

ORDINANCE/RESOLUTION REQUEST

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 6/28/2017

Please mark one: **Bill Request** or **Resolution Request**

1. Has your agency submitted this request in the last 12 months?

Yes **No**

If yes, please explain:

2. Title: Standard Airport Concession Agreement with Host DSL DEN, LLC dba Starbucks for a Specialty Branded Coffee Kiosk Package – West - on Concourses A, B & C (Contract No.201630947)

3. Requesting Agency: Department of Aviation

4. Contact Person: *(With actual knowledge of proposed ordinance/resolution.)*

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** Aaron.Barraza@flydenver.com

5. Contact Person: *(With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)*

- **Name:** Neil Maxfield
- **Phone:** (303) 342-2574
- **Email:** Neil.Maxfield@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable: This is a 7 year concession agreement with Host DSL DEN, LLC dba Starbucks for a Specialty Branded Coffee Kiosk Package - West on Concourses A, B & C. The concession space will total approximately 1,885.5 square feet and offer gourmet coffee, teas, breakfast food items, lunch food items, snacks and branded retail related items.

a. Contract Control Number: 201630947

b. Duration: 7 years

c. Location: DEN

d. Affected Council District: 11

e. Benefits: The goals of the specialty coffee package are to provide a first class coffee service at a fair price to all passengers and airport users, provide innovative facility designs that complement the design of the terminal, provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and optimize Airport non-airline revenues.

f. Costs: Projected revenues of \$1,277,556 in first year MAPF (Minimum Annual Privilege Fee) to DEN

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$1,277,556 annually	N/A	\$1,277,556 annually

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7 years	N/A	7 years

g. Date Goals Assigned: September 13, 2016.

h. Goals: ACDBE goal of 33% and a 25% MWBE goal

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.**

Key Contract Terms

Type of Contract:

Professional Services > \$500K Lease Design or Construction for airport improvements > \$5M
 Grant IGA Sale of Real Property Sale of Personal Property Revenue

Vendor/Contractor Name: Host DSL DEN, LLC dba Starbucks

Contract control number: 201630947

City's contract manager: Rick Neel

Was this contractor selected by competitive process? Yes, Competitive Request for Proposal (RFP)

Has this contractor provided these services to the City before? Yes No

Term/Duration of contract/project: 7 years

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? _____

Renewal terms: N/A

Purpose: The proposer will construct, fit and finish, operate, maintain, and manage the offered Concession Specialty Branded Coffee Kiosk for use by Airport passengers.

Cost/value: \$1,277,556 projected first year MAPF (Minimum Annual Privilege Fee) to DEN

Source of funds: Revenue Contract

Benefit: The goals of the specialty coffee package are to provide a first class coffee service at a fair price to all passengers and airport users, provide innovative facility designs that complement the design of the terminal, provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and optimize Airport non-airline revenues.

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract? ACDBE partner in the joint venture is Doc 1 Solutions, LLC (33%) ACDBE Partner

Location: Denver International Airport (DEN)

Affected Council District: 11

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____