

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **11 a.m. Friday**. Contact the Mayor's Legislative team with questions

Date of Request: 8/23/2023

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
 Dedication/Vacation Appropriation/Supplemental DRMC Change
 Other:

2. Title: (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves and Intergovernmental Agreement with The Colorado Statewide Internet Portal Authority (SIPA) for the purchase of various technology solutions and services to be used Citywide.

3. Requesting Agency: Technology Services

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Chad Mitchell	Name: Joe Saporito
Email: Chad.mitchell@denvergov.org	Email: joseph.saporito@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

SIPA is a Colorado government written into state statute as an independent political subdivision of the state (C.R.S. §§ 24-37.7-101 et seq.), as a special purpose authority. SIPA provides technology solutions and is a procurement vehicle for those technologies to all Colorado governments providing negotiated contract terms, absorbed risk, and discounted pricing. SIPA negotiates master contracts with suppliers for terms and conditions, pricing, security standards, and insurance requirements and has agreements with a variety of suppliers who provide products and services that help Colorado governments and Colorado residents connect and do business through technology. Colorado governments typically can see discounts averaging from 5-10%, depending on the supplier with additional discounts available for large expenditures.

Per state statute, SIPA can enter into contracts with suppliers and all Colorado governments are able to use those contracts. This includes all state agencies, cities, towns, counties, special districts, school districts, and public institutions of higher education. Colorado governments are authorized to use the contracts that SIPA puts in place, and by doing so, those Colorado governments (including the City of County of Denver) are meeting their own procurement requirements as authorized by state statute and applicable to all branches and levels of Colorado government.

SIPA is a self-funded government and any profits made from purchases by agencies goes back into governments and/or additional offerings/services and has awarded over 357 micro-grants to Colorado public entities totaling over \$1.6 million since 2010.

Through this contract the City and County of Denver can expeditiously purchase products and services from manufacturers that are part of SIPA's portfolio. The City can leverage SIPA's services immediately upon contract execution to purchase technology products currently in use by manufacturers such as Salesforce, MuleSoft, DocuSign, Tyler Technologies, and Granicus. The City will work in partnership throughout the life of the Agreement to add more manufacturers to SIPAs portfolio. Through the City's engagement with SIPA, the City can dramatically reduce the time of acquisition for products and services as the City will not need to negotiate legal terms with each individual manufacturer.

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

6. City Attorney assigned to this request (if applicable): Andrew Riester

7. City Council District: Citywide

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property): IGA

Vendor/Contractor Name (including any dba's): Colorado Statewide Internet Portal Authority (SIPA)

Contract control number (legacy and new): TECHS-202369095-00

Location: Citywide

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

9/1/2023 – 9/1/2028 Duration: 5 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
N/A	N/A	\$30,000,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
N/A	N/A	N/A

Scope of work:

SIPA will act as a reseller in which the City of Denver can expeditiously purchase technology products and services at discounted rates.

Was this contractor selected by competitive process? No If not, why not? N/A IGA

Has this contractor provided these services to the City before? Yes No

Source of funds: Various Agency Operational Funds

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

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Who are the subcontractors to this contract? N/A

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