

March 1, 2023

Denver International Airport

ATTN: Steve Ricci

8500 Pena BLVD

Denver, CO 80249

Dear Mr. Ricci,

M-B Companies, Inc. is pleased to quote to the Denver International Airport 16 MB5C Multi-Tasking Snow Removal units. Units will be purchased and built-in accordance the options you selected utilizing the M-B Companies Minnesota State Contract #222955 and relevant MB5 pricing sheet (see attached).

MB5C Multi-Tasking Snow Removal unit.

Net Price each: \$ 1,080,036.44

Each Additional Unit: \$ 1,080,036.44

Price for 14 Units: \$ 15,120,510.16

Terms and Conditions

- Shipping: F.O.B. Denver, CO. 80249
- Payment: Pricing listed includes volume discount.
- Term: Net 30
- Pricing does not include any applicable taxes.
- Estimated delivery: 450 Days from date the order is received by MB.
- Warranty: chassis 1-year, engines 2-years, and transmission 3-years.
- Onsite training included (operators and mechanics), not to exceed 3 days in order to accommodate multiple shifts.
- Factory training or pre-shipment inspection at Chilton, WI location available upon request.
- Units will be operated an additional 4 (four) hours (both engines) besides the standard test drive to help with delivery readiness upon arrival.
- Quote good until 5/15/2023

Thank you for this opportunity, if you have any questions please contact myself at 920-242-4134 or email at jessie.carr@aebi-schmidt.com

Respectfully,

Jessie Carr

Jessie Carr

Regional Sales Manager

M-B Companies, Inc.

Effective 11/15/2022	MB List Price Schedule	Expires 5/15/23
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Quotation For:			
Customer	Denver International Airport	Date	1/19/2023
Address	8500 Pena Blvd	Quotation #:	MN ST 222955
City, State, Zip Code	Denver CO, 80249	Customer ID:	
Point of Contact	Steve Ricci	Quotation valid until:	5/15/2023
Phone and Email Address	720-391-5946	Prepared by:	Jessie Carr

Comments or Special Instructions:

Delivery charges will be figured based on end user location and current ship rates.
 Startup and Training charges will be included at end user location
 Final quote to end user will include this information.

PRODUCT CODE	DESCRIPTION	QTY	UNIT LIST PRICE	EXT.. AMOUNT
MB5	The MB5 Mid-Mount Compact Multi-tasking Snow Removal Vehicle is a heavy duty chassis with four wheel/power divider 4 x 4 drive. The axles are designed for sharp steering cramp angles. Combined with standard all wheel steer, the axle design provides for remarkably small turning circles. The tapered spring suspension assures a smoother ride than conventional springs, and increases driver control. The standard MB5 includes the P5020-S-D Airport Reversible Plow: 20 foot plow length, straight 50 inch plow height, DIN flat face hitch, steel cutting edge, two heavy duty single casters, and is reversible left and right up to 32 degrees. The standard MB5 includes the 4618 Vertical Lift Airport Broom: 18 foot broom length, 14.7 foot swept path, 46 inch diameter powered by a 496 HP T4F auxiliary engine. Associated standard hydraulics provide up to 500 rpm broom speed with up to 4,828 ft-lbs available torque at broom head, and forced dual impeller air blower system. Broom is free floating by means of an automatic weight transfer system, mounted to chassis by means of a DIN flat face hitch. Broom head includes four single tire caster assemblies. All poly wafer type bristles are standard. Broom is reversible left and right up to 35 degrees.	1	\$ 934,132.00	\$ 934,132.00
<i>Bulleeted Items are Included or are features of the Base Unit</i>				

- Single frame construction allows fast and safe turns
- Operating speeds up to 45 MPH
- Butterfly type hood enclosure for both chassis and auxiliary engines, opens with power assist for maintenance and repair access
- 496 HP electronic turbocharged T4F EPA emission certified diesel engine standard, includes ether start
- Allison RDS 4000, 6 speed transmission
- M-B "Up Box" and "Down Box" route drive shaft over broom head
- M-B 29,000 pound front drive / steer axle and M-B 27,000 pound rear drive / steer axle
- Tapered spring suspension for smoother ride and increased driver control
- ABS air brake control system (4-channel) with automatic traction control
- Dual 75 gallon fuel tanks for drive engine, dual 75 gallon fuel tanks for broom engine, with up to 12 hours of operation
- 445/65R22.5 LR L traction tread front and rear tires
- Includes battery disconnect switch and centrally located fluid drain lines
- Integrated microprocessor CAN bus electric over hydraulic controls for chassis and attachments
- Electric auxiliary motor with hydraulic pump for service and back-up for all hydraulic control circuits.
- M-B two-man, air ride cab: Panoramic view. All flat glass for easy and local replacement. Forward slope windshield. Four windshield wipers with three motor system for reduced linkage issues and to provide better snow removal from windshield. Air-ride driver and passenger seats with adjustable lumbar support. Standard features include FMVSS compliant lighting, side light bars, heated windshield, cab heater, heated power mirrors, power windows, FAA approved amber strobe mounted on cab and rear engine enclosure.
- Operator friendly, cab integrated microprocessor CAN bus controls with MDC (Monitor, Diagnose, Control) color screen display for chassis and equipment, with CAN joystick for attachment operation
- 1 yr warranty included in base unit.

