TS Staff Augmentation Contracts

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Staff augmentation contracts overview

The staff augmentation RFP allows TS to meet the city's technology demand through contractor resources. It's used to recruit specialized IT roles for projects and initiatives with specific start and end dates.

- Competitive RFP process every 5 years
- Contract terms for awarded firms: \$6 million / 5-year max (*see Slide 7)
- Number of contracted firms: 12 (down from 17)
- IT job descriptions are sent to vendors who then submit two resumes to TS
- Contracts are also used by Denver International Airport



What these contracts accomplish

- They establish the legal and business parameters which govern the relationship between the awarded firms and the city.
- They give the city the ability to recruit contractor resources with specialized/niche technology skills that TS does not have on staff, nor need to recruit permanently.
- They give the city the ability to recruit contractor resources for short-term work assignments as well as large projects.
- They allow for the stability and expansion of critical city services and operations.



These contracts are not

- A commitment of funds. Funds are committed via task orders on an as needed basis and only when funds are available.
- A blanket authorization for work.
- A vehicle for contract staff to take the place of FTEs. Contract staff supplement the work of the FTE.
- A commitment for long-term work at the city.



Current projects using contractor resources

- Enterprise Cashiering System: Online payment collections
- Accela: Permitting and licensing system
- Property Tax and Assessment: Tax payment collections
- DSD eMedical Record System: Electronic management of inmate health information
- DOTI FuelForce System: Management of fuel distribution for city fleet



Staff augmentation spend

Total spending across all staff augmentation firms:

| 2020 | 2021 | 2022 | 2023 | 2024 | 2025 YTD |
|-------------|-------------|-------------|-------------|-------------|-------------|
| \$4,633,937 | \$4,888,733 | \$6,168,031 | \$8,242,552 | \$8,695,182 | \$1,085,440 |

Since 2020, TS has utilized 39% of the contractually available spend.



Contractually available spending maximums

| Staff Augmentation Firm | Contract Spend Maximum | | |
|-------------------------|------------------------|--|--|
| Akkodis | \$6,000,000 | | |
| APEX | \$6,000,000 | | |
| *Brooksource | \$14,000,000 | | |
| Comcentric | \$6,000,000 | | |
| Compri | \$6,000,000 | | |
| Experis | \$6,000,000 | | |
| Innovar | \$6,000,000 | | |
| InstantServe | \$6,000,000 | | |
| Kforce | \$6,000,000 | | |
| Link Technologies | \$6,000,000 | | |
| Protiviti | \$6,000,000 | | |
| 2 nd Century | \$6,000,000 | | |

- Contract terms for each awarded firm: \$6 million / 5year max.
- *Brooksource has a \$14
 million max contract to
 accommodate for the Elevate
 staffing program (reducing 2
 Brooksource contracts to 1).



Questions?

