

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **9 a.m. Friday**. Contact the Mayor's Legislative team with questions

Date of Request: May/June 13, 2024

Please mark one: ☐ Bill Request or ☒ Resolution Request

1. Type of Request:

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
☐ Other:

2. Title: Approves a contract for an Operational and Marketing Incentive with Aer Lingus for \$4,000,000 and for two years for new nonstop international service to Dublin (DUB) Airport, Dublin, Ireland at Denver International Airport (PLANE-202370272).

3. Requesting Agency: Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Laura Jackson, VP Air Service Development	Name: Kevin Forgett, Manager of Legislative Affairs
Email: laura.jackson@flydenver.com	Email: Kevin.Forgett@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:

This contract is for an Operational and Marketing Incentive with Aer Lingus for new nonstop international service to Dublin (DUB) Airport, Dublin, Ireland. Aer Lingus is a new entrant carrier providing service to a new nonstop international destination with 4x weekly seasonal service, which qualifies for an airline incentive not to exceed \$4,000,000.00. The Airline Incentive Program is offered to all air carriers providing qualifying scheduled passenger service. Aer Lingus qualifies for this incentive because they are a new carrier offering new nonstop scheduled international service at Denver International Airport (DEN).

6. City Attorney assigned to this request (if applicable): Ema Medic

7. City Council District: District 11

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property): Airline Incentive

Vendor/Contractor Name (including any dba's): Aer Lingus

Contract control number (legacy and new): PLANE-202370272

Location: Denver International Airport

Is this a new contract? ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates 2 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$4,000,000.00	N/A	\$4,000,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2 Years	N/A	2 Years ;5/16/2026

Scope of work:

This contract is for an Operational and Marketing Incentive with Aer Lingus for new nonstop international service to Dublin (DUB) Airport, Dublin, Ireland. Aer Lingus is a new entrant carrier providing service to a new nonstop international destination with 4x weekly seasonal service, which qualifies for an airline incentive not to exceed \$4,000,000.00. The Airline Incentive Program is offered to all air carriers providing qualifying scheduled passenger service. Aer Lingus qualifies for this incentive because they are a new carrier offering new nonstop scheduled international service at Denver International Airport (DEN).

Was this contractor selected by competitive process? No **If not, why not?**

Sole Source: This procurement qualifies for the Sole Source exception under Memorandum No. 8B and will not be competitively procured. A competitive selection process is not used for the Air Service Incentive Program. The program is offered to all airlines providing new nonstop scheduled passenger service at DEN. Aer Lingus qualifies for this incentive.

Has this contractor provided these services to the City before? ☐ Yes ☒ No

Source of funds: Capital Improvement Plan (CIP)

Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____