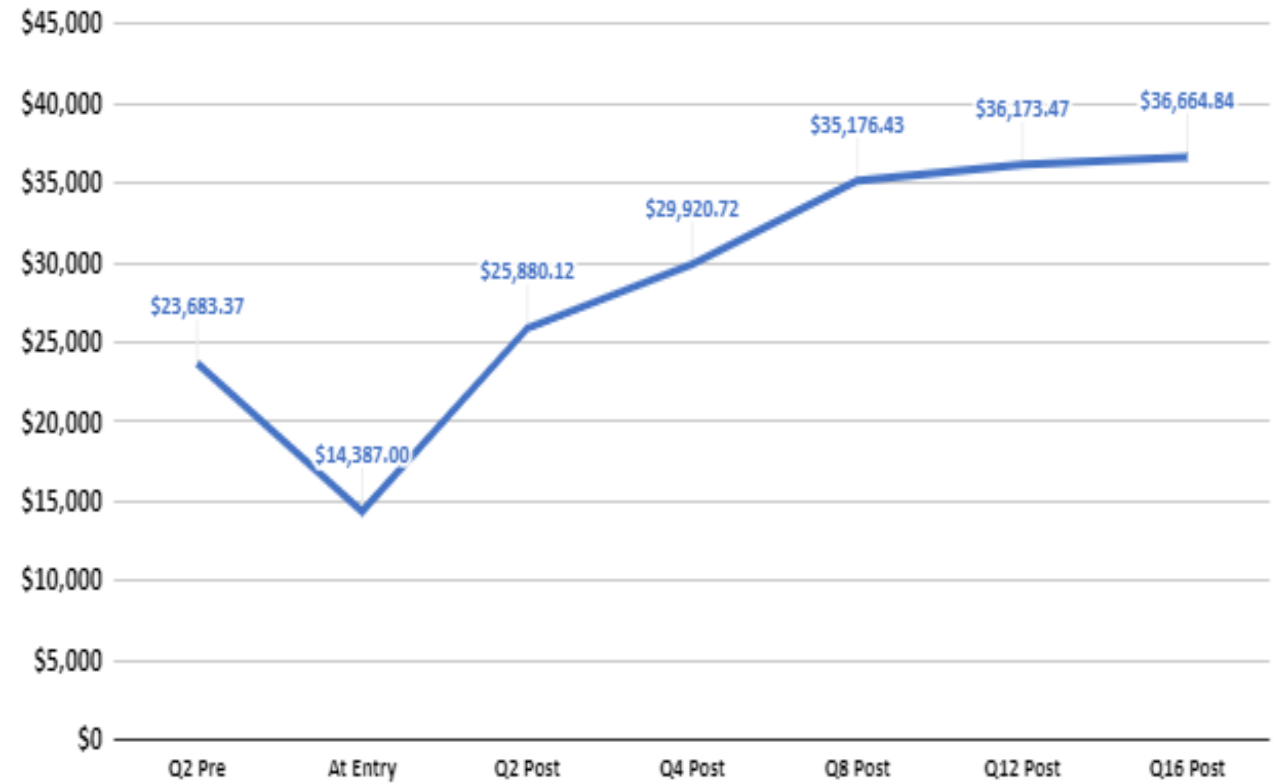
- Includes virtual customers and those receiving staff assistance

