



DOTI 2020 Professional Services On-Call Contracts

LUTI Presentation – 12/15/20



DENVER
TRANSPORTATION &
INFRASTRUCTURE

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Agenda

- Contract Basics
 - Purpose and use
 - Changes (and reasoning) from previous contracts
 - Category details
- Procurement and Results
 - Submittal statistics
 - Selection process and data
- Contract Details
 - Contract terms
 - Awarding Task Order work
 - Contract reporting

Contract Purpose and Use

- Establish and maintain a pool of qualified on-call consultants
- Support various capital projects and DOTI's capital program throughout the City and County of Denver
- Support local economic recovery and provide jobs for our community
- Support DOTI's 2021 budget acceleration effort that will result in an estimated investment of \$262M over 3 years.

Changes from previous professional services On-Calls

Previous On-Calls

- Proposing firms/teams must be responsive to 75%+ of scope elements
- Multiple procurements for different scopes (ex. Wastewater, Transportation, etc.)
- One M/WBE goal for entire contract
- Contract \$ amount is same for all executed contracts

Results in fewer contracts, typically w/ larger, multi-disciplinary firms

2020 On-Call

- Scopes separated into (13) categories. Proposing firms may select which categories to propose on.
- Single procurement for numerous planning and engineering scopes
- Separate M/WBE goal for each category
- Contract amount varies based on categories selected

Results in more contracts, with firms of various sizes and scope specialties

Why the Changes?

- Categories allow for higher overall M/WBE goals
- Add specific services and disciplines to our available contracts to meet needs
- More opportunity to contract directly with smaller, more specialized, and M/WBE firms - results in more new primes
- Overall, more efficient procurement for City and industry partners
- More efficient issuing of Task Orders by better alignment of project scopes with contracts and reducing need for "pass throughs"
- Use of categories or "pools" for contracting routine services is a best practice of public agencies around the country

Category Details

Category #	Category Name	Category M/WBE Goal	Category Capacity (\$M)
1	General Civil/Roadway Design	20%	20
2	Bridge Design	22%	10
3	Bridge Inspection	20%	1.6
4	Multimodal Design	25%	19.25
5	Multimodal and Transportation Planning	30%	10
6	Transit Planning and Design	18%	8.75
7	Traffic Engineering	25%	15
8	Data Collection	35%	4.5
9	Utility Engineering	25%	7.5
10	Green Infrastructure and Landscape Architecture	30%	7.5
11	Public Engagement and Marketing	40%	6.25
12	Wastewater Planning and Design	20%	32
13	Program and Project Management	35%	15
totals			157.35

Note:

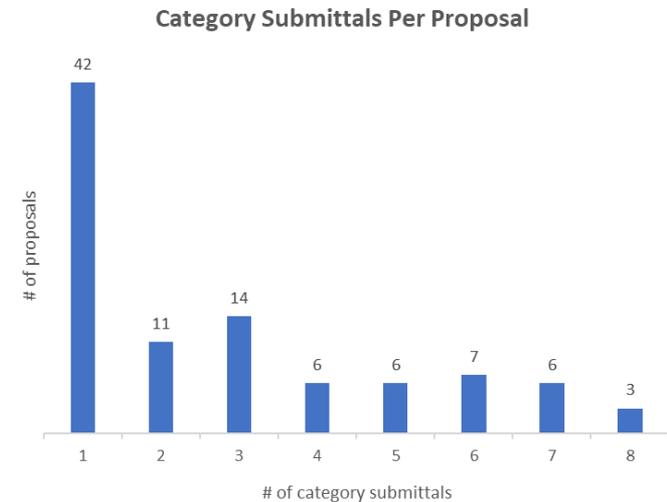
Previous Professional Services On-Call Contract	M/WBE Goal	Total Capacity (\$M)
2016 General Engineering (14 contracts)	17%	95
2016 Wastewater Prof. Services (8 contracts)	10%	48
totals		143.00

Procurement - Timeline

- DOTI and DSBO Outreach events – 4/28/20 ★
- New DSBO ordinance goes into effect – 5/1/20
- RFQ Issued (first procurement with new ordinance) – 5/4/20
- Proposals Received – 6/30/20
- Selection Committee Meetings – 7/17/20 through 8/17/20
- DOTI leadership approval of recommendations – 8/26/20

