

SPECIAL COUNSEL TERMINAL REVITILIZATION PROJECT 201629808

Max Taylor, Senior Assistant City Attorney
DENVER INTERNATIONAL AIRPORT

August 4, 2016



CONTRACT DESCRIPTION

- Special counsel will work under the direction of and in a supporting role to the general counsel and assistant general counsel for the airport
- Special counsel will advise the city on all aspects of the terminal revitalization development agreement, including the structure of the agreement and the implications of various deal points and proposed terms
- Special counsel will assist in the negotiations with the private developer
- Special counsel will assume primary drafting responsibility for the final, longterm great hall development agreement



SELECTION PROCESS

- An RFQ selection process was used and five (5) proposals were received and deemed responsive
- ALS attorneys and DEN staff down selected to two firms, and interviewed each of those firms
- Nossaman was ultimately selected due to their reputation in the P3 community, experience with similar projects, and ability to use precedent projects and agreements to efficiently work through the short and intense predevelopment phase

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GOALS



 The Division of Small Business Opportunity has determined that this contract's scope of services does not fall under provisions of Denver's CEI (Construction Empowerment Initiative) ordinance

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CONTRACT TERMS AND AMOUNT

• Contract term: Expires Dec. 31, 2017

• Base Contract Amount: \$600,000

• Scope of work:

- Special counsel will advise the airport throughout negotiations of the great hall development agreement
- Special counsel will be responsible for drafting the terminal revitalization development agreement

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