SUBTOTAL	\$ 934,132.00
OTHER	-
TOTAL	\$ 934,132.00

Price for base unit:

OPTIONS

Chassis Options			
Engine oil pan heater, pad type		\$ 776.00	\$ -
Engine block heater, immersion type		\$ 537.00	\$ -
Battery trickle charger, 1.5 amp		\$ 622.00	\$ -
Battery charger, 20 amp		\$ 707.00	\$ -
Battery heater, pad type		\$ 1,146.00	\$ -
Remote battery jump start lugs	1	\$ 384.00	\$ 384.00
Remote air fill port	1	\$ 232.00	\$ 232.00
Hydraulic oil tank heater, pad type		\$ 652.00	\$ -
Fuel heater, pad type		\$ 776.00	\$ -
Coolant filter	1	\$ 234.00	\$ 234.00
Rear bumper chevron striping	1	\$ 385.00	\$ 385.00
Eight inch reflective stripe		\$ 918.00	\$ -
Numbers and lettering on unit		\$ 674.00	\$ -
Rustproofing: under floor, fenders and battery box	1	\$ 925.00	\$ 925.00
Rear mounted pintle hook		\$ 256.00	\$ -
Spare chassis tire and wheel		\$ 2,682.00	\$ -

Chassis Cab Options			
Air Conditioning	1	\$ 4,042.00	\$ 4,042.00
Deluge System (Requires side door wipers)	1	\$ 2,298.00	\$ 2,298.00
Side door window wipers	1	\$ 923.00	\$ 923.00
Heated option for side door window wipers	1	\$ 408.00	\$ 408.00
Heated option for windshield wipers	1	\$ 597.00	\$ 597.00
Radio, AM/FM with weather band and CD player	1	\$ 697.00	\$ 697.00
Rear view camera system, color (Includes rear facing LED flood lights)	1	\$ 2,238.00	\$ 2,238.00
Golight Stryker remote spot light on cab, (1)		\$ 927.00	\$ -
HID lights on cab light bar, flood, (2)		\$ 1,966.00	\$ -
HID lights on cab light bar, trapezoid, (2)	1	\$ 1,829.00	\$ 1,829.00
HID lights on cab light bar, spot, (2)		\$ 1,843.00	\$ -
LED lights on cab light bar, flood, (2)	1	\$ 1,157.00	\$ 1,157.00
LED lights on cab light bar, trapezoid, (2)	1	\$ 1,085.00	\$ 1,085.00
LED lights on cab light bar, spot, (2)		\$ 1,093.00	\$ -
Rear facing LED flood lights, (2)	1	\$ 411.00	\$ 411.00
Amber snow plow lights on cab light bar, (2)		\$ 565.00	\$ -
Fire extinguisher, 2A:10BC, 5 lb. with mounting bracket	1	\$ 288.00	\$ 288.00
Fire extinguisher, 10A:40BC, 10 lb. with mounting bracket		\$ 350.00	\$ -
Reversible Plow Options:			
Flared moldboard blade in place of straight moldboard blade	1	\$ 2,943.00	\$ 2,943.00
24 foot plow in place of 18 foot plow	1	\$ 4,090.00	\$ 4,090.00
22 foot plow in place of 18 foot plow		\$ 2,046.00	\$ -
Plow trip moldboard		\$ 2,362.00	\$ -
Hands free hitch	1	\$ 1,608.00	\$ 1,608.00
Plow Cutting Edges			
Poly cutting edge in place of steel cutting edge, 20 foot		\$ 1,807.00	\$ -
Poly cutting edge in place of steel cutting edge, 22 foot		\$ 1,926.00	\$ -
Poly cutting edge in place of steel cutting edge, 24foot	1	\$ 2,045.00	\$ 2,045.00
Kueper cutting edge in place of steel cutting edge, 20 foot		\$ 4,663.00	\$ -
Kueper cutting edge in place of steel cutting edge, 22 foot		\$ 5,065.00	\$ -
Kueper cutting edge in place of steel cutting edge, 24 foot		\$ 5,445.00	\$ -
Carbide cutting edge in place of steel cutting edge, 20 foot		\$ 2,220.00	\$ -
Carbide cutting edge in place of steel cutting edge, 22 foot		\$ 2,381.00	\$ -
Carbide cutting edge in place of steel cutting edge, 24 foot		\$ 2,542.00	\$ -
Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 20 foot		\$ 5,217.00	\$ -
Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 22 foot		\$ 5,673.00	\$ -
Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 24 foot		\$ 6,131.00	\$ -
Plow Spare Parts			
Caster tire and wheel		\$ 1,043.00	\$ -
Caster tire, wheel, hub, bearings, axle and nuts		\$ 1,271.00	\$ -
Caster tire and wheel, foam filled		\$ 1,126.00	\$ -
Caster tire, wheel, hub, bearings, axle and nuts, foam filled		\$ 1,355.00	\$ -

