

ORDINANCE/RESOLUTION REQUEST

\*All fields must be completed.\*
Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 6/13/2017

Please mark one: [ ] Bill Request or [X] Resolution Request

1. Has your agency submitted this request in the last 12 months?

[ ] Yes [X] No

If yes, please explain:

2. Title: Airport Concession Agreement with MRG Denver, LLC, dba Larimer Street Market (Conc. B) and RiNo District Market (Conc. C) for a Travel / Convenience Retail Development Package Three on Concourses B & C (Contract No.201630763)

3. Requesting Agency: Department of Aviation

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- Name: Aaron Barraza
Phone: (303) 342-2261
Email: Aaron.Barraza@flydenver.com

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- Name: Neil Maxfield
Phone: (303) 342-2574
Email: Neil.Maxfield@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable: This is a 7 year concession agreement with MRG Denver, LLC, dba Larimer Street Market (Conc. B) and RiNo District Market (Conc. C) for a Travel / Convenience Retail Development Package on Concourses B & C. The concession spaces will total approximately 1,949 square feet(Conc B 1,269square feet and Conc. C 680square feet), and offer locally made branded products along with other sundries, books, magazines, newspapers, small electronics and electronic accessories, travel accessories, souvenirs, collegiate and professional licensed sports merchandise. Fresh pre-packaged prepared foods (such as sandwiches and wraps), pre-packaged snack branded retail items (i.e. nuts, candy, candy bars, yogurt, and fruit) and an assortment of chilled bottled beverages, non-alcoholic beverages. Drip coffee is permitted, but the offering of brewed on-site specialty gourmet coffee/teas (espresso, cappuccino, etc.) is strictly prohibited.

- a. Contract Control Number: 201630763
b. Duration: 7 years
c. Location: DEN
d. Affected Council District: 11
e. Benefits: The benefits of the Travel / Convenience Retail Development are to provide a first class travel / convenience retail service at value pricing to all passengers and airport users, to provide innovative facility designs that complement the design of the terminal, to provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and to optimize Airport revenues and concession sales.
f. Costs: \$991,878.00 minimum annual percentage fee in estimated annual revenue to DEN

Table with 3 columns: Current Contract Amount (A), Additional Funds (B), Total Contract Amount (A+B). Row 1: \$991,878.00 annually, N/A, \$991,878.00 annually

Table with 3 columns: Current Contract Term, Added Time, New Ending Date. Row 1: 7 years, N/A, 7 years

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

g. **Date Goals Assigned:** September 13, 2016.

h. **Goals:** ACDBE goal of 25% and a 25% MWBE goal

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.**

### Key Contract Terms

Type of Contract:

Professional Services > \$500K     Lease     Design or Construction for airport improvements > \$5M  
 Grant     IGA     Sale of Real Property     Sale of Personal Property     Revenue

Vendor/Contractor Name: MRG Denver, LLC, dba Larimer Street Market (Conc. B) and RiNo District Market (Conc. C)

Contract control number: 201630763

City's contract manager: Sean Mayo

Was this contractor selected by competitive process? Yes, Competitive Request for Proposal (RFP)

Has this contractor provided these services to the City before?  Yes     No

Term/Duration of contract/project: 7 years

Is this a new contract?  Yes     No    Is this an Amendment?  Yes     No    If yes, how many? \_\_\_\_\_

Renewal terms: N/A

Purpose: The proposer will construct, fit and finish, operate, maintain, and manage the offered Travel / Convenience Retail Development for use by all passengers and airport users.

Cost/value: \$991,878.00 in anticipated annual revenue to DEN

Source of funds: Revenue Contract

Benefits: The benefits of the Travel / Convenience Retail Development are to provide a first class travel / convenience retail service at value pricing to all passengers and airport users, to provide innovative facility designs that complement the design of the terminal, to provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and to optimize Airport revenues and concession sales.

Is this contract subject to:  W/MBE     DBE     SBE     XO101     ACDBE     N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract? ACDBE partner in the joint venture is LEI Airport Concessions, LLC (8% ACDBE Owner), and St Croix Airport Retail, Inc. (17% ACDBE Owner).

Location: Denver International Airport (DEN)

Affected Council District: 11

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