

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**. Contact the Mayor's Legislative team with questions

Date of Request: 7/22/2022

Please mark one: ☐ Bill Request or ☒ Resolution Request

1. Type of Request:

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
☐ Other:

2. Title: (Start with *approves*, *amends*, *dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a contract with Zivaro, Inc. for \$1,750,000 and for three years for on-demand data storage supporting the City's data storage needs

3. Requesting Agency: Technology Services

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Sean Greer	Name: Joe Saporito
Email: sean.greer@denvergov.org	Email: joseph.saporito@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

Technology Services is requesting approval of a contract with Zivaro, Inc. for the purchase of On Demand Storage as a Service (STaaS) services. Storage is a critical component of Technology Services' data strategy and plays a major role in keeping City Agencies running. STaaS services will allow fast and efficient access to stored data for Agency business decisions. STaaS services, versus a traditional storage data infrastructure, will reduce complexity, risk and resource management while increasing availability and flexibility.

Through this service, Technology Services will reduce the need of capital expenses for purchasing its own physical, on-premise server infrastructure as well as technical debt and will have the flexibility to scale (increase / decrease) storage capacity on an as needed basis. As this is a flexible, pay-as-you-go service, it will allow for a decrease in overall, long-term costs.

The STaaS services supports block, file, and object storage services that the City can deploy on-premises, in a co-location facility, and in the cloud. As the City's data needs grow and evolve, Technology Services will be able to focus more on strategic data management rather than focusing on the details of physical storage management and operations like data migration, performance, reliability, and capacity. This will help alleviate growing Technology Services' staff workloads and allows Technology Services to quickly respond to unpredictable technology needs.

On Demand Storage reduces technical debt whereas a state of the art piece of equipment purchased today is no longer state of the art just two years later. It also eliminates the risk of either purchasing too much (over-provisioning) or too little storage (under-provisioning). It also accounts for the unpredictable nature of seasonal workloads and spikes. Through this service,

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the City will have consistent availability to virtually unlimited storage capacity so the City will never outgrow its storage capacity needs.

6. **City Attorney assigned to this request (if applicable):** Steve Hahn
7. **City Council District:** N/A - Citywide
8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Professional Services contract exceeding \$500,000

Vendor/Contractor Name: Zivaro, Inc.

Contract control number: TECHS-202263433

Location: Citywide

Is this a new contract? ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

8/1/2022 - 9/15/2025 Duration: 3 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$1,175,000	N/A	\$1,750,000

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
8/1/2022 - 9/15/2025	N/A	9/15/2025

Scope of work:

Vendor will provide On Demand Storage as a Service capability for the City's data storage needs.

Was this contractor selected by competitive process? Yes **If not, why not?**

Has this contractor provided these services to the City before? ☐ Yes ☒ No

Source of funds: Technology Services Operational Funds

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Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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