

## DO NOT INVOICE THIS ADDRESS

City and County of Denver  
Purchasing Division  
201 W. Colfax Ave Dept. 304  
Denver, CO 80202  
United States of America  
Ph: 720-913-8100 Fax: 720-913-8101



Purchase Order Number	PO-00164983
Purchase Order Date	Mar 27, 2025
Contract ID	
Payment Terms	Net 30
Payment Type	ACH
Buyer	Leann Rush

Supplier
M - B CO INC P O BOX 200 NEW HOLSTEIN, WI 53061 United States of America Ph: (920) 8984203

Ship-To: Please note: review the additional notes section below for some more specific agency contact information.
DEN Maint Center 27500 E 80th Ave Unit A Denver, CO 80249 United States of America Steven Ricci

Bill To
Denver International Airport 8500 Pena Boulevard Room 8870 Denver, CO 80249-6340 United States of America Steven Ricci

Currency	Total Lines Amount	Tax Exempt	Total PO Amount
USD	\$1,309,462.99	98-02890-0000	\$1,309,462.99
Shipping Terms	Shipping Method	Shipping Instructions	
FOB Destination	Common Carrier		

Goods Lines								
Line Number	Item Name	Supplier Item Identifier	Description	Due Date	Unit of Measure	Quantity	Unit Price	Line Amount
1			Battery Deposit		Each	1	\$80,000.00	\$80,000.00
Deposit for battery tariff (see attached letter)								
2			Grant Payment for EV paint truck		Each	1	\$280,000.00	\$280,000.00
Grant portion of EV paint truck costs								
3			EV paint truck with DEN networked charger		Each	1	\$940,508.52	\$940,508.52
2023 Capital replacement for W-28-030								
4			Install Additional Laser Pointer on Chassis Cab Roof		Each	1	\$8,954.47	\$8,954.47

See Exhibits A and B

V.2 Change Order 12/16/25 LR Increase Line 3 for additional charging station requirements by \$28,705.43 and reduce line 4 by (\$23.03) for a New PO total of \$1,309,462.99

V.1 Change Order 12/8/25 LR Add Line 4 for additional Install Laser Pointer on Chassis Cab Roof Line increase \$ 8,954.67 PO New total \$1,280,780.59

Sales Quote 17491-1

Shipping: F.O.B. Denver, CO. 80249, Payment: Term: Net 30 upon receipt of vehicles.

3.26(e)-This Purchase Order is contingent on Council approval and is void without such action. Resolution No. \_\_\_\_\_

Purchase Order has been issued in accordance with DRMC 20-64.5 of the Revised Municipal Code: Cooperative Purchasing and is supported by SOURCEWELL CONTRACT AWARDED, CONTRACT NUMBER 080521-Aebi

The terms and conditions of this purchase order shall supersede and replace the SOURCEWELL CONTRACT AWARDED, CONTRACT NUMBER 080521-Aebi

All Titles to Read:  
City and County of Denver  
201 West Colfax Avenue Dept. 304  
Denver, CO 80202

Contact person for delivery and other questions is Matthew McKibbin at 303-342-2891 or matthew.mckibbin@flydenver.com

Vendor to fill in and submit Vehicle Check-In Sheet.  
Delivery will NOT be considered complete without it.  
Delivery: Monday through Friday between 8:00am and 4:00pm. Location:  
DENVER INTERNATIONAL AIRPORT FLEET  
27500 E 80th Ave, Unit A  
Denver, CO 80249

Purchase Order price listed herein includes all shipping and handling.  
Upon service completion and/or delivery of goods, please reference Purchase Order (PO) number. Please send/copy invoices to accounts.payable@flydenver.com  
All billing inquiries are to be directed to the billing agency contact listed above.

CHANGES TO THIS PURCHASE ARE NOT VALID WITHOUT PRIOR APPROVAL FROM PURCHASING.

Michael  
Romero

Digitally signed by  
Michael Romero

Authorized By

By accepting this Purchase Order you agree to the Terms and Conditions of the General Services Purchasing Division.  
Follow the URL provided to the Purchase Order Terms and Conditions –  
<https://denvergov.org/Government/Agencies-Departments-Offices/Agencies-Departments-Offices-Directory/General-Services/Purchasing-Division/Terms-and-Conditions>

**MB AEBI Schmidt #080521-AEB**

For MB Attachments customers receive a 15% discount off of list price for whole goods and parts.

For MB Pavement Products customers receive a 5% discount off of the list price for whole goods and parts.

Customers also receive an additional 5% discount when ordering two or more identical pavement marking units or 5 or more attachments ordered together.



