

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**. Contact the Mayor's Legislative team with questions

Date of Request: 12/7/2020

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
 Dedication/Vacation Appropriation/Supplemental DRMC Change
 Other:

2. Title: (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Amends a contract with Versaterm Inc. by adding \$2,003,344 and extending the term by three years for the continual use and support of the Versadex Records Management software supporting the Denver Police Department

3. Requesting Agency: Technology Services

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Cliff Barnes	Name: Joe Saporito
Email: Clifford.barnes@denvergov.org	Email: joseph.saporito@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

The Versaterm Records Management System (vRMS) is the primary application suite used by the Denver Police Department (DPD) for storing and transmitting incident, arrest, and investigative data. In addition, the application provides interfaces to external systems such as the National Crime Information Center (NCIC), Colorado Information Sharing Consortium (CISC), online reporting, Denver Sheriff's Department, City Attorney's Office, District Attorney's Office, and Denver County Courts. The application supports the data collection, incident response, investigation, and reporting aspects of DPD employee workflows. The level of electronic integration achieved by vRMS with external agencies allows DPD to accurately and efficiently deliver records to agency partners. The product suite continues to evolve to more effectively address emerging use cases and new system integrations. Nearly all civilian and sworn employees of DPD use the vRMS application suite. There are, approximately, 2500 users of the vRMS application.

Term exceeding more than 3 - 5 years per Executive Order 8.

Per Executive Order 8: "Agencies should limit the duration of contracts to three to five years at which time a new solicitation should be initiated absent special circumstances." For most software applications, they cannot be simply unplugged and replaced with a new application; therefore, there will be several special circumstances that would provide for a justification to deviate from this policy.

The vRMS application is a highly specialized application suite that has been tailored to integrate with the unique systems in use in the City and County of Denver and partnering agencies. The Integrated Criminal Justice (ICJ) group consisting of DPD, Technology Services, the City Attorney's Office, District Attorney's Office, and Denver County Courts have spent abundant time and resources to develop a highly integrated and efficient data sharing system that allows for efficient delivery of necessary records and facilitates the process flow of the criminal justice process. The vRMS application has been customized to play a critical role in the ICJ system and initiates the data collection and transmission process. Additionally, it has been customized to integrate with many other systems. If the City were to budget for a replacement records management system, the replacement costs would need to include all the existing integrations. Additionally, other external agencies have collaborated with the City and spent their own resources to integrate with the existing system.

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Resolution/Bill Number: RR20 1531

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Analysis of Market

Although competitive products are constantly vetted by DPD, occasionally, the Department of Public Safety will invite vendors to participate in onsite demos. The last phase of demos were conducted in 2018-2019. Although there were products that provided a similar base feature set to our current solution, the underlying theme identified was that they would struggle to achieve our level of integration or have not attempted these types of integrations in the past. Additionally, the vRMS suite by Versaterm has provided a broad swath of features that is difficult for competitors to match. Most competitors are missing key feature sets. The cost of replacing the vRMS application and all of the related integrations would be significant and difficult to justify without a compelling reason.

- 6. **City Attorney assigned to this request (if applicable):** Steve Hahn
- 7. **City Council District:** N/A - Citywide
- 8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Standard Expenditure contract exceeding \$500,000

Vendor/Contractor Name: Versaterm, Inc.

Contract control number: TECHS-202056846

Location: Citywide

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?**

- Original contract: 11/1/2008 - 10/31/2011; Contract Amount: \$1,277,440
 - Signed by Mayor: 12/9/2008
- First Amendment: 11/1/2008 - 10/31/2014; Amendment Amount: \$174,324; New Contract Amount: \$1,401,764
 - Signed by Mayor: 12/27/2011
 - Increased amount
 - Extended term
 - Added SOW for telephone support
- Second Amendment: No change in term; Amendment Amount: \$1,277,440; New Contract Amount: \$2,679,204
 - Signed by Mayor: 2/28/2012
 - Increased amount
- Third Amendment: 11/1/2008 - 12/31/2017; Amendment Amount: \$1,663,752; New Contract Amount: \$4,342,956
 - Signed by Mayor: 9/12/2014
 - Increased amount
 - Extended term
- Fourth Amendment: 11/1/2008 - 12/31/2020; Amendment Amount: \$1,832,310; New Contract Amount: \$6,175,266
 - Signed by Mayor: 11/28/2017
 - Increased amount
 - Extended term
 - Added On-Call services

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Current Term: 11/1/2008 - 12/31/2020 Proposed term: 11/1/2008 - 12/31/2023 Duration: 15 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
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<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$6,175,266	\$2,003,344	\$8,178,610
<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
11/1/2008 - 12/31/2020	3 years	12/31/2023

Scope of work:

Vendor will continue to provide support of the Versadex software.

Was this contractor selected by competitive process? No **If not, why not?** Sole Source

Has this contractor provided these services to the City before? Yes (via this contract) No

Source of funds: Technology Services operational / general funds

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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