

**ORDINANCE/RESOLUTION REQUEST**

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 5/17/2019

Please mark one:  Bill Request or  Resolution Request

**1. Type of Request:**

- Contract/Grant Agreement     Intergovernmental Agreement (IGA)     Rezoning/Text Amendment
- Dedication/Vacation             Appropriation/Supplemental             DRMC Change
- Other:

**2. Title:** Approves the Professional Airport Consulting Services On-Call contract amendment #201738814-01 with McKinsey & Company, Inc. Washington D.C.

**3. Requesting Agency:** Denver International Airport, Executive Office

**4. Contact Person:**

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Cristal Torres DeHerrera	Name: Angela Casias
Email: cristal.deherrera@flydenver.com	Email: angela.casias@flydenver.com

**5. General description or background of proposed request. Attach executive summary if more space needed:**

This is one of a pool of consulting firms for DEN executive management to utilize which allows management flexibility and contract capacity on an on-call basis. It was originally competitively procured with a 15% MWBE goal. The amendment allows for continuity and completion of work on strategic executive initiatives, including the Commerce Hub’s MWBE/ACDBE efforts and airport planning and project management

**6. City Attorney assigned to this request (if applicable):**

**7. City Council District:** 11

**8. \*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

**Key Contract Terms**

**Type of Contract:** Professional Services > \$500K

**Vendor/Contractor Name:** McKinsey & Company, Inc. Washington D.C.

**Contract control number:** 201738814-01

**Location:** Denver International Airport

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?** 1st Amendment

*To be completed by Mayor’s Legislative Team:*

Resolution/Bill Number: RR19 0527

Date Entered: \_\_\_\_\_

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**

November 29, 2018 – November 28, 2021 plus two additional one- year options to extend – DEN is not opting to amend the contract term

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$2,000,000.00	\$2,000,000.00	\$4,000,000.00

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
3 years	N/A	November 29, 2018 + 3 years, plus two additional one year options to extend

**Scope of work:**

McKinsey & Co., Inc. Washington D.C., will provide consulting services as requested by DEN executive management. Projects range in size and across categories, and consultants will be utilized on an on-call basis. A specific list of the types of services requested are set forth below;

- \* Organization and Management Consulting
- \* Finance and Economic Development
- \* Public / Government Affairs Consulting
- \* Project Management
- \* Technology Consulting
- \* Real Estate Development
- \* Engineering and Construction
- \* Revenue Development
- \* Aviation Related Professional Services

**Was this contractor selected by competitive process?**      Yes                      **If not, why not?**

**Has this contractor provided these services to the City before?**    Yes    No

**Source of funds:** O&M

**Is this contract subject to:**    **W/MBE**    **DBE**    **SBE**    **XO101**    **ACDBE**    **N/A**

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):**

The Division of Small Business Opportunity (DSBO) has established a 15% level of MWBE goal type participation on November 4, 2017.

**Who are the subcontractors to this contract?**

McKinsey proposes to meet the 15% MWBE goal for this opportunity by partnering with MVP Tank Consulting (7.50%) and Iron Horse Architects (7.50%). McKinsey is also in the process of adding an additional MWBE (ACC, Inc.) to their contract to assist with ongoing work.

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