M-B Companies, Inc.  
Pavement Marking Equipment  
95 Blessing Drive  
Muncy, PA 17756

Phone 920 898 4203  
Fax 920 898 4588  
www.m-bco.com

## PRICE QUOTATION

**QUOTATION NO. 17491-1**

Please refer to this number when submitting an order

To: Denver International Airport  
27500 E. 80th Ave  
Denver, CO 80249

Date: 3/17/2025  
Expiration Date: 4/17/2025

Attn: Steve Ricci

F.O.B. Shipping Point: Muncy, PA

We appreciate the opportunity to submit the following quotation:

### M-B Companies, Inc. Maxi-1000A Electric Chassis

The following is included in the price shown below:

Product Code	Item Description	LIST COST	SOURCEWELL	QTY	TOTAL
MAXI550ATOTE	MAXI-550A TOTE, 2-275 GALLON TOTES	\$ 282,417.50	\$ 268,296.63	1	\$ 268,296.63
DCWIRED	Install Wired David Clark Intercom, 3 stations	\$ 5,552.50	\$ 5,274.88	1	\$ 5,274.88
NIGHTLIGHT	Install Night Lights (each)	\$ 331.50	\$ 314.93	7	\$ 2,204.48
LIGHTBARMINI	Install Lightbar MINI (each)	\$ 1,197.23	\$ 1,137.36	1	\$ 1,137.36
STROBE360	Install Strobe Light (each) - 360 Degree Beacon	\$ 835.13	\$ 793.37	2	\$ 1,586.74
GL3000P	Install Laser Pointer on Chassis Cab Roof	\$ 9,425.76	\$ 8,954.47	1	\$ 8,954.47
GL3000PM	Install Laser Pointer on Carriage (each)	\$ 4,013.30	\$ 3,812.64	2	\$ 7,625.27
VIDEOGUIDANCE	Install Camera Video Guidance System, 2 Cameras,	\$ 13,029.23	\$ 12,377.76	1	\$ 12,377.76
BACKUPCAMERA	Install Backup Camera System, Standard	\$ 719.10	\$ 683.15	1	\$ 683.15
SC12	Install SC-12 Skiptimer system	\$ 15,690.15	\$ 14,905.64	1	\$ 14,905.64
THUMBTRIGGER	Install Thumb Switch Trigger for Skiptimer System	\$ 755.19	\$ 717.43	2	\$ 1,434.86
GRACOPAINT	Install Graco 238-377 Paint Gun	\$ 1,443.43	\$ 1,371.25	-3	\$ (4,113.76)
GRACOBead	Install Graco 238-338 Bead Gun	\$ 1,579.95	\$ 1,500.95	2	\$ 3,001.91
ELEVATORS	Install Remote Elevators on Paint Guns (each)	\$ 848.49	\$ 806.06	7	\$ 5,642.44
CANOPY	Install Aluminum Canopy	\$ 3,359.63	\$ 3,191.64	1	\$ 3,191.64
TOOLBOX	Install Toolbox (each), Lockable, 20" X 20" X 14"	\$ 1,148.59	\$ 1,091.16	2	\$ 2,182.32
FENDERSTANDEALUM	Install Aluminum Fenders over Tandem Rear Axle	\$ 3,040.88	\$ 2,888.83	1	\$ 2,888.83
HEAT-BOILER	Install Paint Heat - Boiler Heat System on Unit	\$ 34,031.75	\$ 32,330.16	1	\$ 32,330.16
SCHMIDT	Install Schmidt Air Dryer in lieu of Laman	\$ 2,126.70	\$ 2,020.37	1	\$ 2,020.37
TRAINING	Technical/Startup Training by MB Technician (per day)	\$ 2,000.00	\$ 1,900.00	3	\$ 5,700.00

### OFF CONTRACT ITEMS

Add digital speedmeter	\$ 329.60	1	\$ 329.60
Add 3rd tote hold down	\$ 177.27	1	\$ 177.27
Remove 3,000 lbs. bead tank, add (1) 8,800 bead tank, remove standard vac fill, add shop air	\$ 32,008.50	1	\$ 32,008.50
Add (5) garden hose attachments	\$ 33.45	1	\$ 33.45
Additional boiler heat parts, add fuel tank	\$ 9,484.93	1	\$ 9,484.93
Remove (2) Titan high pressure pumps, add (3) ARO 13 GPM pumps	\$ 44,494.24	1	\$ 44,494.24
Add (6) Graco 24G980 paint guns	\$ 9,376.73	1	\$ 9,376.73
Add (2) aircraft wheels	\$ 1,311.99	1	\$ 1,311.99
Remove Boss 210 air compressor, add PTO, powerpack and 50-gallon fuel tank	\$ 11,510.30	1	\$ 11,510.30
Add actuator for GL3000P	\$ 5,011.93	1	\$ 5,011.93
Add fixed 25-light, 48x96 arrowboard	\$ 8,779.93	1	\$ 8,779.93
Add (1) single ear headset, Add 4 spare dual ear headsets	\$ 2,562.36	1	\$ 2,562.36
On-Site pre-delivery, 2 people	\$ 2,900.00	2	\$ 5,800.00
Chassis: Battle Motors, Electric, 60,000 Lbs.	\$ 437,958.76	1	\$ 437,958.76
Chassis Charger: Positive Energy, 19.2 KW, 80A wall charger (INCLUDED WITH CHASSIS)	\$ -	1	\$ -
Hauled delivery	\$ 13,968.42	1	\$ 13,968.42
National Car Charging LLC, Charging Station	\$ 306,669.52	\$ 5,000.00	\$ 311,669.52

