

ORDINANCE/RESOLUTION REQUEST

Please email requests to Jason Gallardo, Department of Transportation and Infrastructure
at pw.ordinance@denvergov.org by **12:00pm NOON on Monday**. Contact Jason with questions.

Date of Request: 3/09/23

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract Intergovernmental Agreement (IGA) Rezoning/Text Amendment
- Dedication/Vacation Appropriation/Supplemental DRMC Change
- Other:

2. Title: (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a contract with ALPINE DISPOSAL, INC. dba GFL Environmental Inc., for \$10,500,000 and 5 years, for Recycling Processing and Materials Recovery Facility Services. Responsible for receiving, processing, and marketing all program recyclables delivered to the ALPINE DISPOSAL, INC. dba GFL Environmental Inc. by or on behalf of the City. (DOTI-202265797)

3. Requesting Agency: Department of Transportation and Infrastructure

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Ken Arguello and Michele Foust	Name: Jason Gallardo
Email: ken.arguello@denvergov.org michele.foust@denvergov.org	Email: jason.gallardo@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed: DOTI provides residential recycling, organics, and solid waste collection services to single-family households and multi-family residential buildings with up to seven (7) units. Solid waste and recycling services are provided to approximately 183,000 households. In 2021, the City collected 42,500 tons of recyclables and anticipates this tonnage increasing with the January 1, 2023 launch of weekly recycling collection services. This contract shall provide Recycling Processing and Materials Facility services to process and market the City’s recyclables.

ALPINE DISPOSAL, INC. is the current provider of these services for the City. The existing contract terminates on 3/31/23. Through a competitive RFP selection process, ALPINE DISPOSAL, INC. was selected to continue to be the provider of these services for the City.

6. City Attorney assigned to this request (if applicable): Lindsay Walton

7. City Council District: Citywide, physical location of main recycling processing facility is 7373 Washington Street, Denver, CO 80229

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor’s Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property): Professional Services

Vendor/Contractor Name: ALPINE DISPOSAL, INC. dba GFL Environmental Inc.

Contract control number: 202265797

Location: Citywide, physical location of main recycling processing facility is 7373 Washington Street, Denver, CO 80229

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?** N/A

Contract Term/Duration (for amended contracts, include existing term dates and amended dates): NTP + five years

Contract Amount (indicate existing amount, amended amount and new contract total): \$10,500,000.00

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$10,500,000.00	N/A	\$10,500,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
NTP + 5 Years	N/A	NTP + 5 Years

Scope of work: The scope of work for this contract with ALPINE DISPOSAL, INC. dba GFL Environmental Inc. shall be to provide Recycling Processing and Materials Facility services to process and market recyclables. In 2021, the City delivered over 42,500 tons to the Materials Recycling Facility (MRF) operated by ALPINE DISPOSAL, INC. through an existing contract that terminates on 3/31/23. With the launch of the Volume Based Pricing program on January 1, 2023, the tonnage per year is predicted to increase. This new contract with ALPINE DISPOSAL, INC. dba GFL Environmental Inc. will allow for the continued and predictable processing of the City’s recyclables.

Reason for the 5-year contract: the recycled commodities market has experienced a great deal of volatility over the past few years and industry predications are that the future will continue to see declines in recycled commodity pricing. While MRF’s have to deal with this decrease in recycling commodity pricing over the next few years, the City cannot budget around this volatility. In order to provide the best cost value to the City in this new contract, a 5-year contract was negotiated with ALPINE DISPOSAL, INC. dba GFL Environmental Inc. The extended term provides the following advantages to the City:

- Stabilizes costs in Years 1 and 2 – particularly crucial during the first two years of Volume Based Pricing program
- Minimizes impacts to year 1 budget; allowing better transition to new MRF contract and corresponding potential increased levels of recycling tonnage with the launch of Volume Based Pricing program
- Maintains existing contractor fee at or below \$85/ton for 5 years (lower than national average)
- Best positions the City during evolution of changes in the recycling industry
- Allows for continuation of current co-mingled material collection

Was this contractor selected by competitive process? Yes, RFP issued on 10/13/22

If not, why not?

Has this contractor provided these services to the City before? Yes No

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Source of funds: Fund 11886/ Cost Center 5052200

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE No goal assigned

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): No goal assigned

Who are the subcontractors to this contract? N/A

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