Broom Head Options:			
20 foot broom head in place of 18 foot		\$ 1,693.00	\$ -
22 foot broom head in place of 18 foot	1	\$ 9,509.00	\$ 9,509.00
Broom Engine Options			
Broom engine oil pan heater, pad type		\$ 769.00	\$ -
Broom engine block heater, immersion type		\$ 531.00	\$ -
Hydraulic oil tank heater, pad type		\$ 645.00	\$ -
Coolant filter	1	\$ 458.00	\$ 458.00
Fuel tank heater, pad type		\$ 776.00	\$ -
Broom General Options			
Broom speed tachometer	1	\$ 928.00	\$ 928.00
Ground speed control (Must include automatic brush pattern adjustment and broom speed tachometer)	1	\$ 609.00	\$ 609.00
Broom hydrostatic pressure guage	1	\$ 534.00	\$ 534.00
Auto stripper bar adjustment system (Required: automatic brush pattern adjustment)		\$ 3,466.00	\$ -
Broom Wafer Options			
All steel 13# wire wafers in place of all poly on 18 foot broom		\$ 776.00	\$ -
All steel 13# wire wafers in place of all poly on 20 foot broom		\$ 889.00	\$ -
All steel 13# wire wafers in place of all poly on 22 foot broom		\$ 946.00	\$ -
8# poly. 13# wire, 50/50 wafers in place of all poly on 18 foot broom		\$ 388.00	\$ -
8# poly. 13# wire, 50/50 wafers in place of all poly on 20 foot broom		\$ 448.00	\$ -
8# poly. 13# wire, 50/50 wafers in place of all poly on 22 foot broom	1	\$ 510.00	\$ 510.00
Broom Spare Parts			
Spare set 18 foot cores		\$ 5,654.00	\$ -
Spare set 20 foot cores		\$ 6,033.00	\$ -
Spare set 22 foot cores		\$ 6,332.00	\$ -
Set of four broom carts, non-adjustable		\$ 1,219.00	\$ -
End plate jack for use with core change (2)		\$ 565.00	\$ -
Spare caster tire and wheel, nitrogen filled		\$ 715.00	\$ -
Spare caster, tire, wheel, hub, bearings, axle and nuts, nitrogen filled		\$ 947.00	\$ -
Spare caster tire and wheel, foam filled		\$ 546.00	\$ -
Spare caster, tire, wheel, hub, bearings, axle and nuts, foam filled		\$ 763.00	\$ -
46" x 19.5" Poly Wafer, 8 lbs. 101-137212		\$ 26.25	\$ -
46" x 19.5" 13# Wire Wafer, 13lbs. 101-92109		\$ 38.06	\$ -
19.5" Spacer Ring. 402-93914		\$ 3.10	\$ -
MB5 add on options:			
1250 gallon liquid deicer with 22 foot boomless spray bar		\$ 91,580.00	\$ -
5 cubic yard dry material spreader with 200 gallon pre-wet system		\$ 103,647.00	\$ -
Additional for upgrading to (MB5C) including fully cradling. Liquid or dry material spreaders unavailable with this option.	1	\$ 131,665.00	\$ 131,665.00
		Options Subtotal	\$ 173,032.00
		Total from Base unit	\$ 934,132.00
		Total Unit Price	\$ 1,107,164.00

Additional options

Option for 3 digit blue numbers on rear of unit
 Option for master switch light indicator
 Broom head vibrator
 Autolube

1	\$ 1,122.00	\$ 1,122.00
1	\$ 470.00	\$ 470.00
1	\$ 2,736.00	\$ 2,736.00
1	\$ 16,316.00	\$ 16,316.00
Total		\$ 1,127,808.00
7%	\$ 78,946.56	\$ 1,048,861.44
1075	\$ 29.00	\$ 31,175.00

Discount off Total Unit Price, exclusive of freight, Quantity 3+ units; deduct: 2%

Delivery Starting Point Chilton, WI 53014
Delivery Ending Point City, State, Zip Code

Delivery price determined by calculated mileage between points (Yahoo Maps) and current shipping rates

TOTAL \$ 1,080,036.44

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