

# DEDO ORDINANCE/RESOLUTION REQUEST

Date of Request: 5/18/20

Please mark one:  Bill Request or  Resolution Request

## 1. Type of Request:

- Contract/Grant Agreement     Intergovernmental Agreement (IGA)     Rezoning/Text Amendment  
 Dedication/Vacation     Appropriation/Supplemental     DRMC Change  
 Other:

## 2. Title:

Authorizes a contract between Denver Economic Development & Opportunity (DEDO) and Eckerd Connects for \$2,500,000 to provide One-Stop Operator and comprehensive services specific to employment and training as required under Denver's Workforce Innovation and Opportunity Act (WIOA) funding and other special state revenue or grant-funded workforce initiatives for the period beginning July 1, 2020 and concluding June 30, 2021.

3. Requesting Agency: Denver Economic Development & Opportunity (DEDO)

## 4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: <b>Tony Anderson</b> <b>720-913-5410</b>	Name: <b>Susan Liehe</b> <b>720-913-1689</b>
Email: <b>tony.anderson@denvergov.org</b>	Email: <b>susan.liehe@denvergov.org</b>

## 5. General a text description or background of the proposed request, if not included as an executive summary.

This contract describes the programmatic, administrative, and other requirements of Denver's one-stop operator/comprehensive services provider as they deliver services prescribed by the Workforce Innovation and Opportunity Act (WIOA) and the requirements of other state and grant-funded initiatives managed by Denver Workforce Services. The combined efforts of Denver Workforce Services and its contractors are reviewed by the community stakeholder Denver Workforce Development Board, with members appointed by the Mayor, and which exists under federal WIOA guidelines to ensure a seamless collaborative model for the city.

## 6. City Attorney assigned to this request (if applicable):

Brad Nieman

## 7. City Council District: Citywide

**\*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

## Key Contract Terms

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: RR20 0488

Date Entered: \_\_\_\_\_

**Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):**  
Professional Services

**Vendor/Contractor Name:** Eckerd Connects

**Contract control number:** OEDEV-202054623-00

**Location:** Richard T. Castro Building, 1200 Federal; and Arie P. Taylor Municipal Center, 4685 Peoria St

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?** \_\_\_\_\_

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**

July 1, 2020 through June 30, 2021

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
\$2,500,000		

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7/1/2020 – 6/30/2021		

**Scope of work:**

See Executive Summary.

**Was this contractor selected by competitive process?** Yes. OED originally issued RFPs for its contracted workforce programs in November 2015, and undertook a rigorous proposal review and rating system which resulted in contracts being awarded to selected providers in Spring 2016. It was intended that each proposal/performance period would span several years, renewed each year with individual contractors, pending performance. In Fall 2019, DEDO again issued workforce program RFPs for a multi-year period, renewable each year pending performance.

**Has this contractor provided these services to the City before?**  Yes  No

**Source of funds:** Federal WIOA Adult, Dislocated Worker, State special revenue funds, workforce grants

**Is this contract subject to:**  W/MBE  DBE  SBE  XO101  ACDBE  N/A

**WBE/MBE/DBE commitments (construction, design, DEN concession contracts):** N/A

**Who are the subcontractors to this contract?** N/A

## EXECUTIVE SUMMARY

---

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: RR20 0488

Date Entered: \_\_\_\_\_

This contract engages Eckerd Connects as the Workforce Innovation and Opportunity Act (WIOA) One-Stop and comprehensive services provider for the City and County of Denver for the 2020-21 funding year, in addition to supporting other workforce activities that fulfill both state and grant-funded requirements. Eckerd will engage and serve Denver's priority populations and targeted neighborhoods according to the scope of this contract and DEDO's strategic direction. In addition to its WIOA and grant administration role, Eckerd is also responsible for convening partners and stakeholders who represent the larger workforce system. This group, collectively named the Denver Workforce Integration Network (DWIN), meets monthly and is designed to better align the regional workforce resources with education and economic development assets to create a collective response to labor market challenges. DWIN has allowed for increased access to workforce development services for Denver residents.

Denver Workforce Services aspires to provide workforce investment activities that increase the employment, retention, earnings, and occupational skill attainment by participants, and, as a result, improves the quality of the workforce, reduces dependency on government assistance, and enhances the productivity and competitiveness of the region. ResCare will continue to engage local employers, industry associations, and sector partnerships to understand the current and future needs of business, and will offer training and employment opportunities to unemployed and underemployed job seekers.

Our success is measured, in part, through data on the following:

- Percentage of participants who are engaged in education or training that leads to employment or a credential
- Percentage of participants who have entered employment
- Percentage of participants who have retained employment
- Median earnings of participants

---

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: RR20 0488

Date Entered: \_\_\_\_\_