National Car Charging LLC. Includes a \$5,000.00 admin fee. If quote should change from now until time of order, customer is responsible for the difference.

**TOTAL QUOTE: \$ 1,271,803.09**

QUOTATION NO: Q17491-1

**TOTAL QUOTE:** \$1,271,803.09  
**BATTERY DEPOSIT:** \$80,000.00  
**REMAINING BALANCE:** \$1,191,803.09

Deposit of \$80,000.00 USD required by Battle Motors for securing chassis order. This deposit is non-refundable. See letter from Battle Motors.

<u>OPTIONAL EQUIPMENT (not included in total)</u>					
GL3000P	Install Laser Pointer on Chassis Cab Roof	\$	9,425.76	\$	8,954.47
				1	\$ 8,954.47

DISCLAIMER - DUE TO THE VOLATILITY OF THE CURRENT MARKET CONDITIONS PRICING IS SUBJECT TO CHANGE AND WILL NEED REVIEWED PRIOR TO

ACCEPTING A PURCHASE ORDER

\*IF YOUR CHASSIS IS OVER 33,000 LBS. AND YOU QUALIFY FOR AN FET EXEMPTION, PLEASE SUBMIT AN FET EXEMPTION CERTIFICATE WITH YOUR PURCHASE ORDER.

*\*SOURCEWELL CONTRACT AWARDED, CONTRACT NUMBER 080521-Aebi*

CUSTOMER IS RESPONSIBLE FOR ALL APPLICABLE SALES TAXES

PAYMENT TERMS: Net 20 days

This quotation is valid for 30 Days

Delivery: 120 to 180 days after receipt of chassis, not withstanding exceptional circumstances out of our control.

Unless otherwise Stated, prices quoted are for the above listed quantities shipped at one time. Prices may change if quantities differ from those shown above.

**M-B Companies, Inc.**

**By: Mike Vander Zwaag, Territory Sales Manager  
Pavement Marking Equipment Division**

Customer Acceptance of Order

Signature

Date

THIS QUOTATION IS NOT AN OFFER AND IS NOT LEGALLY BINDING ON M-B. ALL SALES BY M-B SHALL BE SUBJECT EXCLUSIVELY TO M-B'S TERMS AND CONDITIONS OF SALES SET FORTH ON THE BACK HEREOF.

# Exhibit B



M-B Companies, Inc.  
Pavement Marking Equipment  
95 Blessing Drive  
Muncy, PA 17756

Phone 920 898 4203  
Fax 920 898 4588  
www.m-bco.com

## PRICE QUOTATION

**QUOTATION NO. 17491**

Please refer to this number when submitting an order

To: Denver International Airport  
27500 E. 80th Ave  
Denver, CO 80249

Date: 12/16/2025  
Expiration Date: 3/16/2026

Attn: Steve Ricci

F.O.B. Shipping Point: Muncy, PA

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GL3000P	Install Laser Pointer on Chassis Cab Roof	\$ 9,425.76	\$ 8,954.47	1+1=2	\$ 17,908.95
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VIDEOGUIDANCE	Install Camera Video Guidance System, 2 Cameras,	\$ 13,029.23	\$ 12,377.76	1	\$ 12,377.76
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Remove (2) Titan high pressure pumps, add (3) ARO 13 GPM pumps	\$ 44,494.24	1	\$ 44,494.24
Add (6) Graco 24G980 paint guns	\$ 9,376.73	1	\$ 9,376.73
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On-Site pre-delivery, 2 people	\$ 2,900.00	2	\$ 5,800.00
Chassis: Battle Motors, Electric, 60,000 Lbs.	\$ 437,958.76	1	\$ 437,958.76
Chassis Charger: Positive Energy, 19.2 KW, 80A wall charger (INCLUDED WITH CHASSIS)	\$ -	1	\$ -
Hauled delivery	\$ 13,968.42	1	\$ 13,968.42
National Car Charging LLC, Charging Station	\$ 335,374.95	\$ 5,000.00	\$ 340,374.95

National Car Charging LLC. Includes a \$5,000.00 admin fee. If quote should change from now until time of order, customer is responsible for the difference.

