

Resolution: 18-0221

Adds \$1 million to the master purchase order with Southern Foods Group, doing business as Meadow Gold Dairies, for a new contract total of \$1,750,000 for dairy products for inmates at the County Jail, the Denver Detention Center and for emergency use by Denver Department of Human Services (0309A0216).

This was bid and awarded in March 2016.

Primary Agency: Denver Sheriff

Other Agencies: Human Services Department

Historical Spend Data for MeadowGold Dairy (2016-2018)

– 2 years into 5 year contract

Original Contract = \$750,000

Spend

Contract Spend to date = \$700,000

- 2016-2017
 - \$300,000

- 2017-2018
 - \$330,000

Projected Spend Data (2018-2021)

Average projected spend = \$330,000 / year

2.5 year spend = \$825,000

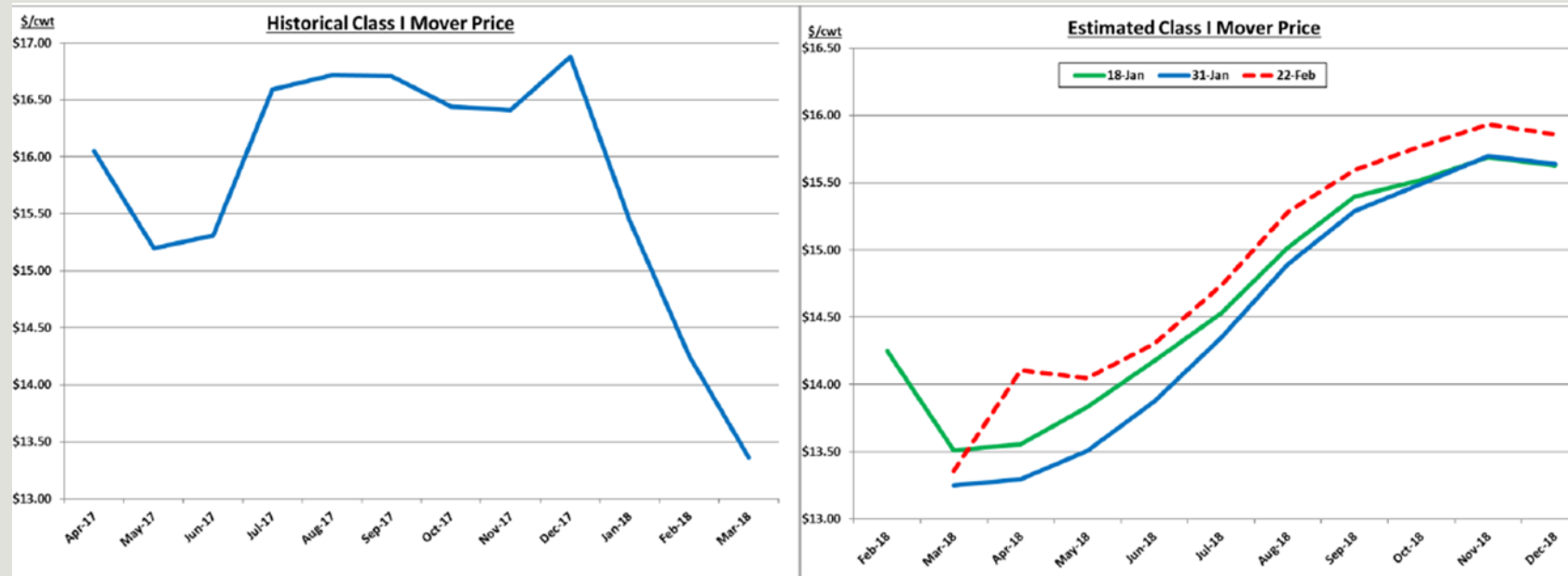
15% buffer to account for milk volatility and inmate fluctuation = \$950,000*

Contract buffer for Emergency use by Department of Human Services = \$50,000*

*City of Denver is not obligated to use full amount of funds.

Milk Market

- Price fluctuations between \$.26 - \$.28 per half pint.
- Price of raw milk was 12% higher in 2017 vs 2016
- Price of raw milk decreased first quarter of 2018.



Milk usage in facilities

- * Serve approx. 2300 inmates per day.
- * Inmates receive 1 Milk per day. (minimum nutritional requirement)
- * Special inmate groups require additional Milk (Low Sodium diets, Religious meals, Medical)
- * Registered dietitian has recommended that Vit D/Calcium increase from 2 to 3 servings per day.
- Added fortified foods (TVP protein, drink mix, Green vegetables to dinner stews).