

## **BILL/ RESOLUTION REQUEST**

- 1. Title:** Approves a 15 Year Concession Agreement with an \$92,400.00 Annual MAG with Paradise 4 Paws DIA, LLC dba Paradise 4 Paws, for pet day care, boarding and grooming services at the Worldport Facility at DIA(PLANE-201311048-00).
  
- 2. Requesting Agency:** DIA
  
- 3. Contact Person *with actual knowledge of proposed ordinance***  
**Name:**John Ackerman  
**Phone:**(303) 342-2568  
**Email:**John.Ackerman@flydenver.com
  
- 4. Contact Person *with actual knowledge of proposed ordinance who will present the item at Mayor Council and who will be available for first and second reading, if necessary***  
**Name:**Amy Raaz  
**Phone:**  
**Email:**Amy.Raaz@flydenver.com
  
- 5. Describe the proposed ordinance, including what the proposed ordinance is intended to accomplish, who's involved**
  - a. Scope of Work**

This Concession Agreement comes within the special circumstances described in Executive Order 8B. Paradise 4 Pets DIA, LLC will provide this consumer services concept to the traveling public and employees at DIA in the Worldport facility consisting of 20,000 sq. ft. of building space and 35,000 sq. ft. of exterior ground space including approximately 70 parking spaces. (Concessionaire will pay 10% of gross revenues from client parking to the airport.) This agreement will require an \$800,000.00 capital investment and a mid-term refurbishment of \$160,000.00. The term for this opportunity is fifteen (15) years in order for the concessionaire to amortize the investment, with one 5-year option to extend. The annual MAG is set on a rent schedule over the 15-year agreement with an increase in dollars per square foot each year beginning with the third year. The first & second year's MAG will be \$92,400.00 or a percentage of compensation (10%), whichever is greater. Paradise 4 Pets DIA, LLC has an ACDBE goal of 10% and will be using the following ACDBE suppliers to meet the goal: Sheryl Scolnick, K9 Investments (Veterinary Services); 1st ABC Transportation Inc. (After hours airport transportation & pet transportation); Wisdom Medical Inc. dba Wisdom Medical Supplies (Medical & operating supplies); and Info Cubic, LLC (Employment background checks & screenings).
  - b. Duration**

15 Years with one 5-Year Option to Extend
  - c. Location**

DIA (Worldport Facility)

**d. Affected Council District**

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**e. Benefits**

A new concept to the DIA Concessions Program – Pet Day Care, Boarding and Grooming Services.

**f. Costs**

\$92,400.00 Annual MAG

**6. Is there any controversy surrounding this ordinance, groups or individuals who may have concerns about it? Please explain.**

No.

**Bill Request Number: BR13-0610**

**Date: 9/4/2013**