



Sales Quotation	
Quote Number	4693707
Profile	Commercial
Customer	Denver International Airport
Quote Date	8/22/2019
Expiration Date	9/22/2019
Quote Name	DEN - VCE V20FN3015005 1YR Renewal
Contract	City & County of Denver MPO - 5976S0116 (Expires 10/19/2019)

Submitted By	Submitted To
ISR: Hopkins, Daniel P: (303) 942-75 Daniel.Hopkins	Michael Jeluso P: 720.515.3587 michael.jeluso@flydenver.com
AM: Romero, Terry P: (303) 881-3136 Terry.Romero@	Config Sets P1168664

SKU / Par #	Description	Vendor	Qty	Annual Maintenance List Price (AMLPL)	Extended Annual Maintenance List Price	Maintenance Renewal Start Date	Maintenance Renewal End Date	Days	Support Price	Comments
N3K-C3048TP-1GE	NEXUS 3048TP-1GE 1RU 48 X 10/100/1000 AN	CISCO HARDWARE	2	\$ 1,217.88	\$ 2,435.76	2-Sep-2019	1-Sep-2020	366	\$ 1,848.20	
N5K-C5548UP-FA	ETSP 24X7X40S NEXUS 5548 UP CHASSIS, 32	CISCO HARDWARE	2	\$ 3,848.00	\$ 7,696.00	2-Sep-2019	1-Sep-2020	366	\$ 5,200.97	
UCSB-5108-AC2=	UCS 5108 AC CHASSIS, UPDATED BACKPLANE,E	CISCO HARDWARE	1	\$ 273.00	\$ 273.00	2-Sep-2019	1-Sep-2020	366	\$ 139.66	
UCS-FI-6248-PS-BUN	ETSP 24X7X40S UCS 6248UP AND 2 AC PSU FO	CISCO HARDWARE	2	\$ 1,164.00	\$ 2,328.00	2-Sep-2019	1-Sep-2020	366	\$ 900.88	
UCSC-C220-M3S-CH2	ETSP 24X7X40S DISTI:C220M3SFF,W/OCPU,HSN	CISCO HARDWARE	2	\$ 589.00	\$ 1,178.00	2-Sep-2019	1-Sep-2020	366	\$ 828.13	
UCSB-5108-AC2-CH	ETSP 24X7X40S DISTI:UCS5108 BLD SVR AC2	CISCO HARDWARE	4	\$ 273.00	\$ 1,092.00	2-Sep-2019	1-Sep-2020	366	\$ 845.17	
UCSB-B200-M3-U	ETSP ANNUAL SUPPORT BLADE PACK: UCS B200	CISCO HARDWARE	29	\$ 448.00	\$ 12,992.00	2-Sep-2019	1-Sep-2020	366	\$ 7,517.48	
UCSB-B200-M4-CH	ETSP 24X7X40SDIS:UCS B200 M4 WO CPU,M,DR	CISCO HARDWARE	6	\$ 467.99	\$ 2,807.96	2-Sep-2019	1-Sep-2020	366	\$ 1,210.54	
UCSB-B200-M3=	ETSP 24X7X40S UCS B200 M3 BLADE SE	CISCO HARDWARE	1	\$ 448.00	\$ 448.00	2-Sep-2019	1-Sep-2020	366	\$ 237.94	
L-N1K-VLCPU-01	SWSS UPGRADES NEXUS 1000V ADV ED EDELIVE	CISCO SOFTWARE	56	\$ 173.99	\$ 9,743.44	2-Sep-2019	1-Sep-2020	366	\$ 5,731.61	
L-N1K-VLCPU-01	SWSS UPGRADES NEXUS 1000V ADV ED EDELIVE	CISCO SOFTWARE	16	\$ 173.99	\$ 2,783.84	2-Sep-2019	1-Sep-2020	366	\$ 3,163.16	
MDS-9148-32	MDS 48PORT 8GB FC SWITCH 32 ACTIVE PORTS	EMC HARDWARE	1	\$ 645.00	\$ 645.00	2-Sep-2019	1-Sep-2020	366	\$ 517.40	
MDS-9148-32	MDS 48PORT 8GB FC SWITCH 32 ACTIVE PORTS	EMC HARDWARE	1	\$ 645.00	\$ 645.00	2-Sep-2019	1-Sep-2020	366	\$ 517.40	
MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC	EMC HARDWARE	64	\$ 7.90	\$ 505.60	2-Sep-2019	1-Sep-2020	366	\$ 405.58	
VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	EMC HARDWARE	1	\$ 3,468.00	\$ 3,468.00	2-Sep-2019	1-Sep-2020	366	\$ 2,781.03	
FLV4256F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	EMC HARDWARE	19	\$ 576.75	\$ 10,958.25	2-Sep-2019	1-Sep-2020	366	\$ 8,700.40	
V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	EMC HARDWARE	1	\$ 517.50	\$ 517.50	2-Sep-2019	1-Sep-2020	366	\$ 415.12	
V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	EMC HARDWARE	191	\$ 134.25	\$ 25,641.75	2-Sep-2019	1-Sep-2020	366	\$ 20,569.69	
V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	EMC HARDWARE	409	\$ 170.25	\$ 69,632.25	2-Sep-2019	1-Sep-2020	366	\$ 55,857.04	
V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	EMC HARDWARE	32	\$ 508.50	\$ 16,272.00	2-Sep-2019	1-Sep-2020	366	\$ 13,052.04	
VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	EMC HARDWARE	4	\$ 443.40	\$ 1,773.60	2-Sep-2019	1-Sep-2020	366	\$ 1,422.75	
VNXB58DMEM	VNX5800 DME: 1 DM+FC SLIC-MINI RACK	EMC HARDWARE	1	\$ -	\$ -	2-Sep-2019	1-Sep-2020	366	\$ -	
VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	EMC HARDWARE	1	\$ 1,760.70	\$ 1,760.70	2-Sep-2019	1-Sep-2020	366	\$ 1,442.84	
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	EMC HARDWARE	25	\$ 741.30	\$ 18,532.50	2-Sep-2019	1-Sep-2020	366	\$ 15,186.77	
VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	EMC HARDWARE	1	\$ 741.30	\$ 741.30	2-Sep-2019	1-Sep-2020	366	\$ 607.47	
VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	EMC HARDWARE	1	\$ 290.25	\$ 290.25	2-Sep-2019	1-Sep-2020	366	\$ 237.85	
VNXBCSM	VNXB CONTROL STATION-MINI RACK	EMC HARDWARE	1	\$ -	\$ -	2-Sep-2019	1-Sep-2020	366	\$ 234.08	
VNXBDMCBLD2	VNXB CABLE KIT FOR DPE + 2 DM+1 CS	EMC HARDWARE	1	\$ -	\$ -	2-Sep-2019	1-Sep-2020	366	\$ -	
VSPBEXPSASBEAF	VNXB NON DENSE 4X4 LANE EXP FIELD INST	EMC HARDWARE	1	\$ 1,951.20	\$ 1,951.20	2-Sep-2019	1-Sep-2020	366	\$ 1,565.20	
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	EMC HARDWARE	2	\$ 554.40	\$ 1,108.80	2-Sep-2019	1-Sep-2020	366	\$ 889.44	
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	EMC HARDWARE	1	\$ 554.40	\$ 554.40	2-Sep-2019	1-Sep-2020	366	\$ 444.72	
VS2-SWITCH-FD	VPLEX VS2 FC COM SWITCH (RACKABLE)	EMC HARDWARE	1	\$ 694.50	\$ 694.50	2-Sep-2019	1-Sep-2020	366	\$ 557.11	
VS2-SWITCH-FD	VPLEX VS2 FC COM SWITCH (RACKABLE)	EMC HARDWARE	1	\$ 694.50	\$ 694.50	2-Sep-2019	1-Sep-2020	366	\$ 557.11	
VS2-ENG-BS-FD	VPLEX VS2 BASE ENGINE (RACKABLE)	EMC HARDWARE	1	\$ 4,401.00	\$ 4,401.00	2-Sep-2019	1-Sep-2020	366	\$ 3,530.36	
VS2-CM8GFC	8 GBIT FC COM MODULES	EMC HARDWARE	1	\$ 463.50	\$ 463.50	2-Sep-2019	1-Sep-2020	366	\$ 371.81	
VS2-CM8GFC	8 GBIT FC COM MODULES	EMC HARDWARE	1	\$ 463.50	\$ 463.50	2-Sep-2019	1-Sep-2020	366	\$ 371.81	
VS2-ENG-AD-FD	VPLEX VS2 ENGINE ADD (RACKABLE)	EMC HARDWARE	1	\$ 4,401.00	\$ 4,401.00	2-Sep-2019	1-Sep-2020	366	\$ 3,530.36	
VS2-FM8GFC	CHINOOK FRONT END I/O OPTION (8GFC)	EMC HARDWARE	1	\$ 463.50	\$ 463.50	2-Sep-2019	1-Sep-2020	366	\$ 371.81	
VS2-FM8GFC	CHINOOK FRONT END I/O OPTION (8GFC)	EMC HARDWARE	1	\$ 463.50	\$ 463.50	2-Sep-2019	1-Sep-2020	366	\$ 371.81	
VS2-SERVER-FD	VPLEX VS2 MANAGEMENT SERVER (RACKABLE)	EMC HARDWARE	1	\$ 601.50	\$ 601.50	2-Sep-2019	1-Sep-2020	366	\$ 482.51	
VS2-UPS-FD	VPLEX VS2 350VA ROHS UPS (RACKABLE)	EMC HARDWARE	2	\$ 115.50	\$ 231.00	2-Sep-2019	1-Sep-2020	366	\$ 185.30	
MDS-DCNM-91	DCNM SAN LICENSE FOR MDS 9100	EMC SOFTWARE	1	\$ 1,262.16	\$ 1,262.16	2-Sep-2019	1-Sep-2020	366	\$ 1,012.47	
MDS-DCNM-91	DCNM SAN LICENSE FOR MDS 9100	EMC SOFTWARE	1	\$ 1,262.16	\$ 1,262.16	2-Sep-2019	1-Sep-2020	366	\$ 1,012.47	
VNX5800-EPAK	VNX5800 TOTAL EFFICIENCY PACK=IC	EMC SOFTWARE	1	\$ 18,836.28	\$ 18,836.28	2-Sep-2019	1-Sep-2020	366	\$ 15,109.94	
456-107-784	EMC STORAGE ANALYTICS VNX5800 SUITE=IC	EMC SOFTWARE	1	\$ 3,402.00	\$ 3,402.00	2-Sep-2019	1-Sep-2020	366	\$ 2,728.99	
DARE-VNX5800	DATA AT REST ENCRYPTION FOR VNX5800=IC	EMC SOFTWARE	1	\$ 1,667.70	\$ 1,667.70	2-Sep-2019	1-Sep-2020	366	\$ 1,337.78	
EXPSAS-V58	UNISPHERE VNX5800 SAS EXP SOFTWARE=IC	EMC SOFTWARE	1	\$ 2,020.50	\$ 2,020.50	2-Sep-2019	1-Sep-2020	366	\$ 1,620.70	
UNISU-VNX5800	VNX5800 UNISPHERE UNIFIED SUITE=IC	EMC SOFTWARE	1	\$ 7,814.52	\$ 7,814.52	2-Sep-2019	1-Sep-2020	366	\$ 6,268.59	

