



# SECURITY GUARD SERVICES AT DEN

## HSS, INC. #201735151

KEN GREENE, CHIEF OPERATING OFFICER  
DENVER INTERNATIONAL AIRPORT

November 2017

# CONTRACT DESCRIPTION

- The City is the "Airport Operator" of Denver International Airport and is regulated by the Transportation Security Administration (TSA) under the Code of Federal Regulations (CFR) 49, Parts 1500 through 1562.
- Due to the unique nature and scope of the security objectives of the City at DEN, it is essential that the Security Personnel be professional, well trained, highly motivated, and directed by an engaged and effective management team
- Security guards, as an extension of DEN Airport Security, are to be responsible for federal regulatory compliance at DEN.

# SELECTION PROCESS

- Request for Proposals (RFP)
  - Selection based on experience, benefits, technology, living wage
  - Committee evaluated and scored proposals
  - Short listed based on scores and interviewed top two (2) proposals
- Five (5) proposals received
- Selection Criteria
  - Experience in Code of Federal Regulations (CFR) 49, Parts 1500 through 1562, specifically Part 1542 – Airport Security
  - Technology
  - Living Wage, Benefits, Retention, Employee training/development

# SELECTION PROCESS

- Local Firm based in Denver
- HSS, Inc. employs approximately 400 security guards at DEN. The Aviation and Government Services Division of HSS, Inc. employs approximately 1,600 individuals at thirteen other airports and three government facilities

# CONTRACT SUMMARY

- HSS Inc. will provide highly trained security personnel that will be responsible for traffic management, building security, perimeter security, and airfield security services at Denver International Airport (DEN). The vendor is also responsible for assisting DEN Airport Security with implementation, adherence and compliance of the TSA-approved DEN Airport Security Program (ASP).

# CONTRACT TERMS AND AMOUNT

- February 1, 2018 to January 31, 2021
- Option to extend for one additional, three year (3) year term
- Contract Amount is \$115,000,000.00

# GOALS

- The Division of Small Business Opportunity (DSBO) determined on January 13, 2016 that this contract is subject to the DSBO ordinance and, therefore, a M/WBE goal of 5% was assigned.
- American Automation is a certified M/WBE who will be utilized to achieve the M/WBE goal.



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