

ORDINANCE/RESOLUTION REQUEST

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 3/7/2018

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. **Title:** Standard Sponsorship Agreement with Cactus Communications, Inc., representing the Colorado Lottery (Contract No. 201628326)

3. **Requesting Agency:** Department of Aviation

4. **Contact Person:**

- **Name:** Rachael Marion
- **Phone:** (303) 342-2772
- **Email:** Rachel.Marion@flydenver.com

5. **Contact Person:**

- **Name:** Pamela Dechant
- **Phone:** (303) 342-2557
- **Email:** Pamela.Dechant@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:** This is an amendment to a Sponsorship Agreement. While procured through Denver Arts and Venues, this amendment changes the operating structure to involve solely the Department of Aviation and Cactus Communications, Inc. The amendment continues the relationship while removing certain obligations, adjusting other obligations, and provides additional time for the Parties to receive contemplated benefits.

- a. **Contract Control Number:** 201628326
- b. **Duration:** 4 years
- c. **Location:** DEN
- d. **Affected Council District:** 11
- e. **Benefits:** The benefits of the sponsorship agreement are to provide information about and products from the Colorado Lottery to all passengers and airport users, providing innovative facility design of an experience space, and optimizing Airport revenues and lottery ticket sales.
- f. **Costs:** \$250,000.00 annual Sponsorship Fee (each of 3 remaining years of term) in estimated revenue to DEN

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
(A)	(B)	(A+B)
\$750,000.00	0	\$750,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7/1/2016 – 6/30/2019	1 year	6/30/2020

- g. **Date Goals Assigned:** N/A
- h. **Goals:** N/A (none are assigned)

7. **Is there any controversy surrounding this ordinance?** (Groups or individuals who may have concerns about it?) **Please explain.**

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

Key Contract Terms

Type of Contract:

- Professional Services > \$500K
- Lease
- Design or Construction for airport improvements > \$5M
- Grant
- IGA
- Sale of Real Property
- Sale of Personal Property
- Revenue

Vendor/Contractor Name: Cactus Communications, Inc.

Contract control number: 201628326

City’s contract manager: Pamela Dechant

Was this contractor selected by competitive process? Unknown (procured through Denver Arts and Venues)

Has this contractor provided these services to the City before? Yes No

Term/Duration of contract/project: 4 years

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? 1

Renewal terms: N/A

Purpose: This is an amendment to a Sponsorship Agreement. While procured through Denver Arts and Venues, this amendment changes the operating structure to involve solely the Department of Aviation and Cactus Communications, Inc. The amendment continues the relationship while removing certain obligations, adjusting other obligations, and provides additional time for the Parties to receive contemplated benefits.

Cost/value: \$750,000.00 revenue

Source of funds: Revenue/Sponsorship Agreement

Benefit: The benefits of the sponsorship agreement are to provide information about and products from the Colorado Lottery to all passengers and airport users, providing innovative facility design of an experience space, and optimizing Airport revenues and lottery ticket sales.

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? None.

Location: DEN

Affected Council District: 11

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: _____

Date: _____