VNXBOECAPT	VNX OE CAPACITY TIER PER TB FOR VNX=IC	EMC SOFTWARE	67	\$ 18.99	\$ 1,272.33	2-Sep-2019	1-Sep-2020	366	\$ 1,020.63
VNXBOEPERFT	VNX OE PERF TIER PER TB FOR VNX=IC	EMC SOFTWARE	248	\$ 40.98	\$ 10,163.04	2-Sep-2019	1-Sep-2020	366	\$ 8,152.51
456-106-490	EMC STORAGE ANALYTICS FOR VPLEX =IC	EMC SOFTWARE	1	\$ 7,200.00	\$ 7,200.00	2-Sep-2019	1-Sep-2020	366	\$ 5,775.64
VS-GSN-PBASE	VPLEX GEOSYNCHRONY BASE (INCL 10TB)	EMC SOFTWARE	1	\$ -	\$ -	2-Sep-2019	1-Sep-2020	366	\$ -
VS-LOC-V58	VPLEX BASE VNX5800 FRAME BASED LISC =IC	EMC SOFTWARE	1	\$ 13,642.20	\$ 13,642.20	2-Sep-2019	1-Sep-2020	366	\$ 10,945.59
VS-MET-V58	VPLEX METRO VNX5800 FRAME BASED LISC =IC	EMC SOFTWARE	1	\$ 31,118.40	\$ 31,118.40	2-Sep-2019	1-Sep-2020	366	\$ 24,963.51
5005VBK 457-100-183	POWERPATH VE STD X86 T2 (8+ CPUS)	EMC SOFTWARE	32	\$ 378.35	\$ 12,107.20	2-Sep-2019	1-Sep-2020	366	\$ 9,712.06
SSUU-0063-00-A01	VCE Vision™ RCM Compliance Module , SNS ANNUAL, Tier 2	VCE SOFTWARE	1	\$ 6,750.00	\$ 6,750.00	2-Sep-2019	1-Sep-2020	366	\$ 6,136.62
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	EMC SOFTWARE	33	\$ 626.67	\$ 20,680.11	2-Sep-2019	1-Sep-2020	366	\$ 697.73
VNXBOEPERFTBU	VNXB OE PER TB HI CAPACITY UPGRADE	EMC SOFTWARE	33	\$ 626.67	\$ 20,680.11	2-Sep-2019	1-Sep-2020	366	\$ 697.73
VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	EMC SOFTWARE	78	\$ 3,196.44	\$ 249,322.32	2-Sep-2019	1-Sep-2020	366	\$ 2,487.03
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	EMC SOFTWARE	66	\$ 1,253.34	\$ 82,720.44	2-Sep-2019	1-Sep-2020	366	\$ 975.18
VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	EMC SOFTWARE	78	\$ 3,196.44	\$ 249,322.32	2-Sep-2019	1-Sep-2020	366	\$ 2,487.03
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	EMC SOFTWARE	66	\$ 1,253.34	\$ 82,720.44	2-Sep-2019	1-Sep-2020	366	\$ 975.18

