

ORDINANCE/RESOLUTION REQUEST

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 1/31/2022

Please mark one: **Bill Request** or **Resolution Request**

1. Type of Request:

- Contract/Grant Agreement** **Intergovernmental Agreement (IGA)** **Rezoning/Text Amendment**
- Dedication/Vacation** **Appropriation/Supplemental** **DRMC Change**
- Other:**

2. Title: (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves, Love From Mission JV, LLC contract execution #202054060

3. Requesting Agency: Denver International Airport

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Pamela Dechant	Name: Carolina Flores
Email: Pamela.Dechant@flydenver.com	Email: Carolina.Flores@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:

Denver International Airport (DEN) requested proposals to seek qualified individuals or entities to develop and operate the offered Concession (East Expansion Travel Convenience) which consisted of three (3) travel convenience locations in the B East and C East Expansions. These retail locations will include merchandise featuring locally made branded products along with sundries, books, magazines, newspapers, small electronics and electronic accessories, travel accessories, souvenirs, collegiate and professional licensed sports merchandise, fresh pre-packed prepared foods (such as sandwiches, wraps, salads), pre-packaged snack branded retail items (nuts, candy, candy bars, yogurt, fruit), and an assortment of chilled bottled nonalcoholic beverages. After submittal and evaluation of responsive proposals, the Independent Evaluation Panel recommended that Love From Mission JV, LLC be selected. This contract is for Love From Mission JV, LLC d/b/a High Dune Market and Goods, and will be located for B East 3 that consists of 1,222 square feet, with an initial Minimum Annual Guarantee (MAG) \$319,920.00 or a Percentage Fee of 16% - \$3M, 16.5% - \$3,000,001, 17% - \$4,000,001 and 18% - \$5,000,001, whichever one is higher. The term will be for seven (7) years.

6. City Attorney assigned to this request (if applicable): Brent Larson

7. City Council District: District 11

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Revenue

Vendor/Contractor Name: Love From Mission JV, LLC

Contract control number: 202054060

Location: Denver International Airport

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

11/01/2022 – 11/01/2029 / 7 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
Minimum Annual Guarantee (MAG) \$319,920.00 or a Percentage Fee of 16% - \$3M, 16.5% - \$3,000,001, 17% - \$4,000,001 and 18% - \$5,000,0001, whichever one is higher.	N/A	Minimum Annual Guarantee (MAG) \$319,920.00 or a Percentage Fee of 16% - \$3M, 16.5% - \$3,000,001, 17% - \$4,000,001 and 18% - \$5,000,0001, whichever one is higher.

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7 years	N/A	11/01/2029

Scope of work:

N/A

Was this contractor selected by competitive process? Yes If not, why not?

Has this contractor provided these services to the City before? Yes No

Source of funds: Revenue

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 35% ACDBE / 25% M/WBE

Who are the subcontractors to this contract? ACDBE Love From USA Group Inc., 35%. M/WBE will be identified during construction.

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____