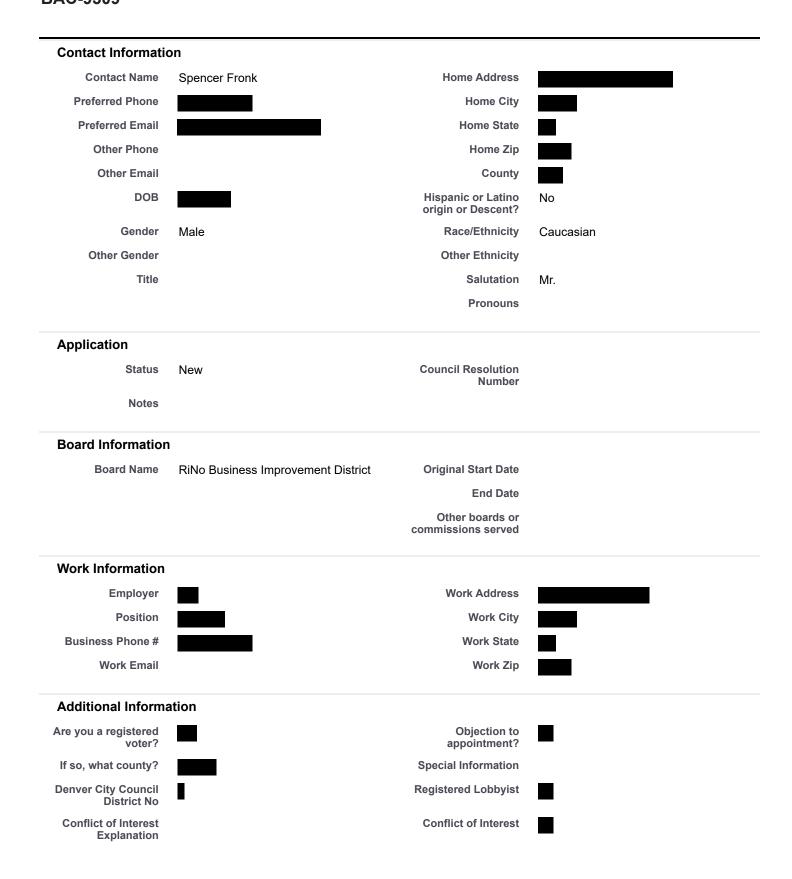


### **BAC-9309**

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#### **Education and General Qualifications**

Name of High School Name of Graduate School

Location of High **Location of Graduate** 

School School

# of Years Attended # of Years Attended High school **Graduate School** 

Did you Graduate Did you Graduate **High School** 

**Graduate Major** 

Name of College

**Location of College** 

# of Years Attended College

Did you Graduate College

**Undergrad Major** 

**Reference Details** 

Reference Name #1 Reference Email #1

Reference Phone #1 Reference Address #1

Reference Name #2 Reference Email #2

Reference Phone #2 Reference Address #2

Reference Name #3 Reference Email #3

Reference Phone #3 Reference Address #3

Agree to a background check

> Owner Esther Lee Leach **Created By** Denver Integration, 3/18/2024, 5:37 PM

> > **Last Modified By** Jason Armstrong, 4/16/2024, 10:20 AM

**Notes & Attachments** 

Resume-Spencer-Fronk (1).pdf

Type Attachment

Last Modified **Denver Integration** 

Description

View file

**Applicants History** 3/18/2024, 5:37 PM

User Denver Integration

Action Created.

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# Spencer Fronk



Relentlessly pursuing my dreams through determination and collaboration.

# **Experience**



## Managing Director

The Numbers Holding Company, LLC

Aug 2014 - Present (9 years 8 months)

- · Co-founder of The Numbers Holding Company, a bar and entertainment holding company with locations in Colorado and Kentucky.
- Structure and lead all real estate acquisitions and developments.
- Source all financial vehicles, with expertise in preferred equity, conventional debt, PACE financing, sales tax credits, and historical tax credits.
- · Oversee marketing arm of all operating locations and assist in operational optimization.



### Business Development

SwimLabs Swim School

Sep 2014 - Jun 2017 (2 years 10 months)

- Director of Franchise Sales and Development for SwimLabs, a swim school concept based out of Highlands Ranch, Colorado
- Grew the business from four to seventeen locations in my two-and-a-half years by establishing processes in the financing, legal, site selection, architectural and construction realms.
- Found financing opportunities through SBA 7A Loans and self directed 401-K's, structured equity partnerships, term sheets, private placement memorandums and operating agreements with national attorneys, oversaw demographic analysis and lease negotiations with a licensed brokerage arm, designed architectural layouts for new locations, and managed general contractor work on a daily basis.



### **Senior Interviewer**

**Denison University** 

May 2013 - May 2014 (1 year 1 month)

- Selected from the student-body to work as a professional member of Denison's admissions office
- · Conducted over 80 interviews for prospective students and guided parents through the college process



#### Intern

Innovest Portfolio Solutions

May 2012 - Aug 2012 (4 months)

Innovest is an investment consultant and wealth management adviser that builds custom portfolios through diversification and active management.

- Analyzed equity fundamentals for a thesis on forward looking forecasts about medium and long-run equity performance
- Restructured the company's investment analytical database, PARis, utilizing invmetrics, in order to increase accessibility for employees
- Produced historical timelines of value additions for quarterly client reports

### **Education**

### University of Denver

Master of Science (MS), Finance, General 2014 - 2015

# DENISON

### **Denison University**

Bachelor of Arts (BA), Economics, English

2010 - 2014

Double Majored in Economics and English while leading the Varsity Swimming Team to 2 NCAA Championships

### **Skills**

Public Speaking • PowerPoint • Leadership • Event Planning • Research • Microsoft Office • Management • Microsoft Excel • Microsoft Word • Nonprofits

### **Honors & Awards**

### NCAA Post Graduate Scholar - NCAA

May 2014

The NCAA awards 174 postgraduate scholarships annually across all divisions, sports and genders. The scholarships are awarded to student-athletes who excel academically and athletically and who are at least in their final year of intercollegiate athletics competition.

## 2012-2013 Denison Entrepreneurial Idea of the Year - Denison University

May 2013

My lean canvas model for More is More was selected from eight competing ventures and given seed funding for its vision of providing categorized philanthropic opportunities to customers worldwide.

### 2 Time Capital One Academic All-American - Capital One

Jun 2013

In both 2013 and 2014 I was selected from 12 NCAA sports across all of Division III to join a team of 45 athletes who represent what it means to excel as a collegiate student-athlete.

### 25-Time NCAA All-American - NCAA

Mar 2014

Over the course of three years I have accounted for 25 All-American performances at Division III National Championships while leading Denison University to 2 NCAA titles and 2 runner-up finishes.

# **Daniels Scholarship** - Daniels College of Business May 2014