



Department of Transportation and Infrastructure Fleet Management Division Fact Sheet

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DOTI is seeking to increase the contract amount of our established telematics agreement with Samsara Networks Inc. for our vehicle and equipment telematics. This telematics program has led to increased driver safety, reduced accident claims and payouts, as well as increasing the efficiency of partner agency vehicles.

Purpose and use of the agreement:

- Real time location and vehicle telematics
- Cellular data connectivity
- Dashboard access with unlimited administrator accounts
- Driver App for iOS and Android devices with unlimited driver accounts
- Wi-Fi hotspot connectivity
- Over-the-air software feature upgrades
- API access as it relates to safety features for integration with 3rd party systems
- Support and maintenance for Samsara products

Usage:

- Currently monitors approximately 1,500 road driven units and 400 pieces of DOTI FMD maintained equipment with over 4,000 operators in the system.
- Provide vehicle and equipment diagnostic data to improve maintenance
- Monitors environmental impact of vehicles and their fuel usage
- Monitors driving habits to help create training programs to help increase driver safety
- Provides platform for required DOT vehicle inspection reports
- Provides visibility to vehicle locations for planning purposes and stole vehicle recovery
- Trip data protects City from false accident claims
- Driver data used in benefits program to reward operators for safe driving
- Provides GPS data for Solid Waste Divisions routing software (Rubicon)
- Provides GPS data for CCD's public facing Pocket Gov Snow Tracker

Contract Description:

DOTI requested the City execute the initial agreement with Samsara Networks Inc in August of 2020 for a period of five years. We are seeking our third amendment to our current contract to add 100 units to cover the expansion vehicles we are receiving this year. This agreement enables the City to pay for subscription fees, the hardware is included at no additional cost. Current contract has a capacity of \$4,779,445.89, this will add \$157,752.00 for a new maximum contract amount of \$4,937,197.89. We are not adding time to the contract, just capacity.