

Price quote for:	13.0 PRICE SCHEDULE AIRPORT AIRFIELD MAINTENANCE EQUIPMENT	
		Ref Contract 212548 MN ST
Vendor Name:	M-B Companies, Inc.	
Contact Person:	Doug Blada	
Street Address:	201 MB Lane	
P.O. Box:		
City, State, Zip:	Chilton, WI, 53014	
Phone #:	920-898-1005	
Toll Free #:	1-800-558-5800	
Fax #:	920-849-2629	
Email Address:	doug.blada@aebi-schmidt.com	

Item #	Information Requested	Answer
13.0	Airport Airfield Maintenance Equipment Make & Model	M-B Companies, MB2 Heavy Duty Chassis and Plow
	Purpose and Intended Use (Area)	Airport Snow Removal
	Is Equipment Multi-functional?	Yes__x__ or No__
	Is Equipment Multi-Seasonal?	Yes__x__ or No__
	Additional Uses for Equipment (if any)	
	Does Equipment have an Engine(s)?	Yes__x__ or No__
	Drive Engine Description	496 HP, electronic turbocharged diesel engine, T4F EPA / Stage 5 emission certified
	Auxiliary Engine Description	n/a
	Does the Equipment have optional attachments?	Yes__x__ or No__
	Is the Equipment an Attachment?	Yes__ or No__x__
	Type of Drive Unit required for attachment	n/a
	Warranty Information	1 year
	List Volume Discounts	3+ units, 5% discount
	TOTAL PRICE:	\$ 462,697.00

Spec #	Description	Answer
	AIRFIELD EQUIPMENT OPTIONS: Use this section to offer other options for airfield equipment listed above. Start option numbering with 13.1, 13.2, 13.3, etc., until you have listed all of the options	

Chassis Options:

13.1	Four wheel steering with 27,000 pound rear drive/steer axle	\$ 21,562.00
13.2	Engine oil pan heater, pad type	\$ 760.00
13.3	Engine block heater, immersion type	\$ 526.00
13.4	Battery trickle charger, 1.5 amp	\$ 609.00
13.5	Battery charger, 20 amp	\$ 597.00
13.6	Battery heater, pad type	\$ 1,123.00

13.31	LED lights on cab light bar, spot, (2)	\$	1,071.00
13.32	Rear facing LED flood lights, (2)	\$	402.00
13.33	Amber snow plow lights on cab light bar, (2)	\$	553.00
13.34	Fire extinguisher, 2A:10BC, 5 lb. with mounting bracket	\$	282.00
13.35	Fire extinguisher, 10A:40BC, 10 lb. with mounting bracket	\$	343.00
	Reversible Plow Options:		
13.36	Flared end moldboard in place of straight end moldboard	\$	2,884.00
13.37	Plow trip moldboard	\$	2,314.00
13.38	Hands free hitch	\$	1,575.00
	Reversible Plow Width Options;		
13.39	16 foot plow in place of 14 foot plow	\$	1,397.00
13.40	18 foot plow in place of 14 foot plow	\$	2,050.00
13.41	20 foot plow in place of 14 foot plow	\$	2,703.00
13.42	22 foot plow in place of 14 foot plow	\$	3,355.00
13.43	24 foot plow in place of 14 foot plow	\$	4,008.00
	Plow cutting edges:		
13.44	Poly cutting edge in place of steel cutting edge, 14 foot	\$	1,419.00
13.45	Poly cutting edge in place of steel cutting edge, 16 foot	\$	1,536.00
13.46	Poly cutting edge in place of steel cutting edge, 18 foot	\$	1,654.00
13.47	Poly cutting edge in place of steel cutting edge, 20 foot	\$	1,770.00
13.48	Poly cutting edge in place of steel cutting edge, 22 foot	\$	1,887.00
13.49	Poly cutting edge in place of steel cutting edge, 24foot	\$	2,004.00
13.50	Kueper cutting edge in place of steel cutting edge, 14 foot	\$	2,287.00
13.51	Kueper cutting edge in place of steel cutting edge, 16 foot	\$	2,782.00
13.52	Kueper cutting edge in place of steel cutting edge, 18 foot	\$	4,175.00
13.53	Kueper cutting edge in place of steel cutting edge, 20 foot	\$	4,569.00
13.54	Kueper cutting edge in place of steel cutting edge, 22 foot	\$	4,963.00
13.55	Kueper cutting edge in place of steel cutting edge, 24 foot	\$	5,356.00
13.56	Carbide cutting edge in place of steel cutting edge, 14 foot	\$	1,687.00
13.57	Carbide cutting edge in place of steel cutting edge, 16 foot	\$	1,843.00
13.58	Carbide cutting edge in place of steel cutting edge, 18 foot	\$	2,019.00
13.59	Carbide cutting edge in place of steel cutting edge, 20 foot	\$	2,175.00
13.60	Carbide cutting edge in place of steel cutting edge, 22 foot	\$	2,333.00
13.61	Carbide cutting edge in place of steel cutting edge, 24 foot	\$	2,491.00
13.62	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 14 foot	\$	2,767.00
13.63	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 16 foot	\$	4,216.00
13.64	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 18 foot	\$	4,664.00
13.65	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 20 foot	\$	5,112.00
13.66	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 22 foot	\$	5,559.00
13.67	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 24 foot	\$	6,008.00
	Plow Spare Parts		
13.68	Caster tire and wheel	\$	1,022.00
13.69	Caster tire, wheel, hub, bearings, axle and nuts	\$	1,245.00
13.70	Caster tire, wheel, hub, bearings, axle and nuts	\$	1,182.00

Cost per loaded mile for delivery of Airport/Airfield Equipment	\$	14.25
Starting Point: City, State, Zip: Chilton, WI 53014		

Per truck, ballasted.

Add Liquid deicing system with boomless spraybar	\$	41,515.00
Add 5 cu yd material spreader with dual spinners	\$	57,405.00

Body Shop Rate	n/a
Mechanic Shop Rate	\$150.00/hour