**TOTAL QUOTE: \$ 1,309,463.00**

**Exhibit B = Increase of 1 each additional install Laser Pointer on Chassis Cab Roof \$8,954.47 and increase cost for Charging Station of \$28,705.43 A total increase of \$37,659.90**

QUOTATION NO: Q17491

TOTAL QUOTE:	\$	1,309,463.00
BATTERY DEPOSIT:		\$80,000.00
REMAINING BALANCE:		\$1,229,463.00

Deposit of \$80,000.00 USD required by Battle Motors for securing chassis order. This deposit is non-refundable. See letter from Battle Motors.

DISCLAIMER - DUE TO THE VOLATILITY OF THE CURRENT MARKET CONDITIONS PRICING IS SUBJECT TO CHANGE AND WILL NEED REVIEWED PRIOR TO ACCEPTING A PURCHASE ORDER

\*IF YOUR CHASSIS IS OVER 33,000 LBS. AND YOU QUALIFY FOR AN FET EXEMPTION, PLEASE SUBMIT AN FET EXEMPTION CERTIFICATE WITH YOUR PURCHASE ORDER.

*\*SOURCEWELL CONTRACT AWARDED, CONTRACT NUMBER 080521-Aebi*

CUSTOMER IS RESPONSIBLE FOR ALL APPLICABLE SALES TAXES

PAYMENT TERMS: Net 20 days

This quotation is valid for 30 Days

Delivery: 120 to 180 days after receipt of chassis, not withstanding exceptional circumstances out of our control.

Unless otherwise Stated, prices quoted are for the above listed quantities shipped at one time. Prices may change if quantities differ from those shown above.

M-B Companies, Inc.

By: Mike Vander Zwaag, Territory Sales Manager  
Pavement Marking Equipment Division

Customer Acceptance of Order	
Signature	Date

THIS QUOTATION IS NOT AN OFFER AND IS NOT LEGALLY BINDING ON M-B. ALL SALES BY M-B SHALL BE SUBJECT EXCLUSIVELY TO M-B'S TERMS AND CONDITIONS OF SALES SET FORTH ON THE BACK HEREOF.

CITY PO EXHIBIT  
City and County of Denver  
Fleet Management  
Vendor Supplied Information Data

City Unit(s) # \_\_\_\_\_

(City Use Only)

ENTER CITY PURCHASE ORDER NUMBER: PO- \_\_\_\_\_

Example: PO-00003584

***The following underlined forms and information are REQUIRED for new vehicle deliveries:***

- ☐ Copy of entire Purchase Order (all pages)
- ☐ Original MSO (Manufacturers Statement of Origin) – is required for all vehicles except off-road and construction equipment. May receive one for some off road equipment if manufacturer issues one.  
Name of purchaser: **City and County of Denver**  
Address: **201 W. Colfax Ave. Dept. 304**  
**Denver, CO 80202**
- ☐ Secured Dealer Bill of Sale (DR2407) – IN STATE ONLY – Required for on the road vehicles Such as cars, pickup[s], vans and any vehicle under 16,000 GVWR. Not needed if odometer Section is filled out and signed on MSO. Not required on vehicles over 16,000GVWR LBS.
- ☐ Application for Title and Registration (DR2395) – Required for all on-road vehicles and trailers.
- ☐ Verification of Vehicle Identification Number (DR2698) – Required for all Vehicles coming from an out of state dealer, incomplete vehicle. I.E. Cab and Chassis.
- ☐ Statement of Fact (DR2444) - Required on all vehicles with modifications to the cab and chassis. Such as a body crane, auxiliary engine, etc. The statement of fact must include the modifications made and include VIN numbers of chassis and equipment.
- ☐ Special Mobile Machinery Form (DR2689) - Required on all off road and Construction equipment. I.E. Front end loaders, tractors, skid steer loaders, Mowers, air compressors, motor graders, etc.
- ☐ Weight slip required - (on all incomplete vehicles that are made into a complete vehicle) – and all off-road equipment and construction type equipment. (Front end loaders, sweepers, graders, air compressors, rollers, etc.).
- ☐ Temporary License Plate – Required for all on-road vehicles. Not required for off road Equipment.
- ☐ Original Dealer Invoice – Required for all vehicles on and off the Road.
- ☐ Receipt or Contract for Optional Warranty – Only if spec or called out on P.O.
- ☐ Shop and Parts manuals (as required) (CD or electronic form preferred) – Only if spec or show as a line item of P.O.
- ☐ Standard Sales Tax Receipt for Vehicle Sales (DR0024)-IN STATE ONLY- Required for purchases to disclose the purchase amount to the state.

Dealer Signature: \_\_\_\_\_ Date: \_\_\_\_\_