

**ORDINANCE/RESOLUTION REQUEST**

Please email requests to the Mayor’s Legislative Team at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by **3:00pm on Monday**.

*\*All fields must be completed.\*  
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 2/21/2012

Please mark one:  Bill Request or  Resolution Request1.

1. Has your agency submitted this request in the last 12 months?

Yes  No

If yes, please explain:

2. Title: (Include a concise, one sentence description – please include name of company or contractor and contract control number - that clearly indicates the type of request: grant acceptance, contract execution, amendment, municipal code change, supplemental request, etc.)

**Mission Yogurt, Inc. d/b/a Root Down (201204889-00) - Standard Food and Beverage Concession Agreement**

3. Requesting Agency: Department of Aviation

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- Name: Stacy Corbett
- Phone: 303-342-2506
- Email: [stacy.corbett@flydenver.com](mailto:stacy.corbett@flydenver.com)

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- Name: Brian Elms
- Phone: 303-619-7353
- Email: [brian.elms@flydenver.com](mailto:brian.elms@flydenver.com)

6. General description of proposed ordinance including contract scope of work if applicable:

*\*\*Please complete the following fields: (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)*

Mission Yogurt, Inc. was selected for this concession location in the center core of Concourse C through an RFP process issued on August 15, 2011 for a food and beverage casual dining bar concept.

- a. Contract Control Number: 201204889-00
- b. Duration: Date of Execution to 12/31/2022 (approximately 10 years)
- c. Location: DIA
- d. Affected Council District: 11
- e. Benefits: Products and services to be provided to the traveling public on Concourse C.
- f. Costs: Root Down is a full service casual dining with bar concept featuring “globally influenced seasonal cuisine with a field to fork mentality” serving breakfast, lunch and dinner items including certain raw foods, sandwiches, appetizers, soups, salad and desserts with full table service as well as full bar service serving cocktails, wine, beer, sake, and spirits. Estimated incremental sales revenues of \$8 million resulting in annual rental revenue of the greater of a Minimum Annual Guarantee (MAG) of \$1,060,800 or percentage compensation of gross revenues: 10% for less than \$1 million; 12% for \$1 million -\$2 million; and 14% for over \$2 million, and 17% for alcohol.

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$1,060,800 Annually	N/A	\$1,060,800 Annually

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
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To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

DOE – 12/31/2022	N/A	
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**g. Date Goals Assigned:** 6/29/2011

**h. Goals:** 20%

**7. Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.**

No.

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*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_