Procurement - Submittal Statistics

- Proposals received - 97
- Proposals deemed responsive - 95
- Category submittals – 268
- See distribution



- # of MWBE proposal submittals (as prime) – 24 (25%)

Procurement - Selection Process

- (13) separate committees
 - (5) voting members
 - (1) non-voting member (DOTI OPLASI)
- Scoring criteria
 - Package 1 – 12 pts (Diversity/Incl. + Capacity Points)
 - Package 2 – 8 pts (M/WBE Utilization Plan)
 - Package 3 and 4 – 80 pts (remaining selection criteria)

Procurement – Selection Results

- # of Firms (and Contracts) – 46
- # of Category Selections (over 13 categories) – 75
- Overall On-Call capacity - \$157M
- Category Selections by Firm
 - See distribution



- # of M/WBE (as prime) contracts – 11 (24%)*
- # of M/WBE category selections - 17 (23%)* - \$31M capacity

Procurement - Firm Summary

(46) Firms selected:

Proposer	# of Categories	Categories Selected	Contract Capacity	Proposer	# of Categories	Categories Selected	Contract Capacity	Proposer	# of Categories	Categories Selected	Contract Capacity
ACL, Inc	1	7	\$2.5M	Fox Tuttle Hernandez	1	4	\$2.75M	Olsson	1	12	\$4M
AECOM Technical Services	1	2	\$2M	GBSM, Inc	1	11	\$1.25M	Ordenez and Vogelsang, LLC	1	5	\$1.25M
All Traffic Data Services	1	8	\$1.5M	Goodbee & Associates, Inc	1	9	\$1.5M	RESPEC Water & Natural Resources	1	12	\$4M
Apex Design	5	4, 5, 6, 7, 8	\$9.75M	Harris Kocher Smith	1	9	\$1.5M	RockSol Consulting Group, Inc	1	1	\$2.5M
Atkins North America, Inc	3	1, 7, 13	\$7.5M	HDR	4	3, 4, 5, 6	\$6.15M	Stanley Consultants, Inc	1	7	\$2.5M
Benesch Marketing	1	1	\$2.5M	HNTB Holdings Ltd	1	13	\$2.5M	Stantec Denver	2	3, 12	\$4.4M
Calderon Advertising & Public Relations	1	11	\$1.25M	Jacobs Engineering Group Inc	3	2, 9, 13	\$6M	Stolfus & Associates, Inc	1	4	\$2.75M
CDM Smith Inc	2	10, 13	\$4M	KCI	1	9	\$1.5M	Stream Landscape Architecture	1	10	\$1.5M
CDRAssociates	1	11	\$1.25M	Kimley Horn	1	4	\$2.75M	Toole Design Group	2	4, 5	\$4M
CIG	1	11	\$1.25M	Livable Cities Studio, Inc	1	10	\$1.5M	Triunity	2	9, 13	\$4M
Collins Engineers, Inc	1	3	\$400k	Mead & Hunt, Inc - Denver, CO	1	6	\$1.75M	Wenk Associates	1	10	\$1.5M
David Evans and Associates	2	1, 2	\$4.5M	Merrick & Company	1	12	\$4M	Wilson & Company	3	1, 2, 12	\$8.5M
DHM Design	1	10	\$1.5M	Michael Baker International	4	1, 3, 7, 12	\$9.4M	WSP	3	2, 5, 13	\$5.75M
Enginuity Engineering Solutions	1	12	\$4M	Muller Engineering Company	3	1, 7, 12	\$9M	Y2K Engineering	2	4, 5	\$4M
Fehr & Peers	2	5, 6	\$3M	NelsonNygaard	3	5, 6, 8	\$4.5M				
FHU	1	1	\$2.5M	OceanGirl Design	1	11	\$1.25M				

Contract Terms

- Each contract has a three (3) year term
- Capacity of each contract varies based on category selections and category capacities. Contracts range from \$400k to \$9.75M.
- Each contract will include an M/WBE utilization plan to meet the identified goals for each category
- These contracts do not commit funds, nor do they guarantee any amount to the firms. These contracts are not an authorization of work. Authorization of work and commitment of funds are made through task orders on an as needed basis

Awarding Task Order Work

Firms will be selected for Task Orders based on project specific scopes, aligning with professional services on-call contract categories, and determined on a project by project basis following DOTI's business processes.

Contract Reporting

DOTI is committed to providing quarterly on-call usage reports to City Council.



Questions?



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