

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor’s Legislative Team
at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**.

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 1/24/2012

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. Title: (Include a concise, one sentence description – please include name of company or contractor and contract control number - that clearly indicates the type of request: grant acceptance, contract execution, amendment, municipal code change, supplemental request, etc.)

DIA Steak House, LLC dba Elway’s (201102969-00) – Concession Agreement

3. Requesting Agency: Department of Aviation

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- Name: Stacy Corbett
- Phone: 303-342-2506
- Email: stacy.corbett@flydenver.com

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- Name: Brian Elms
- Phone: 303-619-7353
- Email: brian.elms@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable:

DIA Steak House, LLC was selected for this concession location in the center core of Concourse B through an RFP process issued on March 7, 2011 for a food and beverage casual dining bar-steak and seafood concept.

****Please complete the following fields:** (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)

- a. Contract Control Number: 201102969-00
- b. Duration: Date of Execution to 12/31/2022 (approximately 10 years)
- c. Location: DIA
- d. Affected Council District: 11
- e. Benefits:
- f. Costs: Products and services to be provided to the traveling public on Concourse B. Elway’s will offer full table and bar service featuring prime-grade steaks with fresh fish and cold-water crustaceans. Various breakfast, lunch and dinner items will be served, including appetizers, soups, salads and desserts. Estimated incremental sales revenues of \$5.1 million resulting in annual rental revenue of the greater of a Minimum Annual Guarantee (MAG) of \$606,900 or percentage compensation of gross revenues: 10% for less than \$1 million; 12% for \$1 million - \$2 million; 14% for over \$2 million; and 17% for alcohol.

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$606,900 Annually		\$606,900 Annually

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: _____

Date: _____

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
DOE – 12/31/2022		

g. Date Goals Assigned: 1/26/2011

h. Goals: 36%

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

No.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____