


**TwistAero**

**\* Confidential Document**



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Jamestown Rd.

Jamestown OH, 45335

| Quoted To |
|-----------|
|           |

| Job Description |
|-----------------|
| DEN IFB 29364   |

| Date      |                     | 7/8/2022                                                                                                            |          |                 |               |
|-----------|---------------------|---------------------------------------------------------------------------------------------------------------------|----------|-----------------|---------------|
| Quote No. |                     | REV 2                                                                                                               |          |                 |               |
| Valid To: |                     |                                                                                                                     |          |                 |               |
| Line      | Item                | Description                                                                                                         | Quantity | Unit Price Each | Extended Cost |
| 001       | PCABT060480WH       | 60 Ton DX Unit                                                                                                      | 12       |                 |               |
|           |                     | <b>ACCESSORIES</b>                                                                                                  |          |                 |               |
| 002       | PCA-SM-200-00       | 60 Ton Stand Mount - Must be Powder coated white or safety yellow                                                   | 12       |                 |               |
| 003       | PCA-RB-200-RJ-NB-WB | Stainless Steel Pushbutton Control Box, with mounting stand.                                                        | 12       |                 |               |
| 004       | PCA-RB-CABLE-075    | 75' of Control Cable.                                                                                               | 12       |                 |               |
| 005       | PCA-CP-100-00       | Condensate Pump                                                                                                     | 12       |                 |               |
| 006       | PCA-CONDHOSE        | Condensate Hose.                                                                                                    | 12       |                 |               |
| 007       | PCA-HOSEREEL-R      | Single Hose Reel, front mounted. Use 40' of Layflat for Each Hose Reel.                                             | 12       |                 |               |
| 008       | H14-020-W-PC-VH     | 20' x 14" Hose Section, insulated, with wire. Entrance Plain Cuff, Exit Cuff: Hook Velcro.                          | 12       |                 |               |
| 009       | LF14-020-VL-VH      | 20' x 14" Hose Section of Layflat, insulated. Entrance Cuff:oop Velcro. Exit Cuff: Hook Velcro.                     | 60       |                 |               |
| 010       | BAH-RED-00          | 14" x 8" Reducer with Scuff Strip and Wire Reinforced. Entrance Cuff:Wing with Loop Velcro. Exit Cuff: Hook Velcro. | 12       |                 |               |
| 011       | PPDU-001016         | 8" Aircraft Coupler.                                                                                                | 12       |                 |               |

|                               |                          |                                                                             |    |  |                                                                                                                                                               |
|-------------------------------|--------------------------|-----------------------------------------------------------------------------|----|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 012                           | PPEL-001322              | BACNet Connectivity Hardware / LIP-ME201C                                   | 12 |  |                                                                                                                                                               |
| 013                           | PPEL-001323              | BACNet Connectivity Hardware / Lpow-2415B                                   | 12 |  |                                                                                                                                                               |
| 014                           | PPEL-001324              | BACNet Connectivity Hardware / LTB4                                         | 12 |  |                                                                                                                                                               |
| 015                           | PPEL-001325              | BACNet Connectivity Hardware / LWLAN-800                                    | 12 |  |                                                                                                                                                               |
| 016                           | PCAB060480WH-MAN         | Operations & Maintenance Manuals.                                           | 1  |  |                                                                                                                                                               |
| <b>MISCELLANEOUS EXPENSES</b> |                          |                                                                             |    |  |                                                                                                                                                               |
| 017                           | EXTENDED WARRANTY        | 48 Month Additional Warranty. See Details in Quotation Notes.               | 12 |  | Total cost of \$1,273,406 is accepted for (12) Twist Aero DX PCA's with stands and accessories to be placed at the A East Groundload Facility. ss/pmt/7.11.22 |
| 018                           | ENGINEERING              | Submittals, engineering time, etc.                                          | 1  |  |                                                                                                                                                               |
| 019                           | PACKAGING & CRATING      | Packaging & Crating of unit.                                                | 12 |  |                                                                                                                                                               |
| 020                           | COMMISSIONING & TRAINING | Commissioning & Training- per day, 7 days total.                            | 7  |  |                                                                                                                                                               |
| 021                           | SHIPPING                 | Shipping and Handling from Jamestown, Ohio to Denver International Airport. | 5  |  |                                                                                                                                                               |
| <b>TOTAL QUOTED COST</b>      |                          |                                                                             |    |  | <b>\$1,273,406.00</b>                                                                                                                                         |
| <b>COST EACH</b>              |                          |                                                                             |    |  | <b>\$106,117.17</b>                                                                                                                                           |

#### QUOTATION NOTES:

- 1) Quoted pricing includes shipping from Jamestown, Ohio to Denver Intl. Airport, CO.
- 2) Quoted pricing based on standard one year warranty. Extended warranty to be covered separately.
- 3) Quotation based on PCA specifications supplied per bidding documents supplied for quoting purposes.
- 4) Quoted Pricing is based on US Dollars.
- 5) Quoted pricing is based on standard heat shrink packaging to protect against scratches during transit.
- 6) Quoted price includes units shipped on wooden pallet to access movement by lift truck.
- 7) Standard 12 month warranty details: Twist Inc. warrants that products supplied, will be free of defects in material and workmanship. In the event that a failure to comply with this warranty should be detected within twelve (12) months from the date of start-up, Twist Inc. shall, upon notification of non-compliance and after substantiation that the non-conformities are not due to tampering, misuse, or misapplication, rectify the problem by suitable repair or replacement F.O.B. factory.
- 8) Standard White Finish, RAL 9003. Other colors available but would result in upcharge and may increase lead time. Color variance may add \$750.00/unit due to increased paint cost and production scheduling delays.
- 9) Submittal Lead Time: Two weeks ARO.
- 10) No Performance or Payment Bond is included in this quotation. If required, applicable cost must be added to quote.
- 11) No Sales Tax is included in this quotation.
- 12) Payment Terms: NET 30
- 13) Lead Time: Delivery Schedule to be determined ARO.
- 14) Quote DOES NOT include labor or materials for: power cables or network cables,
- 15) Does not include the required guard posts installed by the PCA units.