Total Price of Renewal	\$	266,917.93
	\$	-
	\$	-
Hardware Total	\$	153,905.78
Software Total	\$	113,012.15
OTHER	\$	-
System Total	\$	266,917.93
	\$	-
EMC Hardware	\$	135,176.81
EMC Software	\$	97,980.76
CISCO Hardware	\$	18,728.97
CISCO Software	\$	8,894.77
VMWARE*	\$	-
VCE Software	\$	6,136.62
OTHER	\$	-
System Total	\$	266,917.93

This quote is WWT Confidential Information.

Seller provides all products and original manufacturer services to Buyer only in accordance with any applicable original manufacturer terms and conditions within the applicable end user license agreement, terms of service, or similar legal instrument.

Unless expressly stated herein, price quotes are valid for 30 days and are subject to change thereafter.

Unless expressly stated herein, prices do not include, and Buyer is responsible for, any and all taxes, handling, shipping, transportation, duties or other charges or fees relating to the sale and delivery of products.

Products may only be returned in accordance with the original manufacturer's RMA policy.

Items returned after 30 days of receipt may not be returnable due to vendor restrictions.

All delivery dates are approximate and not guaranteed.

Products will be shipped in accordance with FCA WWT's shipping point (Incoterms 2010), unless otherwise stated herein or agreed to by both parties in writing in a contract. Title and risk of loss will transfer to Buyer at WWT's shipping point.

Payment terms are net 30, unless otherwise agreed to by both parties in writing.

All products and services are provided to Buyer in accordance with Seller's terms of sale at <https://www.wwt.com/TermsAndConditions/TermsAndConditions.doc>; provided that, if Buyer has a master agreement in place with WWT, the master agreement will apply in lieu thereof.

State Fees include Electronic Waste Fees specific to each state that fund recycling programs for Electronic Waste such as computers, monitors, televisions, audio equipment, printers, and other electronic devices as required by law. CA charges an Electronic Waste Fee for Monitor disposal.

Within the 30 day quote validity period WWT reserves the right to revise the quote due to exchange rate fluctuations.

State Fees include Electronic Waste Fees specific to each state that fund recycling programs for Electronic Waste such as computers, monitors, televisions, audio equipment, printers, and other electronic devices as required by law. CA charges an Electronic Waste Fee for Monitor disposal.