Workforce: Employment Support – Staff Assisted Services

Median Wages, Staff Assisted

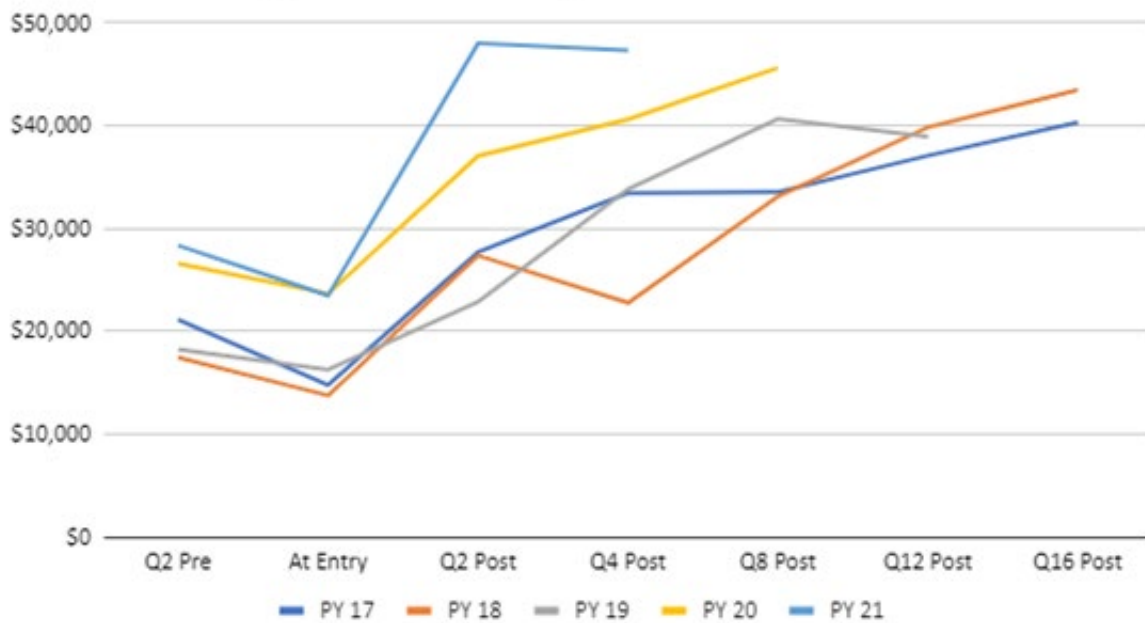


Median Wages PY 17 - PY 21, Staff Assisted

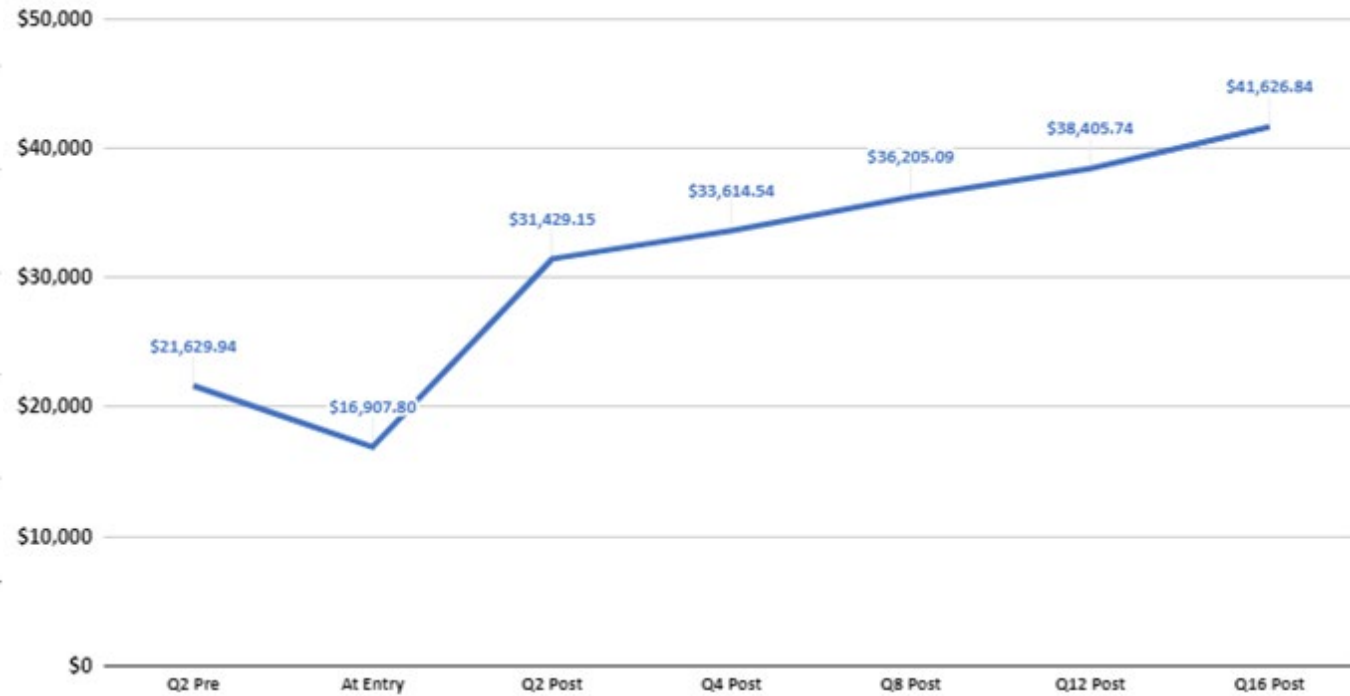


Workforce Innovation & Opportunity Act - Adult

Median Earnings, WIOA Adult Program

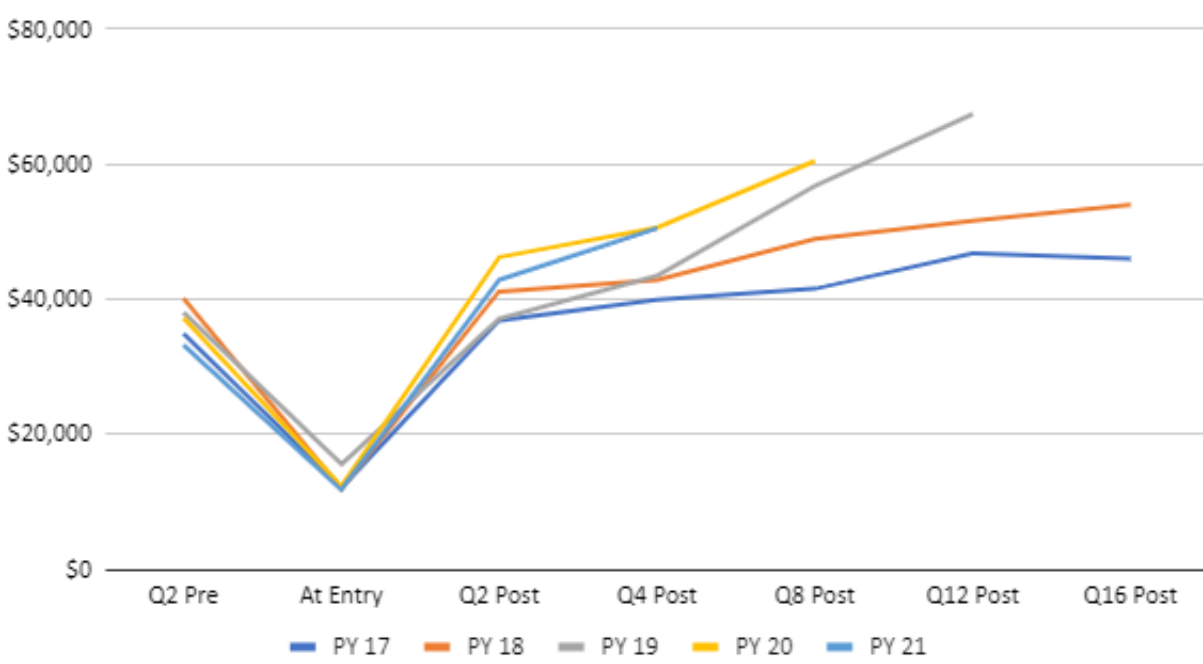


Median Wages PY 17 - PY 21, WIOA Adult



Workforce Innovation & Opportunity Act - Dislocated Worker

Median Wages PY 17 - PY 21, Dislocated Worker

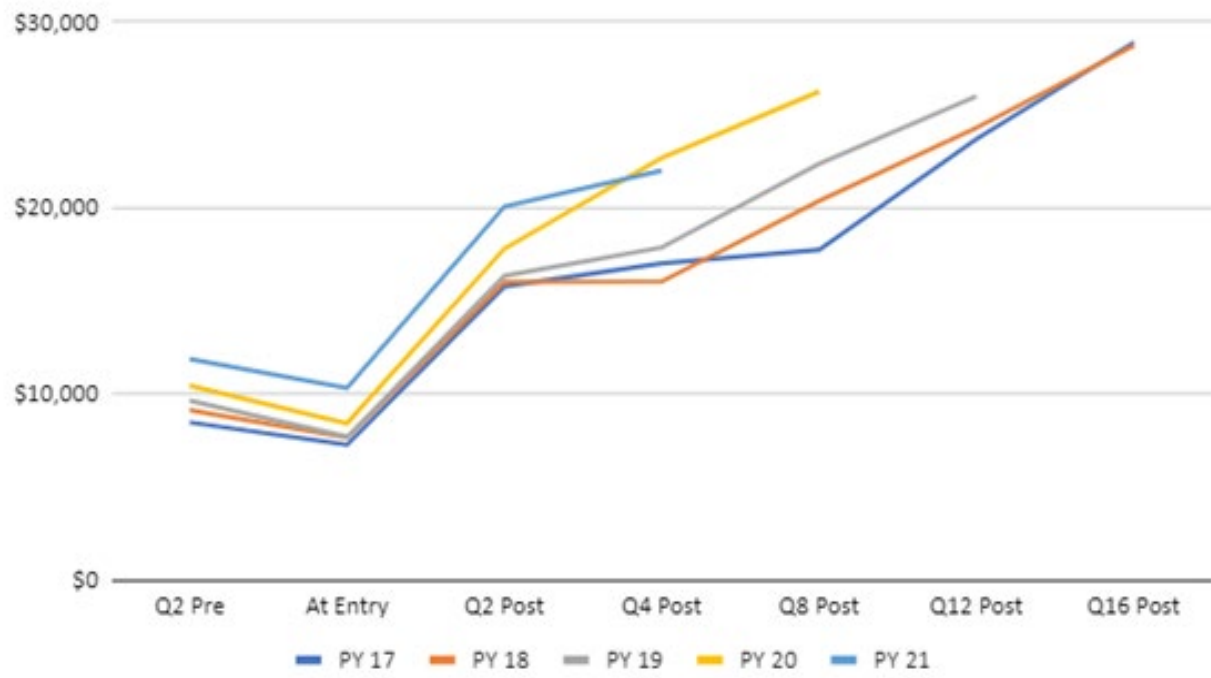


Median Wages of WIOA DW Exiters, PY17 - PY21



Workforce Innovation & Opportunity Act - Youth

Median Wages PY 17 - PY 21, WIOA Youth



Median Wages PY 17 - PY 21, WIOA Youth





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THANK YOU

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